

# Solid Waste Program

**Solid Waste Collection**

**City Council  
July 25, 2022**

# Contracts

- **Collection contract expires – September 30, 2022**
  - **March 7th Request for Bids - Casella only bidder**

# Decisions and Timeline

- **Decision: Stay manual or go automated**
  - **Presentation – July 25, 2022**
  - **City Council decision – August 8, 2022**
- **If decision is to go automated; Container allocation plan:**
  - **Presentation- Sep 12, 2022**
  - **City Council decision – Sep 26, 2022**

# Results of Contract Collection Bids (Costs are Annual)

	Oct 2021 extension	Feb 2021 Automated Bid	Dec 2021 Automated Bid	April 2022 Automated Bid	April 2022 Manual Bid	Manual Vs Auto
<b>Casella</b>						
<b>Curbside</b>	\$465,036	\$546,000	\$612,996	\$625,000	\$790,000	
<b>Recycling</b>	\$200,652	\$213,996	\$225,072	\$230,000	\$336,000	
<b>Total</b>	\$665,668	\$759,996	\$838,068	\$855,000	\$1,126,000	\$271,000
<b>Waste Management</b>						
<b>Curbside</b>	NA	\$832,608	No Bid	No Bid	No Bid	
<b>Recycling</b>	NA	\$346,860	No Bid	No Bid	No Bid	
<b>Total</b>		\$1,179,468				

# Collection Option In-House

- **Assumptions**
  - Same level of solid waste collection service
  - **No impact due to:**
    - Summer extra services
    - Vacations, personal & sick days & lost time due to injuries
  - **Personnel can be hired, and hired at the existing pay scale**
  - Annual “equipment” operating costs – third year
  - All new hires – family health insurance plan
  - Union contract does not change
  - No inflation

# Collection Options In House

Type Cost	Manual Collection	Automated Collection	Comments
Equipment purchases	\$317,000	\$352,000	Four trucks; 5-year lease to purchase
Annual operational	\$256,000	\$251,000	Fuel, repair parts, etc.
Staffing	\$555,000	\$343,000	
<b>Total Annual</b>	<b>\$1,128,000</b>	<b>\$946,000</b>	

# Contract vs In House Comparison

	Automated	Manual
<b>Casella</b>	<b>\$855,000</b>	<b>\$1,126,000</b>
<b>In House</b>	<b>\$946,000</b>	<b>\$1,128,000</b>

# Casella Contract Exceptions

- **Exceptions:**
- **CPI- Urban Consumer – Garbage and trash collection; but not less than 5%**
- **Fuel surcharge if diesel price goes above \$4.00/gallon**
- **Recycling contamination rate of no more than 5%; surveyed quarterly with City representative**
- **Based on 5,400 stops**
- **More than 1 recycle cart - \$135 annually for each additional cart**
- **\$9,000/month/truck to rent trucks if convert to automated before the trucks arrive**
- **Recycling transportation and processing is \$148/ton less City share of value**



# Public Information Campaign

- **Campaign will include**
  - **Public information meetings**
  - **Ads and articles in Laconia Daily Sun**
  - **Laconia Links Newsletter**
  - **You Tube & Channel 24**
- **Topics**
  - **Options for senior citizens**
  - **Existing containers**
  - **Laconia recycle containers**
  - **Container limits**
  - **Excess trash container procedures**

# Questions?