



## Financial & Operational Trends – June, 2021

### Net gain in construction value from Building Permit Reports

	Current year:	One year ago:	Two years ago:
April 1 – May 31	\$14.1 million	\$2.8 million	\$2.9 million

### Fire & Rescue Call Data:

Month	May 2021	2020	2019	2018
Total number of emergencies	355	363	384	424
Percent fire calls	36%	30%	34%	34%
Percent calls downtown area*	70%	77%	69%	66%
Busiest time period by hour	5pm	1pm	6pm, 11pm	11am, 1pm, 4pm
Percent of all calls 11pm to 7am	17%	18%	15%	16%
Number of critical care patients	35	28	31	21
Number multiple/back-to-back	148	158	131	234
Percent of multiple calls EMS	41%	67%	66%	57%
% of emergency responses within 6 min. response time (year-to-date)	78%	81%	81%	83%
Dates with more than 20 incidents	5/19 (21), 5/26 (20)	5/15 (21), 5/21 (20)	5/22 (22)	May 11 - 27 calls
# of times working 3 or more calls	17	19	10	34
Total calls year to date	1,756	1,688	2,008	2,057

\*Downtown area covers N.Main St. to Elm St. to Union to Mechanic, and to the By-Pass

### Public Assistance Data:

City Relief				
Fiscal Year	2021	2020	2019	2018
Jul	\$1,965	\$ 957	\$6,068	\$6,454
Aug	\$830	\$5,046	\$5,603	\$6,700
Sept	\$780	\$2,981	\$5,008	\$1,624
Oct	\$484	\$2,989	\$8,406	\$3,664
Nov	\$1,430	\$2,872	\$9,725	\$7,816
Dec	\$2,342	\$6,208	\$7,436	\$6,516
Jan	\$2,615	\$2,125	\$5,138	\$6,050
Feb	\$3,412	\$1,132	\$8,738	\$5,063
Mar	\$1,358	\$1,777	\$5,671	\$5,232
Apr	\$1,330	\$1,383	\$6,898	\$8,395
May	\$922	\$5,248	\$4,319	\$6,262
Jun		\$660	\$1,710	\$2,793
Gross Relief	\$17,468	\$33,378	\$74,720	\$66,569
Reimbursements/Liens/refunds	\$1,802	\$6,190	\$1,951	\$ 691
01-477-499-0000				
Net Cost of Welfare	\$15,666	\$27,188	\$72,769	\$65,878

**Laconia Police Department – Monthly Activity Highlights:**

ACTIVITY	(May) THIS MONTH	CORRESPONDING MONTH LAST YEAR	TOTAL THIS YEAR TO DATE	TOTAL LAST YEAR TO DATE	% +/-
Calls for service	2,634	1,615	12,308	8,587	43.33
Criminal offenses investigated	304	248	1,383	1,215	13.83
Criminal off. cleared by arrest	205	105	973	697	39.60
Total # of physical arrests	107	58	533	412	29.37
M/V – Stops	1,056	217	4,872	2,469	97.33
M/V – Summonses	57	7	196	117	67.52
M/V – Written warnings	902	232	4,276	2,212	93.31
Accidents – Fatal	0	0	0	0	0
Accidents – Total	40	36	192	181	6.08
Accidents w/injury	11	10	39	42	-7.14
Parking tags issued	105	2	419	191	119.37
DWI	6	4	22	18	22.22
Intoxication	16	32	112	115	-2.61

TYPE OF INCIDENT	# OF CALLS
<b>May, 2021:</b>	
Domestic disturbance	34
All other disturbances	127
Suicidal subjects	7
Attempted suicide	0
Suicide	0
Violation of restraining order	18
Barricaded subject	0

	# OF VOLUNTEER HOURS
<b>Volunteer Hours (LPD)</b>	0
<b>Volunteer Hours (VSU)</b>	0
<b>Victims Served</b>	0

**Property Tax Collection:**

	July Warrant Amt.	Dec. Warrant Amt.	Collected thru		Percentage Collected
2014	\$19,558,097	\$20,640,342	\$39,694,279	5/31/15	98.75%
2015	\$20,036,102	\$21,298,380	\$40,717,038	5/31/16	98.51%
2016	\$20,785,170	\$21,260,229	\$41,527,108	5/31/17	98.77%
2017	\$21,075,701	\$21,895,151	\$42,502,256	5/31/18	98.90%
2018	\$21,442,154	\$23,765,321	\$44,959,480	5/31/19	99.45%
2019	\$22,563,270	\$23,935,265	\$46,165,359	5/31/20	99.28%
2020	\$23,203,364	\$23,612,210	\$46,375,208	5/31/21	99.06%

**Motor Vehicle Registration:**

Report as of Date: FISCAL YEAR	Through 5/31/2021 BUDGET	Year to date Revenue	Municipal Transportation Revenue	Total Motor Vehicle Revenue	% of Budget
2016	\$2,325,000	\$2,339,142	-0-	\$2,339,142	100.6%
2017	\$2,500,000	\$2,462,318	-0-	\$2,462,318	98.5%
2018	\$2,674,000	\$2,596,030	\$86,590	\$2,682,620	100.3%
2019	\$2,875,000	\$2,816,767	\$87,800	\$2,904,567	101.0%
2020	\$3,085,000	\$2,715,771	\$86,230	\$2,802,001	90.83%
2021	\$3,150,000	\$2,980,154	\$92,905	\$3,073,059	97.56%

**OVERTIME BY DEPARTMENT FY21**

**As of : 4/30/2021**

	Budget	July	August	September	October	November	December	January	February	March	April	May	June	YTD Total	% Used	PRIOR YR YTD EXP	PRIOR YR TOTAL
<b>FINANCE</b>	<b>500</b>	93	15	0	0	47	89	0	0	0	0	8	0	252	50.42%	137	352
<b>LICENSE</b>	<b>250</b>	6	0	0	0	0	0	0	0	0	0	0	0	6	2.54%	-	-
<b>PLANNING</b>	<b>2,500</b>	294	391	343	925	508	390	395	239	233	428	346	0	4,492	179.68%	2,703	2,871
<b>CODE</b>	-	0	15	15	34	0	7	0	0	30	11	32	0	144	0.00%	313	313
<b>ASSESSING</b>	500	0	0	0	0	0	7	0	0	0	65	0	0	72	14.37%	562	562
<b>CITY CLERK</b>	<b>2000</b>	166	16	300	0	325	0	8	0	0	0	0	0	814	40.70%	566	635
<b>POLICE</b>																	
Misc. Overtime	140000	4,155	4,446	4,921	4,742	-10,757	-385	1,600	2,377	2,336	636	3,977	0	18,049		29,620	36,191
Holiday OT		8,407	0	5,654	8,039	6,480	16,476	11,225	5,507	0	0	0	0	61,788		33,570	41,395
Incident OT		607	1,335	1,019	2,465	432	548	100	2,481	2,516	1,186	3,214	0	15,904		9,691	11,520
Court OT		379	37	301	215	224	504	0	568	258	354	148	0	2,987		10,557	11,390
Shift Coverage OT		3,212	3,047	1,238	4,956	2,694	1,043	1,474	1,382	6,348	1,376	513	0	27,284		16,684	18,830
<b>TOTAL</b>	<b>140,000</b>	<b>16,761</b>	<b>8,865</b>	<b>13,132</b>	<b>20,416</b>	<b>-927</b>	<b>18,186</b>	<b>14,400</b>	<b>12,314</b>	<b>11,459</b>	<b>3,552</b>	<b>7,852</b>	<b>0</b>	<b>126,011</b>	<b>90.01%</b>	<b>100,122</b>	<b>119,326</b>
<b>FIRE</b>																	
Extra Duty Coverage	51,000	3,702	9,350	11,495	5,166	2,839	8,138	1,932	7,669	7,254	9,673	4,888	0	72,106	141.38%	56,645	69,734
Sick Hurt Coverage	55,000	10,381	7,345	7,177	14,319	11,099	7,893	13,229	7,974	3,002	19,019	9,819	0	111,256	202.28%	40,131	51,234
Personal Time Coverage	42,000	3,360	5,566	2,901	7,701	2,462	4,141	0	3,636	3,507	5,856	7,605	0	46,733	111.27%	41,746	52,153
Holiday Pay	125,000	12,760	0	11,457	11,761	11,158	35,197	22,658	10,858	766	0	0	0	116,614	93.29%	108,081	119,832
Vacation Coverage	120,000	12,640	16,311	13,646	17,849	4,932	7,379	4,191	9,256	8,378	6,571	12,227	0	113,380	94.48%	81,226	94,079
<b>TOTALS</b>	<b>393,000</b>	<b>42,843</b>	<b>38,571</b>	<b>46,677</b>	<b>56,795</b>	<b>32,489</b>	<b>62,747</b>	<b>42,010</b>	<b>39,392</b>	<b>22,907</b>	<b>41,119</b>	<b>34,539</b>	<b>0</b>	<b>460,089</b>	<b>117.07%</b>	<b>327,829</b>	<b>387,032</b>
<b>WELFARE</b>	<b>200</b>	0	0	25	0	33	25	0	0	0	16	0	0	98	49.12%	71	71
<b>PARKS &amp; RECREATION</b>	<b>9,000</b>	660	244	294	158	80	912	426	569	121	351	96	0	3,910	43.45%	5,549	5,718
<b>SOLID WASTE</b>	<b>10,000</b>	1,104	1,129	35	463	151	340	102	1,083	-857	193	2,335	0	6,077	60.77%	4,986	6,769
<b>PUBLIC WORKS</b>	<b>85,000</b>																
Striping		0	0	0	0	0	0	0	0	0	0	0	0	-		-	-
Office		507	605	523	913	562	652	481	542	481	702	632	0	6,599		9,458	10,195
Road Maintenance		1,228	1,491	524	632	580	2,272	672	1,230	1,456	1,023	841	0	11,949		7,328	8,528
Winter Maintenance		0	0	0	0	133	2,354	3,199	1,245	4,323	0	0	0	11,254		129	129
Plowing		0	0	0	0	0	15,549	3,527	13,849	2,989	0	0	0	35,914		72,998	72,998
OT - Temp Plowing		0	0	0	0	0	484	0	185	0	0	0	0	669		-	-
Sanding/Salting		0	0	0	0	0	0	0	0	0	0	0	0	-		-	-
City Engineering		810	677	316	1,244	415	329	330	375	394	447	922	0	6,260		4,190	5,094
Drain Maintenance		19	245	37	41	123	321	0	0	0	51	0	0	837		851	902
Parking/Traffic Control		0	0	0	0	0	0	0	0	0	0	0	0	-		615	615
Signs		0	0	0	0	0	0	0	0	0	0	0	0	-		-	-
Parking Garage		0	0	0	0	0	0	0	0	0	0	0	0	-		-	-
<b>TOTALS</b>	<b>85,000</b>	<b>2,564</b>	<b>3,017</b>	<b>1,400</b>	<b>2,830</b>	<b>1,813</b>	<b>21,961</b>	<b>8,209</b>	<b>17,426</b>	<b>9,642</b>	<b>2,224</b>	<b>2,395</b>	<b>-</b>	<b>73,482</b>	<b>86.45%</b>	<b>95,571</b>	<b>98,461</b>
<b>SANITARY SEWER</b>	<b>20,000</b>																
WRBP		926	518	593	512	526	1,855	710	537	533	523	584	0	7,818		6,402	7,001
Sewer Maintenance		509	340	473	141	536	578	961	559	593	843	1,235	0	6,767		3,998	4,855
<b>TOTALS</b>	<b>20,000</b>	<b>1,435</b>	<b>858</b>	<b>1,066</b>	<b>653</b>	<b>1,062</b>	<b>2,433</b>	<b>1,670</b>	<b>1,096</b>	<b>1,126</b>	<b>1,366</b>	<b>1,819</b>	<b>-</b>	<b>14,585</b>	<b>72.92%</b>	<b>10,400</b>	<b>11,856</b>
<b>EMS - AMBULANCE</b>																	
Extra Duty Coverage	23,570	6,882	4,788	4,371	1,219	1,928	3,434	7,241	13,163	14,965	50,366	21,776	0	130,132	552.11%	46,076	54,841
Sick Hurt Coverage	19,404	2,892	5,060	6,276	13,041	7,658	8,477	8,113	11,433	4,672	4,746	-108	0	72,258	372.39%	20,679	29,124
Personal Time Coverage	17,870	0	0	2,663	889	0	1,562	382	946	0	0	-385	0	6,058	33.90%	7,080	7,625
Holiday Pay	18,500	4,319	0	2,035	1,317	1,612	5,080	2,591	3,058	0	0	0	0	20,012	108.17%	15,710	18,577
Vacation Coverage	18,856	3,748	2,383	810	3,397	454	0	857	2,393	466	0	1,852	0	16,360	86.76%	15,909	18,483
<b>TOTALS</b>	<b>98,200</b>	<b>17,840</b>	<b>12,231</b>	<b>16,155</b>	<b>19,864</b>	<b>11,652</b>	<b>18,553</b>	<b>19,184</b>	<b>30,993</b>	<b>20,103</b>	<b>55,112</b>	<b>23,135</b>	<b>0</b>	<b>244,820</b>	<b>249.31%</b>	<b>105,455</b>	<b>128,650</b>
<b>GRAND TOTAL</b>	<b>761,150</b>	<b>83,765</b>	<b>65,352</b>	<b>79,442</b>	<b>102,138</b>	<b>47,233</b>	<b>125,650</b>	<b>86,403</b>	<b>103,114</b>	<b>64,763</b>	<b>104,437</b>	<b>72,556</b>	<b>-</b>	<b>934,853</b>	<b>122.82%</b>	<b>654,264</b>	<b>762,617</b>

**Parks & Recreation Facility Use Requests:**

	2020-21	2019-20	2018-19	2017-18	2016-17	2015-16	2014-15	2013-14	2012-13
July	5	10	24	18	4	3	15	2	2
August	9	10	10	15	11	18	4	4	3
September	7	7	4	3	5	4	5	3	1
October	7	10	6	4	7	5	2	4	2
November	7	3	3	4	2	6	6	5	4
December	0	0	0	0	0	4	7	4	12
January	0	11	11	6	5	9	10	0	3
February	9	10	6	6	8	13	6	10	12
March	6	4	8	11	12	9	12	19	10
April	19	8	5	8	13	8	16	12	11
May	13	3	9	12	2	8	10	9	7
June		8	1	3	6	11	10	18	14
<b>Total</b>	<b>82</b>	<b>84</b>	<b>87</b>	<b>90</b>	<b>75</b>	<b>98</b>	<b>103</b>	<b>90</b>	<b>81</b>

**Pending Grievances Summary:**

Date of Grievance	Union	Subject	Status	Cost thru 5/31/21
4/13/20	AFSCME	Union claims that employee was placed on unpaid Administrative Leave without just cause	<ul style="list-style-type: none"> <li>▪ 4/14/20 Grievance denied by DPW Director</li> <li>▪ 5/05/20 Grievance denied by City Manager</li> <li>▪ 5/13/20 Demand for Arbitration received from Union</li> <li>▪ 12/14/20 Arbitration hearing scheduled</li> <li>▪ 12/16/20 Arbitration hearing postponed by Union</li> <li>▪ 2/6/21 Arbitration hearing re-scheduled (postponed by Union)</li> <li>▪ Employee's employment terminated 5/19/21</li> </ul>	\$1,160.00
11/6/20	FIRE	Union wants FFs on a Laconia School department health plan to receive Opt Out payments	<ul style="list-style-type: none"> <li>▪ 11/6/20 Denied by Fire Chief</li> <li>▪ 11/16/20 Hearing held and denied by City Manager</li> <li>▪ 12/7/20 Demand for Arbitration received from Union</li> <li>▪ 6/8/21 Arbitration hearing scheduled</li> <li>▪ Arbitration postponed; new hearing date to be scheduled</li> </ul>	\$234.00

**Impact Fee Revenues:**

	Total Revenue as of 6/30/2020	Revenue Year-to-Date	Transfer Out FY20 Year-to-date	Total Revenue as of 5/31/21
School	\$74,117.28	\$8,901.06	(\$6,000.00)	\$77,018.34
Police	\$911.02	\$799.24	\$0.00	\$1,710.26
Fire	\$14,075.11	\$1,830.89	\$0.00	\$15,906.00
Parks	\$644.28	\$2,284.09	(\$719.50)	\$2,208.87
Roads	\$14,421.72	\$2,998.57	\$0.00	\$17,420.29
Library	\$4,218.01	\$1,215.86	\$0.00	\$5,433.87
<b>Total Impact Fees Collected</b>	<b>\$108,387.42</b>	<b>\$18,029.71</b>	<b>(\$6,719.50)</b>	<b>\$119,697.63</b>

**Expendable Trust Balances:**

	Balance as of 5/31/21
Non-Capital Reserve Account	\$780,852.08
Accrued Leave Reserve Account	\$292,035.27
Winter Maintenance Reserve Account	\$80,767.53
Health Insurance Stabilization Account	\$171,417.10
Motorcycle Week Account	\$143,342.69
Fire Stabilization Account	-0-

**Tax Increment Financing Balances:**

	Balance as of 5/31/21
Downtown	1,078,195.93
Lakeport	\$37,760.00
Weirs	-\$117,919.63

**Boat Taxes:**

Report as of Date:	Through 5/31/21		
FISCAL YEAR	BUDGET	Year to date Revenue	% of Budget
2016	\$90,000	\$43,083	47.9%
2017	\$85,000	\$40,865	48.1%
2018	\$85,000	\$60,019	70.6%
2019	\$85,000	\$54,367	78.9%
2020	\$90,000	\$61,494	68.3%
2021	\$100,000	89,203	89.2%

	General Fund Revenues*			General Fund Expenditures		
	Budgeted	Realized as of 5/31/2020		Budgeted	Realized as of 5/31/2021	
		Amount	Percent		Amount	Percent
2017	\$ 6,586,233	\$6,440,748	97.8%	\$27,590,902	\$23,236,270	84.2%
2018	\$ 8,029,176	\$7,281,726	90.7%	\$29,615,864	\$28,580,980	96.5%
2019	\$ 8,114,878	\$7,637,286	94.1%	\$30,659,544	\$25,788,860	84.1%
2020	\$ 8,499,359	\$7,661,603	90.1%	\$31,450,111	\$26,156,440	83.1%
2021	\$ 8,699,290	\$8,510,446	97.8%	\$31,383,486	\$28,111,348	89.6%

\*Does not include property tax collections noted elsewhere in this report

**EMS Billing History:**

Laconia Fire Department EMS Billing Report											
Month 2020-21	Total # Ambulance Responses 2019-20 EMS & Fire	# of Trips 2019-20 Billable	Total # Ambulance Responses 2020-21 EMS & Fire	# of Trips 2020-21 Billable	Gross Charge	Net Charge	% Billable	Write Offs	Payments	% of Payments to Net Charge	Balance Due
Jul	319	288	337	235	\$224,274.60	\$114,241.23	51%	\$2,842.40	\$78,142.66	68%	\$30,188.25
Aug	294	232	279	200	\$186,862.00	\$99,110.64	52%	\$667.81	\$69,353.88	70%	\$27,215.16
Sep	310	263	303	203	\$209,743.20	\$103,831.02	49%	\$100.00	\$77,916.29	73%	\$22,047.45
Oct	325	276	308	222	\$229,831.40	\$110,327.80	47%	\$200.00	\$76,116.70	68%	\$31,512.47
Nov	293	264	278	206	\$206,278.60	\$96,033.12	47%	\$600.00	\$63,648.99	65%	\$27,521.97
Dec	304	275	329	246	\$228,345.60	\$117,128.56	51%	\$979.63	\$80,106.57	68%	\$31,799.11
Jan	301	250	303	225	\$227,168.00	\$119,737.91	53%	\$800.00	\$68,341.06	58%	\$43,025.04
Feb	274	249	269	212	\$204,601.20	\$98,041.65	48%	\$1,300.00	\$62,295.77	63%	\$31,067.22
Mar	262	214	305	226	\$215,779.00	\$104,965.52	51%	\$2,507.12	\$56,603.25	52%	\$42,060.56
Apr	237	189	287	200	\$192,940.00	\$95,162.59	51%	\$1,045.35	\$39,200.05	41%	\$51,308.64
May	291	212	273	157	\$152,685.60	\$83,267.61	54%	\$300.00	\$7,031.54	8%	\$75,340.54
June											
<b>Totals</b>	<b>3210</b>	<b>2712</b>	<b>3271</b>	<b>2332</b>	<b>\$2,278,509.20</b>	<b>\$1,141,847.65</b>	<b>50%</b>	<b>\$11,342.31</b>	<b>\$678,756.76</b>	<b>59%</b>	<b>\$413,086.41</b>

## Laconia Fire Department EMS Billing Report

Month 2019-20	Total # Ambulance Responses 2018-19 EMS & Fire	#of Trips 2018-19 Billable	Total # Ambulance Responses 2019-20 EMS & Fire	# of Trips 2019-20 Billable	Gross Charge	Net Charge	% Billable	Write Offs	Payments	% of Payments to Net Charge	Balance Due
Jul	348	296	319	288	\$214,724.40	\$113,023.23	53%	\$23,122.21	\$79,737.63	71%	\$10,099.92
Aug	372	292	294	232	\$205,433.00	\$101,956.65	50%	\$17,025.76	\$73,278.48	72%	\$11,414.41
Sep	324	256	310	263	\$223,674.20	\$107,068.86	48%	\$20,424.39	\$69,405.31	65%	\$16,872.16
Oct	343	280	325	276	\$233,602.80	\$114,764.94	49%	\$20,490.49	\$74,536.98	65%	\$18,097.86
Nov	319	254	293	264	\$204,256.40	\$97,152.78	48%	\$12,424.87	\$64,616.78	67%	\$18,365.40
Dec	298	235	304	275	\$244,800.40	\$121,604.95	50%	\$15,443.52	\$85,296.66	70%	\$20,562.58
Jan	347	265	301	250	\$224,449.00	\$115,362.63	51%	\$13,945.62	\$79,360.76	69%	\$20,835.38
Feb	320	256	274	249	\$213,594.80	\$116,075.15	54%	\$14,464.59	\$67,920.30	59%	\$31,404.15
Mar	378	319	262	214	\$198,666.60	\$97,424.58	49%	\$7,459.06	\$67,362.02	69%	\$21,964.19
Apr	312	254	237	189	\$152,405.40	\$75,394.93	49%	\$4,171.43	\$51,302.99	68%	\$17,991.09
May	290	258	291	212	\$196,319.60	\$93,752.89	48%	\$2,650.00	\$66,014.46	70%	\$23,742.65
June	346	299	320	228	\$206,106.00	\$97,253.35	47%	\$1,873.16	\$71,812.64	74%	\$22,157.93
<b>Totals</b>	<b>3997</b>	<b>3264</b>	<b>3530</b>	<b>2940</b>	<b>\$2,518,032.60</b>	<b>\$1,250,834.94</b>	<b>50%</b>	<b>\$153,495.10</b>	<b>\$850,645.01</b>	<b>68%</b>	<b>\$233,507.72</b>