



Financial & Operational Trends – February, 2021

Net gain in construction value from Building Permit Reports

	Current year:	One year ago:	Two years ago:
April 1 – January 31	\$30.7 million	\$14.3 million	\$14.6 million

Fire & Rescue Call Data:

Month	January 2021	2020	2019	2018
Total number of emergencies	361	371	430	472
Percent fire calls	40%	32%	29%	37%
Percent calls downtown area*	75%	71%	71%	67%
Busiest time period by hour	4PM, 5PM	6PM	9AM	10:00 AM
Percent of all calls 11pm to 7am	18%	19%	22%	20%
Number of critical care patients	39	26	29	30
Number multiple/back-to-back	146	143	161	265
Percent of multiple calls EMS	82%	75%	76%	56%
% of emergency responses within 6 min. response time (year-to-date)	77%	81%	90%	79%
Dates with more than 20 incidents	1/15 (21), 1/21 (22)	1/9 (19 incidents)	Jan. 16, 18, 22, 24	Jan. 5,6,12,23,26,31
# of times working 3 or more calls	15	14	15	40
Total calls year to date	361	371	430	472

*Downtown area covers N.Main St. to Elm St. to Union to Mechanic, and to the By-Pass

Public Assistance Data:

City Relief				
Fiscal Year	2021	2020	2019	2018
Jul	\$1,965	\$ 957	\$6,068	\$6,454
Aug	\$830	\$5,046	\$5,603	\$6,700
Sept	\$780	\$2,981	\$5,008	\$1,624
Oct	\$484	\$2,989	\$8,406	\$3,664
Nov	\$1,430	\$2,872	\$9,725	\$7,816
Dec	\$2,342	\$6,208	\$7,436	\$6,516
Jan	\$2,615	\$2,125	\$5,138	\$6,050
Feb		\$1,132	\$8,738	\$5,063
Mar		\$1,777	\$5,671	\$5,232
Apr		\$1,383	\$6,898	\$8,395
May		\$5,248	\$4,319	\$6,262
Jun		\$660	\$1,710	\$2,793
Gross Relief	\$10,446	\$33,378	\$74,720	\$66,569
Reimbursements/Liens/refunds	\$5,688	\$6,190	\$1,951	\$ 691
01-477-499-0000				
Net Cost of Welfare	\$4,758	\$27,188	\$72,769	\$65,878

Laconia Police Department – Monthly Activity Highlights:

ACTIVITY	(January) THIS MONTH	CORRESPONDING MONTH LAST YEAR	TOTAL THIS YEAR TO DATE	TOTAL LAST YEAR TO DATE	% +/-
Calls for service	2,548	2,000	2,548	2,000	27.40
Criminal offenses investigated	266	292	266	292	-8.90
Criminal off. cleared by arrest	224	183	224	183	22.40
Total # of physical arrests	122	107	122	107	14.02
M/V – Stops	747	733	747	733	1.91
M/V – Summonses	19	40	19	40	-52.50
M/V – Written warnings	588	641	588	641	-8.27
Accidents – Fatal	0	0	0	0	#DIV/0!
Accidents – Total	30	56	30	56	-46.43
Accidents w/injury	8	16	8	16	-50.00
Parking tags issued	83	39	83	39	112.82
DWI	6	2	6	2	200.00
Intoxication	21	14	21	14	50.00

TYPE OF INCIDENT	# OF CALLS
January, 2020:	
Domestic disturbance	20
All other disturbances	66
Suicidal subjects	10
Attempted suicide	0
Suicide	0
Violation of restraining order	16
Barricaded subject	0

	# OF VOLUNTEER HOURS
Volunteer Hours (LPD)	35
Volunteer Hours (VSU)	0
Victims Served	0

Property Tax Collection:

	July Warrant Amt.	Dec. Warrant Amt.	Collected thru		Percentage Collected
2014	\$19,558,097	\$20,640,342	\$38,469,744	1/31/15	95.70%
2015	\$20,036,102	\$21,298,380	\$39,653,150	1/31/16	95.93%
2016	\$20,785,170	\$21,260,229	\$40,622,680	1/31/17	96.62%
2017	\$21,075,701	\$21,895,151	\$41,612,227	1/31/18	96.84%
2018	\$21,442,154	\$23,765,321	\$43,982,249	1/31/19	97.29%
2019	\$22,563,270	\$23,935,265	\$45,171,383	1/31/20	97.15%
2020	\$23,203,364	\$23,61,2210	\$45,542,142	1/31/22	97.28%

Motor Vehicle Registration:

Report as of Date: FISCAL YEAR	Through 1/31/2021 BUDGET	Year to date Revenue	Municipal Transportation Revenue	Total Motor Vehicle Revenue	% of Budget
2016	\$2,325,000	\$1,462,974	-0-	\$1,462,974	62.9%
2017	\$2,500,000	\$1,528,961	-0-	\$1,528,961	61.2%
2018	\$2,674,000	\$1,618,439	\$52,580	\$1,671,019	62.5%
2019	\$2,875,000	\$1,724,645	\$52,910	\$1,777,555	61.8%
2020	\$3,085,000	\$1,768,847	\$54,825	\$1,823,672	59.1%
2021	\$3,150,000	\$1,831,827	\$55,800	\$1,887,627	60.0%

Parks & Recreation Facility Use Requests:

	2020-21	2019-20	2018-19	2017-18	2016-17	2015-16	2014-15	2013-14	2012-13
July	5	10	24	18	4	3	15	2	2
August	9	10	10	15	11	18	4	4	3
September	7	7	4	3	5	4	5	3	1
October	7	10	6	4	7	5	2	4	2
November	7	3	3	4	2	6	6	5	4
December	0	0	0	0	0	4	7	4	12
January	0	11	11	6	5	9	10	0	3
February		10	6	6	8	13	6	10	12
March		4	8	11	12	9	12	19	10
April		8	5	8	13	8	16	12	11
May		3	9	12	2	8	10	9	7
June		8	1	3	6	11	10	18	14
Total	35	84	87	90	75	98	103	90	81

Pending Grievances Summary:

Date of Grievance	Union	Subject	Status	Cost thru 1/31/21
4/13/20	AFSCME	Union claims that employee was placed on unpaid Administrative Leave without just cause	<ul style="list-style-type: none"> ▪ 4/14/20 Grievance denied by DPW Director ▪ 5/05/20 Grievance denied by City Manager ▪ 5/13/20 Demand for Arbitration received from Union ▪ 12/14/20 Arbitration hearing scheduled ▪ 12/16/20 Arbitration hearing postponed by Union ▪ 2/6/21 Arbitration hearing re-scheduled (postponed by Union) 	\$978.00
11/6/20	FIRE	Union wants FFs on a Laconia School department health plan to receive Opt Out payments	<ul style="list-style-type: none"> ▪ 11/6/20 Denied by Fire Chief ▪ 11/16/20 Hearing held and denied by City Manager ▪ 12/7/20 Demand for Arbitration received from Union 	\$182.00

Impact Fee Revenues:

	Total Revenue as of 6/30/2020	Revenue Year-to-Date	Transfer Out FY20 Year-to-date	Total Revenue as of 1/31/21
School	\$74,117.28	\$6,992.76	-0-	\$81,110.04
Police	\$911.02	\$643.30	-0-	\$1,554.32
Fire	\$14,075.11	\$1,472.89	-0-	\$15,548.00
Parks	\$644.28	\$1,736.59	-0-	\$2380.87
Roads	\$14,421.72	\$2,438.57	-0-	\$16,860.29
Library	\$4,218.01	\$930.00	-0-	\$5,148.01
Total Impact Fees Collected	\$108,387.42	\$14,214.91	-0-	\$122,602.33

Expendable Trust Balances:

	Balance as of 1/31/21
Non-Capital Reserve Account	\$475,781.69
Accrued Leave Reserve Account	\$291,987.67
Winter Maintenance Reserve Account	\$80,764.90
Health Insurance Stabilization Account	\$171,389.17
Motorcycle Week Account	\$93,457.73
Fire Stabilization Account	-0-

Tax Increment Financing Balances:

	Balance as of 1/31/21
Downtown	\$1,078,817.69
Lakeport	\$37,760.00
Weirs	(\$91,731.99)

Boat Taxes:

Report as of Date:	Through 1/31/21		
FISCAL YEAR	BUDGET	Year to date Revenue	% of Budget
2016	\$90,000	\$14,432	16.04%
2017	\$85,000	\$11,737	13.81%
2018	\$85,000	\$17,410	20.48%
2019	\$85,000	\$17,745	20.87%
2020	\$90,000	\$30,803	34.22%
2021	\$100,000	\$34,975	34.98%

	General Fund Revenues*			General Fund Expenditures		
	Budgeted	Realized as of 1/31/2020		Budgeted	Realized as of 1/31/2021	
		Amount	Percent		Amount	Percent
2017	\$ 6,586,233	\$4,226,654	64.17%	\$27,590,902	\$17,163,794	62.21%
2018	\$ 8,029,176	\$5,294,905	65.95%	\$29,599,947	\$17,669,116	59.69%
2019	\$ 8,114,878	\$4,900,907	60.39%	\$30,659,544	\$17,890,298	58.35%
2020	\$ 8,499,359	\$5,251,986	61.79%	\$31,450,111	\$18,362,475	58.39%
2021	\$ 8,699,290	\$5,781,745	66.46%	\$31,383,486	\$21,580,559	68.76%

*Does not include property tax collections noted elsewhere in this report

EMS Billing History:

Laconia Fire Department EMS Billing Report											
Month 2020-21	Total # Ambulance Responses 2019-20 EMS & Fire	# of Trips 2019-20 Billable	Total # Ambulance Responses 2020-21 EMS & Fire	# of Trips 2020-21 Billable	Gross Charge	Net Charge	% Billable	Write Offs	Payments	% of Payments to Net Charge	Balance Due
Jul	319	288	337	235	\$224,274.60	\$114,417.50	51%	\$1,982.40	\$74,698.42	65%	\$34,308.61
Aug	294	232	279	200	\$186,862.00	\$99,905.46	53%	\$500.00	\$64,408.83	64%	\$33,122.59
Sep	310	263	303	203	\$209,757.60	\$104,550.54	50%	\$100.00	\$73,503.31	70%	\$27,277.84
Oct	325	276	308	222	\$229,845.80	\$113,109.88	49%	\$200.00	\$70,882.31	63%	\$38,671.28
Nov	293	264	278	205	\$205,013.60	\$96,257.47	48%	\$600.00	\$61,227.91	64%	\$30,333.25
Dec	304	275	329	243	\$225,177.00	\$120,624.49	54%	\$900.00	\$51,919.88	43%	\$64,536.44
Jan	301	250	303	165	\$169,004.00	\$97,263.69	58%	\$400.00	\$1,436.14	1%	\$95,427.55
Feb											
Mar											
Apr											
May											
June											
Totals	2146	1848	2137	1473	\$1,449,934.60	\$746,129.03	51%	\$4,682.40	\$398,076.80	53%	\$323,677.56

Laconia Fire Department EMS Billing Report

Month 2019-20	Total # Ambulance Responses 2018-19 EMS & Fire	#of Trips 2018-19 Billable	Total # Ambulance Responses 2019-20 EMS & Fire	# of Trips 2019-20 Billable	Gross Charge	Net Charge	% Billable	Write Offs	Payments	% of Payments to Net Charge	Balance Due
Jul	348	296	319	288	\$214,724.40	\$113,023.23	53%	\$23,122.21	\$79,737.63	71%	\$10,099.92
Aug	372	292	294	232	\$205,433.00	\$101,956.65	50%	\$17,025.76	\$73,278.48	72%	\$11,414.41
Sep	324	256	310	263	\$223,674.20	\$107,068.86	48%	\$20,424.39	\$69,405.31	65%	\$16,872.16
Oct	343	280	325	276	\$233,602.80	\$114,764.94	49%	\$20,490.49	\$74,536.98	65%	\$18,097.86
Nov	319	254	293	264	\$204,256.40	\$97,152.78	48%	\$12,424.87	\$64,616.78	67%	\$18,365.40
Dec	298	235	304	275	\$244,800.40	\$121,604.95	50%	\$15,443.52	\$85,296.66	70%	\$20,562.58
Jan	347	265	301	250	\$224,449.00	\$115,362.63	51%	\$13,945.62	\$79,360.76	69%	\$20,835.38
Feb	320	256	274	249	\$213,594.80	\$116,075.15	54%	\$14,464.59	\$67,920.30	59%	\$31,404.15
Mar	378	319	262	214	\$198,666.60	\$97,424.58	49%	\$7,459.06	\$67,362.02	69%	\$21,964.19
Apr	312	254	237	189	\$152,405.40	\$75,394.93	49%	\$4,171.43	\$51,302.99	68%	\$17,991.09
May	290	258	291	212	\$196,319.60	\$93,752.89	48%	\$2,650.00	\$66,014.46	70%	\$23,742.65
June	346	299	320	228	\$206,106.00	\$97,253.35	47%	\$1,873.16	\$71,812.64	74%	\$22,157.93
Totals	3997	3264	3530	2940	\$2,518,032.60	\$1,250,834.94	50%	\$153,495.10	\$850,645.01	68%	\$233,507.72

Department of Public Works – Storm Cost Summary:

Storm Cost Summary - Per Storm Event									
Date	Condition	OT Hrs.	OT Cost	OS Contractors	Tons Salt	Cost Salt	Tons Sand	Cost Sand	Total Storm Cost
1/2	Snow	135.25	\$5,410	\$2,111	139	\$7,485	14	\$146	\$15,152
1/2	Refreeze	6	\$240		28	\$1,508	0	0	\$1,748
1/3	Snow	18.75	\$750		66	\$3,554	0		\$4,304
1/16-1/17	Mix	50.5	\$2,020		56	\$3,016	14	\$146	\$5,181
1/21	Snow	2.75	\$110		60	\$3,231	16	\$166	\$3,507
1/26	Snow	27	\$1,080		61	\$3,285	10	\$104	\$4,469
Total		240	\$9,620	\$2,111	410	\$22,079	54	\$562	\$34,361

Allocations	Budget	Expended This Month	Expended To Date	Balance Thru January, 2021
Winter Maintenance	\$250,744	\$22,640	\$52,301	\$198,443
Winter Maintenance Outside Contractors	\$54,000	\$2,111	\$20,752	\$33,248
Winter Maintenance Overtime	\$60,000	\$9,610	\$32,500	\$27,500