



Financial & Operational Trends – October, 2020

Net gain in construction value from Building Permit Reports

	Current year:	One year ago:	Two years ago:
April 1 – September 30	\$18.0 million	\$9.8 million	\$8.9 million

Fire & Rescue Call Data:

Month	September 2020	2019	2018	2017
Total number of emergencies	392	390	404	387
Percent fire calls	46%	32%	29%	30%
Percent calls downtown area*	72%	70%	55%	69%
Busiest time period by hour	7PM	2PM, 6PM, 7PM	8A,9A,10A,11A,5P,6P,8P	10AM,11AM,5PM,6PM,7PM,9PM
Percent of all calls 11pm to 7am	15%	17%	20%	21%
Number of critical care patients	26	24	28	33
Number multiple/back-to-back	153	119	187	197
Percent of multiple calls EMS	75%	80%	73%	65%
% of emergency responses within 6 min. response time (year-to-date)	79%	80%	81%	83%
Dates with more than 20 incidents	9/30 (22)	9/11 (21)	9/7, 9/14, 9/28	Sep. 2 - 19 calls
# of times working 3 or more calls	13	5	20	27
Total calls year to date	3,293	3,617	3,831	3,643

*Downtown area covers N.Main St. to Elm St.; Union to Mechanic, and to the By-Pass

Public Assistance Data:

City Relief				
Fiscal Year	2021	2020	2019	2018
Jul	\$1,965	\$ 957	\$6,068	\$6,454
Aug	\$830	\$5,046	\$5,603	\$6,700
Sept	\$780	\$2,981	\$5,008	\$1,624
Oct		\$2,989	\$8,406	\$3,664
Nov		\$2,872	\$9,725	\$7,816
Dec		\$6,208	\$7,436	\$6,516
Jan		\$2,125	\$5,138	\$6,050
Feb		\$1,132	\$8,738	\$5,063
Mar		\$1,777	\$5,671	\$5,232
Apr		\$1,383	\$6,898	\$8,395
May		\$5,248	\$4,319	\$6,262
Jun		\$660	\$1,710	\$2,793
Gross Relief	\$3,575	\$33,378	\$74,720	\$66,569
Reimbursements/Liens/refunds	\$1,650	\$6,190	\$1,951	\$ 691
01-477-499-0000				
Net Cost of Welfare	\$1,925	\$27,188	\$72,769	\$65,878

Laconia Police Department – Monthly Activity Highlights:

ACTIVITY	(September) THIS MONTH	CORRESPONDING MONTH LAST YEAR	TOTAL THIS YEAR TO DATE	TOTAL LAST YEAR TO DATE	% +/-
Calls for service	2,700	1,846	19,006	15,760	20.60
Criminal offenses investigated	375	372	2,710	2,852	-4.98
Criminal off. cleared by arrest	200	243	1,467	1,990	-26.28
Total # of physical arrests	111	153	879	1,160	-24.22
M/V – Stops	680	354	5,084	3,404	49.35
M/V – Summonses	22	22	240	265	-9.43
M/V – Written warnings	605	276	4,567	2,710	68.52
Accidents – Fatal	1	0	2	1	100.00
Accidents – Total	38	45	344	444	-22.52
Accidents w/injury	11	10	87	111	-21.62
Parking tags issued	123	71	1,123	1,574	-28.65
DWI	5	6	48	49	-2.04
Intoxication	25	39	266	281	-5.34

TYPE OF INCIDENT	# OF CALLS
September, 2020:	
Domestic disturbance	36
All other disturbances	171
Suicidal subjects	4
Attempted suicide	0
Suicide	0
Violation of restraining order	4
Barricaded subject	1

	# OF VOLUNTEER HOURS
Volunteer Hours (LPD)	0
Volunteer Hours (VSU)	0
Victims Served	0

Property Tax Collection:

	July Warrant Amt.	Dec. Warrant Amt.	Collected thru		Percentage Collected
2014	\$19,558,097	\$20,640,342	\$18,833,409	9/30/14	96.29%
2015	\$20,036,102	\$21,298,380	\$19,255,308	9/30/15	96.10%
2016	\$20,785,170	\$21,260,229	\$20,140,585	9/30/16	96.90%
2017	\$21,075,701	\$21,895,151	\$20,507,093	9/30/17	97.30%
2018	\$21,442,154	\$23,765,321	\$21,358,843	9/30/18	99.61%
2019	\$22,563,270	\$23,935,265	\$22,027,825	9/30/19	97.63%
2020	\$23,203,364		\$22,628,940	9/30/20	97.52%

Motor Vehicle Registration:

Report as of Date: FISCAL YEAR	Through 9/30/2020 BUDGET	Year to date Revenue	Municipal Transportation Revenue	Total Motor Vehicle Revenue	% of Budget
2016	\$2,325,000	\$582,898	-0-	\$582,898	25.1%
2017	\$2,500,000	\$587,044	-0-	\$587,044	23.5%
2018	\$2,674,000	\$638,543	\$23,235	\$661,778	24.7%
2019	\$2,875,000	\$693,746	\$23,390	\$717,136	24.9%
2020	\$3,085,000	\$754,454	\$24,785	\$779,239	25.3%
2021	\$3,150,000	\$778,258	\$25,415	\$803,673	25.5%

OVERTIME BY DEPARTMENT - Through September 30, 2020
FY21 Budget

	FY21 Budget		FY21 Expenses													YTD Total	Percent	PRIOR YR YTD EXP	PRIOR YR TOTAL EXP
	Amount	% of Total	July	August	September	October	November	December	January	February	March	April	May	June					
FINANCE	500	0.07%	93	15	0	0	0	0	0	0	0	0	0	0	0	108	21.52%	-	352
LICENSE	250	0.03%	6	0	0	0	0	0	0	0	0	0	0	0	0	6	2.54%	-	-
PLANNING	2,500	0.33%	294	391	343	0	0	0	0	0	0	0	0	0	0	1,029	41.15%	809	2,871
CODE	-	0.00%	0	15	15	0	0	0	0	0	0	0	0	0	0	30	0.00%	129	313
ASSESSING	500	0.07%	0	0	0	0	0	0	0	0	0	0	0	0	0	-	0.00%	448	562
CITY CLERK	2000	0.26%	166	16	300	0	0	0	0	0	0	0	0	0	0	481	24.06%	115	635
POLICE																			
Overtime	140000		4,155	4,446	4,921	0	0	0	0	0	0	0	0	0	0	13,523		42,661	36,191
Holiday OT			8,407	0	5,654	0	0	0	0	0	0	0	0	0	0	14,060		-	41,395
Incident OT			607	1,335	1,019	0	0	0	0	0	0	0	0	0	0	2,962		-	11,520
Court OT			379	37	301	0	0	0	0	0	0	0	0	0	0	717		-	11,390
Shift Coverage OT			3,212	3,047	1,238	0	0	0	0	0	0	0	0	0	0	7,497		-	18,830
TOTAL	140,000	18.39%	16,761	8,865	13,132	0	0	0	0	0	0	0	0	0	0	38,758	9.66%	42,661	119,326
FIRE																			
Sick Hurt Coverage	55,000		10,381	7,345	7,177	0	0	0	0	0	0	0	0	0	0	24,903		4,720	51,234
Personal Time Coverage	42,000		3,360	5,566	2,901	0	0	0	0	0	0	0	0	0	0	11,827		14,453	52,153
Vacation Coverage	120,000		12,640	16,311	13,646	0	0	0	0	0	0	0	0	0	0	42,597		41,721	94,079
Subtotal	217,000		26,380	29,222	23,725	0	0	0	0	0	0	0	0	0	-	79,327		60,894	197,466
Extra Duty Coverage	51,000		3,702	9,350	11,495	0	0	0	0	0	0	0	0	0	0	24,547		15,206	69,734
Holiday Pay	125,000		12,760	0	11,457	0	0	0	0	0	0	0	0	0	0	24,217		23,929	119,832
Subtotal	176,000		16,462	9,350	22,952	0	0	0	0	0	0	0	0	-	48,764		39,135	189,566	
TOTALS	393,000	51.63%	42,843	38,571	46,677	0	0	0	0	0	0	0	0	-	128,091	32.59%	100,030	387,032	
WELFARE	200	0.03%	0	0	25	0	0	0	0	0	0	0	0	0	0	25	12.28%	9	71
PARKS & RECREATION	9,000	1.18%	660	244	294	0	0	0	0	0	0	0	0	0	0	1,198	13.31%	1,769	5,718
SOLID WASTE	10,000	1.31%	1,104	1,129	35	0	0	0	0	0	0	0	0	0	0	2,268	22.68%	5,080	6,769
PUBLIC WORKS	85,000																		
Striping			0	0	0	0	0	0	0	0	0	0	0	0	0	-		-	-
Office			507	605	523	0	0	0	0	0	0	0	0	0	0	1,634		3,202	10,195
Road Maintenance			1,228	1,491	524	0	0	0	0	0	0	0	0	0	0	3,243		1,949	8,528
Winter Maintenance			0	0	0	0	0	0	0	0	0	0	0	0	0	-		-	129
Plowing			0	0	0	0	0	0	0	0	0	0	0	0	0	-		-	72,998
OT - Temp Plowing			0	0	0	0	0	0	0	0	0	0	0	0	0	-		-	-
Sanding/Salting			0	0	0	0	0	0	0	0	0	0	0	0	0	-		-	-
City Engineering			810	677	316	0	0	0	0	0	0	0	0	0	0	1,803		974	5,094
Drain Maintenance			19	245	37	0	0	0	0	0	0	0	0	0	0	300		138	902
Parking/Traffic Control			0	0	0	0	0	0	0	0	0	0	0	0	0	-		354	615
Signs			0	0	0	0	0	0	0	0	0	0	0	0	0	-		-	-
Parking Garage			0	0	0	0	0	0	0	0	0	0	0	0	0	-		-	-
TOTALS	85,000	11.17%	2,564	3,017	1,400	0	0	0	0	0	0	0	0	-	6,981	8.21%	6,618	98,461	
SANITARY SEWER	20,000																		
WRBP			926	518	593	0	0	0	0	0	0	0	0	0	0	2,037		1,689	7,001
Sewer Maintenance			509	340	473	0	0	0	0	0	0	0	0	0	0	1,322		559	4,855
TOTALS	20,000	2.63%	1,435	858	1,066	0	0	0	0	0	0	0	0	-	3,359	16.80%	2,248	11,856	
EMS - AMBULANCE																			
Sick Hurt Coverage	19,404		2,892	5,060	6,276	0	0	0	0	0	0	0	0	0	0	14,227		1,902	29,124
Personal Time Coverage	17,870		0	0	2,663	0	0	0	0	0	0	0	0	0	0	2,663		2,805	7,625
Vacation Coverage	18,856		3,748	2,383	810	0	0	0	0	0	0	0	0	0	0	6,941		7,469	18,483
Subtotal	56,130		6,640	7,443	9,749	0	0	0	0	0	0	0	0	-	23,832		12,177	55,232	
Extra Duty Coverage	23,570		6,882	4,788	4,371	0	0	0	0	0	0	0	0	0	0	16,040		11,965	54,841
Holiday Pay	18,500		4,319	0	2,035	0	0	0	0	0	0	0	0	0	0	6,354		3,796	18,577
SUBTOTAL	42,070		11,200	4,788	6,406	0	0	0	0	0	0	0	0	0	22,394		15,762	73,418	
TOTALS	98,200	12.90%	17,840	12,231	16,155	0	0	0	0	0	0	0	0	-	46,225	47.07%	27,938	128,650	
GRAND TOTAL	761,150	100.00%	83,765	65,352	79,442	-	-	-	-	-	-	-	-	-	228,559	30.03%	187,852	762,617	

Parks & Recreation Facility Use Requests:

	2020-21	2019-20	2018-19	2017-18	2016-17	2015-16	2014-15	2013-14	2012-13
July	5	10	24	18	4	3	15	2	2
August	9	10	10	15	11	18	4	4	3
September	7	7	4	3	5	4	5	3	1
October		10	6	4	7	5	2	4	2
November		3	3	4	2	6	6	5	4
December		0	0	0	0	4	7	4	12
January		11	11	6	5	9	10	0	3
February		10	6	6	8	13	6	10	12
March		4	8	11	12	9	12	19	10
April		8	5	8	13	8	16	12	11
May		3	9	12	2	8	10	9	7
June		8	1	3	6	11	10	18	14
Total	21	84	87	90	75	98	103	90	81

Pending Grievances Summary:

Date of Grievance	Union	Subject	Status	Cost thru 9/30/20
3/27/17	FIRE	Union claims that City has calculated Firefighters' leave time incorrectly	<ul style="list-style-type: none"> ▪ 4/20/17 - Hearing held with the City Manager ▪ 5/16/17 - Second meeting scheduled for further discussion ▪ 5/26/17 Grievance denied by City Manager ▪ 6/27/17 Arbitration requested by Union 	\$287.50
4/02/20	SEA	Union claims that the CBA was violated when employee was furloughed due to lack of work resulting from COVID-19	<ul style="list-style-type: none"> ▪ 4/03/20 Grievance denied by Finance Director; ▪ 4/20/20 Hearing held (virtually) with City Manager; ▪ 4/30/20 Grievance denied by City Manager; ▪ 5/4/20 Demand for Arbitration received from Union ▪ 11/18/20 Arbitration hearing scheduled 	\$541.00
4/13/20	AFSCME	Union claims that employee was placed on unpaid Administrative Leave without just cause	<ul style="list-style-type: none"> ▪ 4/14/20 Grievance denied by DPW Director ▪ 5/05/20 Grievance denied by City Manager ▪ 5/13/20 Demand for Arbitration received from Union ▪ 12/14/20 Arbitration hearing scheduled 	\$978.00
7/14/20	FIRE	Union disagrees that FF's sick time should be charged when instructed not to report to work due to Covid-19 precautions	<ul style="list-style-type: none"> ▪ 8/4/20 Denied by Fire Chief ▪ 9/3/20 Hearing held with the City Manager ▪ 9/16/20 Decision issued 	\$1,396.72

Impact Fee Revenues:

	Total Revenue as of 6/30/2020	Revenue Year-to-Date	Transfer Out FY20 Year-to-date	Total Revenue as of 9/30/20
School	\$74,117.28	\$1,446.94	-0-	\$75,654.22
Police	\$911.02	\$76.93	-0-	\$987.95
Fire	\$14,075.11	\$170.00	-0-	\$14,245.11
Parks	\$644.28	\$282.00	-0-	\$926.28
Roads	\$14,421.72	\$192.75	-0-	\$14,614.47
Library	\$4,218.01	\$151.29	-0-	\$4,369.30
Total Impact Fees Collected	\$108,387.42	\$2,319.91	-0-	\$110,707.33

Expendable Trust Balances:

	Balance as of 9/30/20
Non-Capital Reserve Account	\$475,733.29
Accrued Leave Reserve Account	\$291,939.27
Winter Maintenance Reserve Account	\$80,762.22
Health Insurance Stabilization Account	\$171,360.76
Motorcycle Week Account	\$93,457.73
Fire Stabilization Account	-0-

Tax Increment Financing Balances:

	Balance as of 9/30/20
Downtown	\$1,232,093.44
Lakeport	\$37,760.00
Weirs	-\$15,544.35

Boat Taxes:

Report as of Date:	Through 9/30/20		
FISCAL YEAR	BUDGET	Year to date Revenue	% of Budget
2016	\$90,000	\$13,175.27	14.6%
2017	\$85,000	\$10,793.04	12.7%
2018	\$85,000	\$16,398.26	19.3%
2019	\$85,000	\$15,527.36	18.3%
2020	\$90,000	\$29,080.57	32.3%
2021	\$100,000	\$31,253.16	31.1%

	General Fund Revenues*			General Fund Expenditures		
	Budgeted	Realized as of 9/30/2019		Budgeted	Realized as of 9/30/2020	
		Amount	Percent		Amount	Percent
2017	\$ 6,586,233	\$ 1,455,343	22.1%	\$ 27,590,902	\$ 6,580,072	23.8%
2018	\$ 8,029,176	\$ 2,319,510	28.9%	\$ 29,620,947	\$ 6,469,614	21.8%
2019	\$ 8,114,878	\$ 1,847,337	22.8%	\$ 30,659,544	\$ 7,012,374	22.9%
2020	\$ 8,499,359	\$ 1,796,375	21.1%	\$ 31,504,852	\$ 6,966,129	22.1%
2021	\$ 8,699,290	\$ 1,558,716	17.9%	\$ 31,383,486	\$ 7,134,114	22.7%

*Does not include property tax collections noted elsewhere in this report

EMS Billing History:

Laconia Fire Department EMS Billing Report											
Month 2020-21	Total # Ambulance Responses 2019-20 EMS & Fire	#of Trips 2019-20 Billable	Total # Ambulance Responses 2020-21 EMS & Fire	# of Trips 2020-21 Billable	Gross Charge	Net Charge	% Billable	Write Offs	Payments	% of Payments to Net Charge	Balance Due
Jul	319	288	337	235	\$224,285.40	\$115,974.60	52%	\$1,900.00	\$65,922.66	57%	\$44,681.36
Aug	294	232	279	198	\$185,533.00	\$101,097.50	54%	\$500.00	\$38,902.54	38%	\$60,253.19
Sep	310	263	303	75	\$68,481.60	\$37,908.92	55%	\$0.00	\$0.00	0%	\$37,908.92
Oct											
Nov											
Dec											
Jan											
Feb											
Mar											
Apr											
May											
June											
Totals	923	783	919	508	\$478,300.00	\$254,981.02	53%	\$2,400.00	\$104,825.20	41%	\$142,843.47

Laconia Fire Department EMS Billing Report

Month 2019-20	Total # Ambulance Responses 2018-19 EMS & Fire	#of Trips 2018-19 Billable	Total # Ambulance Responses 2019-20 EMS & Fire	# of Trips 2019-20 Billable	Gross Charge	Net Charge	% Billable	Write Offs	Payments	% of Payments to Net Charge	Balance Due
Jul	348	296	319	288	\$214,724.40	\$113,023.23	53%	\$23,122.21	\$78,265.54	69%	\$12,415.56
Aug	372	292	294	232	\$205,433.00	\$101,956.65	50%	\$17,025.76	\$72,618.18	71%	\$12,009.61
Sep	324	256	310	263	\$223,674.20	\$107,068.86	48%	\$20,424.39	\$68,864.52	64%	\$16,967.16
Oct	343	280	325	276	\$233,602.80	\$114,764.94	49%	\$20,490.49	\$74,443.47	65%	\$18,097.86
Nov	319	254	293	264	\$204,256.40	\$97,152.78	48%	\$12,424.87	\$64,309.75	66%	\$19,434.07
Dec	298	235	304	275	\$244,800.40	\$121,604.95	50%	\$15,443.52	\$85,149.06	70%	\$20,020.58
Jan	347	265	301	250	\$224,449.00	\$115,362.63	51%	\$13,945.62	\$79,455.15	69%	\$20,932.77
Feb	320	256	274	249	\$213,594.80	\$116,075.15	54%	\$14,464.59	\$67,747.93	58%	\$31,530.15
Mar	378	319	262	214	\$198,666.60	\$97,424.58	49%	\$7,459.06	\$66,802.09	69%	\$22,059.04
Apr	312	254	237	189	\$152,405.40	\$74,439.93	49%	\$3,979.88	\$51,365.39	69%	\$17,227.64
May	290	258	291	212	\$196,325.00	\$92,782.52	47%	\$2,650.00	\$65,512.20	71%	\$23,181.76
June	346	299	320	227	\$205,220.00	\$97,168.89	47%	\$1,873.16	\$65,085.75	67%	\$28,609.83
Totals	3997	3264	3530	2939	\$2,517,152.00	\$1,248,825.11	50%	\$153,303.55	\$839,619.03	67%	\$242,486.03