



Financial & Operational Trends – May, 2020

Net gain in construction value from Building Permit Reports

| | Current year: | One year ago: | Two years ago: |
|--------------------|----------------|----------------|----------------|
| April 1 – April 30 | \$1.44 million | \$1.97 million | \$1.38 million |

Fire & Rescue Call Data:

| Month | April 2020 | 2019 | 2018 | 2017 |
|---|--------------------|---------------------|--------------|-------------------------|
| Total number of emergencies | 294 | 364 | 373 | 399 |
| Percent fire calls | 28% | 23% | 25% | 32% |
| Percent calls downtown area* | 79% | 75% | 69% | 68% |
| Busiest time period by hour | 1PM, 7PM | 5PM, 11PM | 8AM | 9 AM, 1PM, 2PM, 6 PM |
| Percent of all calls 11pm to 7am | 17% | 16% | 25% | 16% |
| Number of critical care patients | 18 | 17 | 25 | 32 |
| Number multiple/back-to-back | 104 | 137 | 171 | 201 |
| Percent of multiple calls EMS | 68% | 80% | 68% | 62% |
| % of emergency responses within 6 min. response time (year-to-date) | 81% | 82% | 83% | 83% |
| Dates with more than 20 incidents | April 6 (15 Calls) | April 17 (23 calls) | April 5,6,18 | April 20 - 25 calls |
| # of times working 3 or more calls | 3 | 5 | 27 | 25 |
| Total calls year to date | 1,325 | 1,624 | 1,566 | 1,539 |

*Downtown area covers N.Main St. to Elm St.; Union to Mechanic, and to the By-Pass

Public Assistance Data:

| City Relief | | | | |
|------------------------------|----------|----------|----------|----------|
| Fiscal Year | 2020 | 2019 | 2018 | 2017 |
| Jul | \$ 957 | \$6,068 | \$6,454 | \$5,590 |
| Aug | \$5,046 | \$5,603 | \$6,700 | \$5,057 |
| Sept | \$2,981 | \$5,008 | \$1,624 | \$2,310 |
| Oct | \$2,989 | \$8,406 | \$3,664 | \$3,250 |
| Nov | \$2,872 | \$9,725 | \$7,816 | \$3,250 |
| Dec | \$6,208 | \$7,436 | \$6,516 | \$4,606 |
| Jan | \$2,125 | \$5,138 | \$6,050 | \$4,239 |
| Feb | \$1,132 | \$8,738 | \$5,063 | \$2,693 |
| Mar | \$1,777 | \$5,671 | \$5,232 | \$3,184 |
| Apr | \$1,383 | \$6,898 | \$8,395 | \$3,487 |
| May | | \$4,319 | \$6,262 | \$4,351 |
| Jun | | \$1,710 | \$2,793 | \$4,485 |
| Gross Relief | \$27,470 | \$74,720 | \$66,569 | \$46,502 |
| Reimbursements/Liens/refunds | \$5,903 | \$1,951 | \$ 691 | \$ 5,206 |
| 01-477-499-0000 | | | | |
| Net Cost of Welfare | \$21,567 | \$72,769 | \$65,878 | \$41,296 |

Laconia Police Department – Monthly Activity Highlights:

| ACTIVITY | (April) THIS MONTH | CORRESPONDING MONTH LAST YEAR | TOTAL THIS YEAR TO DATE | TOTAL LAST YEAR TO DATE | % +/- |
|---------------------------------|-----------------------|----------------------------------|----------------------------|----------------------------|--------|
| Calls for service | 1,231 | 1,669 | 6,972 | 6,044 | 15.35 |
| Criminal offenses investigated | 177 | 287 | 954 | 1,090 | -12.48 |
| Criminal off. cleared by arrest | 65 | 243 | 587 | 823 | -28.68 |
| Total # of physical arrests | 39 | 127 | 354 | 474 | -25.32 |
| M/V – Stops | 32 | 399 | 2,252 | 1,552 | 45.10 |
| M/V – Summonses | 1 | 40 | 107 | 125 | -14.40 |
| M/V – Written warnings | 19 | 298 | 1,975 | 1,219 | 62.02 |
| Accidents – Fatal | 0 | 0 | 0 | 0 | 0 |
| Accidents – Total | 24 | 37 | 145 | 180 | -19.44 |
| Accidents w/injury | 5 | 10 | 32 | 39 | -17.95 |
| Parking tags issued | 9 | 44 | 189 | 242 | -21.90 |
| DWI | 4 | 5 | 14 | 18 | -22.22 |
| Intoxication | 19 | 19 | 83 | 99 | -16.16 |

| TYPE OF INCIDENT | # OF CALLS |
|--------------------------------|------------|
| April, 2020: | |
| Domestic disturbance | 24 |
| All other disturbances | 105 |
| Suicidal subjects | 3 |
| Attempted suicide | 0 |
| Suicide | 0 |
| Violation of restraining order | 3 |
| Barricaded subject | 0 |

| | # OF VOLUNTEER HOURS |
|------------------------------|-------------------------|
| Volunteer Hours (LPD) | 0 |
| Volunteer Hours (VSU) | 0 |
| Victims Served | 0 |

Property Tax Collection:

| | July Warrant Amt. | Dec. Warrant Amt. | Collected thru | | Percentage Collected |
|------|-------------------|-------------------|----------------|---------|----------------------|
| 2013 | \$19,134,704 | \$20,235,081 | \$ 38,750,418 | 4/30/14 | 98.4% |
| 2014 | \$19,558,097 | \$20,640,342 | \$ 39,610,573 | 4/30/15 | 98.5 % |
| 2015 | \$20,036,102 | \$21,298,380 | \$ 40,563,258 | 4/30/18 | 98.1 % |
| 2016 | \$20,785,170 | \$21,260,229 | \$ 41,409,561 | 4/30/17 | 98.5% |
| 2017 | \$21,075,701 | \$21,895,151 | \$ 42,357,896 | 4/30/18 | 98.6% |
| 2018 | \$21,442,154 | \$23,765,321 | \$ 44,657,233 | 4/30/19 | 98.8% |
| 2019 | \$22,563,270 | \$23,935,265 | \$45,885,433 | 4/30/20 | 98.7% |

Motor Vehicle Registration:

| Report as of Date: FISCAL YEAR | Through 4/30/2020 BUDGET | Year to date Revenue | Municipal Transportation Revenue | Total Motor Vehicle Revenue | % of Budget |
|-----------------------------------|-----------------------------|-------------------------|-------------------------------------|--------------------------------|-------------|
| 2015 | \$2,175,000 | \$1,968,229 | -0- | \$1,968,229 | 90.5% |
| 2016 | \$2,325,000 | \$2,094,336 | -0- | \$2,094,336 | 90.1% |
| 2017 | \$2,500,000 | \$2,184,521 | -0- | \$2,184,521 | 87.4% |
| 2018 | \$2,674,000 | \$2,305,581 | \$76,215 | \$2,381,796 | 89.1% |
| 2019 | \$2,875,000 | \$2,502,722 | \$77,305 | \$2,580,027 | 89.7% |
| 2020 | \$3,085,000 | \$2,428,206 | \$75,705 | \$2,503,911 | 81.2% |

OVERTIME BY DEPARTMENT - Through March 31, 2020
FY20 Budget

| | FY20 Budget | | FY20 Expenses | | | | | | | | | | | | | PRIOR YR | PRIOR YR | |
|-------------------------------|----------------|----------------|---------------|---------------|---------------|---------------|----------------|---------------|----------------|---------------|---------------|---------------|----------|----------|----------------|----------------|----------------|----------------|
| | Amount | % of Total | July | August | September | October | November | December | January | February | March | April | May | June | YTD Total | Percent | YTD EXP | TOTAL EXP |
| FINANCE | 500 | 0.08% | 0 | 0 | 0 | 0 | 0 | 0 | 128 | 0 | 0 | 9 | 0 | 0 | 137 | 27.49% | 537 | 537 |
| LICENSE | 250 | 0.04% | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | - | 0.00% | 11 | 11 |
| PLANNING | 2,000 | 0.31% | 120 | 236 | 452 | 348 | 449 | 239 | 83 | 92 | 192 | 100 | 0 | 0 | 2,312 | 115.59% | 2,611 | 2,380 |
| CODE | - | 0.00% | 0 | 25 | 104 | 33 | 33 | 8 | 22 | 39 | 47 | 0 | 0 | 0 | 313 | 0.00% | 128 | 136 |
| ASSESSING | - | 0.00% | 380 | 61 | 7 | 11 | 48 | 21 | 35 | 0 | 0 | 0 | 0 | 0 | 562 | 0.00% | 246 | 472 |
| CITY CLERK | 500 | 0.08% | 0 | 15 | 100 | 0 | 121 | 0 | 0 | 330 | 0 | 0 | 0 | 0 | 566 | 113.13% | 885 | 884 |
| POLICE | | | | | | | | | | | | | | | | | | |
| Overtime | | | 9,782 | 15,527 | 17,352 | 14,199 | -14,175 | 2,184 | -11,829 | 6,676 | 8,815 | -5,175 | 0 | 0 | 43,356 | | 144,847 | 171,482 |
| Holiday OT | | | 0 | 0 | 0 | 0 | 0 | 12,288 | 15,263 | 6,019 | 0 | 0 | 0 | 0 | 33,570 | | | |
| Incident OT | | | 0 | 0 | 0 | 0 | 278 | 577 | 5,737 | 546 | 1,598 | 100 | 0 | 0 | 8,796 | | | |
| Court OT | | | 0 | 0 | 0 | 0 | 1,164 | 2,729 | 1,653 | 2,326 | 2,312 | 103 | 0 | 0 | 10,287 | | | |
| Shift Coverage OT | | | 0 | 0 | 0 | 0 | 335 | 3,022 | 4,482 | 4,540 | 2,798 | 1,188 | 0 | 0 | 16,367 | | | |
| TOTAL | 125,000 | 19.10% | 9,782 | 15,527 | 17,352 | 14,199 | -12,398 | 20,760 | 15,307 | 20,108 | 15,523 | -3,783 | 0 | 0 | 112,377 | 34.68% | 144,847 | 171,482 |
| FIRE | | | | | | | | | | | | | | | | | | |
| Sick Hurt Coverage | 37,000 | | 1,292 | 1,841 | 1,588 | 5,403 | 812 | 5,152 | 4,525 | 4,066 | 3,887 | 5,162 | 0 | 0 | 33,727 | | 45,822 | 53,982 |
| Personal Time Coverage | 39,000 | | 5,692 | 6,964 | 1,798 | 3,762 | 2,178 | 0 | 5,521 | 3,966 | 4,791 | 458 | 0 | 0 | 35,129 | | 28,982 | 32,899 |
| Vacation Coverage | 57,000 | | 13,714 | 15,398 | 12,609 | 8,399 | 3,534 | 5,111 | 2,228 | 9,002 | 4,654 | 1,130 | 0 | 0 | 75,778 | | 79,492 | 95,760 |
| Subtotal | 133,000 | | 20,698 | 24,203 | 15,994 | 17,564 | 6,524 | 10,263 | 12,274 | 17,033 | 13,332 | 6,749 | 0 | - | 144,634 | | 154,297 | 182,641 |
| Extra Duty Coverage | 47,000 | | 4,763 | 3,707 | 6,736 | 3,523 | 11,166 | 2,856 | 6,456 | 2,842 | 3,387 | 2,590 | 0 | 0 | 48,027 | | 44,862 | 50,269 |
| Holiday Pay | 122,000 | | 12,409 | 0 | 11,520 | 10,881 | 10,542 | 21,260 | 31,151 | 10,318 | 0 | 0 | 0 | 0 | 108,081 | | 103,758 | 114,162 |
| Subtotal | 169,000 | | 17,171 | 3,707 | 18,256 | 14,405 | 21,708 | 24,116 | 37,607 | 13,160 | 3,387 | 2,590 | 0 | - | 156,108 | | 148,620 | 164,431 |
| TOTALS | 302,000 | 46.15% | 37,869 | 27,910 | 34,251 | 31,969 | 28,232 | 34,379 | 49,880 | 30,193 | 16,720 | 9,339 | 0 | - | 300,742 | 99.58% | 302,916 | 347,072 |
| WELFARE | 200 | 0.03% | 0 | 9 | 0 | 18 | 0 | 0 | 0 | 15 | 0 | 22 | 0 | 0 | 64 | 32.04% | 302 | 331 |
| PARKS & RECREATION | 8,000 | 1.22% | 1,626 | -201 | 344 | 260 | 402 | 640 | 1,109 | -53 | 1,152 | 81 | 0 | 0 | 5,360 | 66.99% | 8,451 | 10,454 |
| SOLID WASTE | 11,000 | 1.68% | 940 | 3,967 | 173 | 821 | 201 | 31 | 248 | -132 | 633 | -2,001 | 0 | 0 | 4,882 | 44.38% | 8,235 | 9,521 |
| PUBLIC WORKS | 83,000 | | | | | | | | | | | | | | | | | |
| Striping | | | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | - | | - | - |
| Office | | | 679 | 1,426 | 1,097 | 1,079 | 1,054 | 767 | 558 | 558 | 609 | 661 | 0 | 0 | 8,486 | | 8,751 | 10,457 |
| Road Maintenance | | | 649 | 700 | 600 | 219 | 1,296 | 347 | 416 | 279 | 167 | 1,098 | 0 | 0 | 5,771 | | 4,428 | 6,577 |
| Winter Maintenance | | | 0 | 0 | 0 | 0 | 129 | 0 | 0 | 110 | -110 | 0 | 0 | 0 | 129 | | - | - |
| Plowing | | | 0 | 0 | 0 | 0 | 4,457 | 15,459 | 29,147 | 16,941 | 714 | 6,280 | 0 | 0 | 72,998 | | 94,515 | 94,515 |
| OT - Temp Plowing | | | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | - | | 385 | 385 |
| Sanding/Salting | | | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | - | | - | - |
| City Engineering | | | 252 | 439 | 283 | 339 | 557 | 229 | 284 | 99 | 343 | 895 | 0 | 0 | 3,720 | | 311 | 914 |
| Drain Maintenance | | | 138 | 0 | 0 | 18 | 0 | 0 | 0 | 0 | 10 | 236 | 0 | 0 | 402 | | 132 | 237 |
| Parking/Traffic Control | | | 294 | 60 | 0 | 0 | 0 | 60 | 92 | 0 | 0 | 0 | 0 | 0 | 506 | | 1,729 | 3,222 |
| Signs | | | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | - | | - | - |
| Parking Garage | | | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | - | | - | - |
| TOTALS | 83,000 | 12.68% | 2,012 | 2,625 | 1,980 | 1,655 | 7,493 | 16,862 | 30,497 | 17,987 | 1,732 | 9,169 | 0 | - | 92,013 | 110.86% | 110,251 | 116,306 |
| SANITARY SEWER | 20,000 | | | | | | | | | | | | | | | | | |
| WRBP | | | 303 | 746 | 640 | 1,237 | 942 | 758 | 214 | 27 | 508 | 397 | 0 | 0 | 5,771 | | 6,474 | ##### # |
| Sewer Maintenance | | | 350 | 57 | 152 | 412 | 248 | 260 | 273 | 214 | 317 | 799 | 0 | 0 | 3,082 | | 1,873 | 4,023 |
| TOTALS | 20,000 | 3.06% | 653 | 803 | 792 | 1,650 | 1,189 | 1,017 | 487 | 241 | 825 | 1,196 | 0 | - | 8,853 | 44.26% | 8,347 | 18,806 |
| EMS - AMBULANCE | | | | | | | | | | | | | | | | | | |
| Sick Hurt Coverage | 11,000 | | 0 | 1,902 | 0 | 2,628 | 0 | 979 | 4,126 | 7,024 | 3,102 | 0 | 0 | 0 | 19,761 | | 7,106 | 8,853 |
| Personal Time Coverage | 11,000 | | 0 | 2,333 | 472 | 1,329 | 1,456 | 0 | 429 | 490 | 0 | 0 | 0 | 0 | 6,509 | | 6,245 | 6,245 |
| Vacation Coverage | 27,000 | | 1,898 | 2,298 | 3,273 | 4,159 | 490 | 935 | 446 | 1,492 | 918 | 0 | 0 | 0 | 15,909 | | 5,139 | 8,388 |
| Subtotal | 49,000 | | 1,898 | 6,534 | 3,745 | 8,117 | 1,946 | 1,915 | 5,000 | 9,005 | 4,020 | 0 | 0 | - | 42,179 | | 18,490 | 23,486 |
| Extra Duty Coverage | 35,000 | | 3,365 | 1,688 | 6,912 | 7,342 | -4,717 | 1,828 | 8,204 | -1,979 | 3,322 | 2,208 | 0 | 0 | 28,174 | | 42,847 | 51,844 |
| Holiday Pay | 18,000 | | 2,368 | 0 | 1,428 | 2,126 | 1,278 | 2,834 | 4,116 | 1,560 | 0 | 0 | 0 | 0 | 15,710 | | 15,422 | 16,808 |
| SUBTOTAL | 53,000 | | 5,734 | 1,688 | 8,340 | 9,468 | -3,439 | 4,663 | 12,319 | -419 | 3,322 | 2,208 | 0 | 0 | 43,884 | | 58,270 | 68,652 |
| TOTALS | 102,000 | 15.59% | 7,631 | 8,222 | 12,085 | 17,585 | -1,493 | 6,577 | 17,320 | 8,586 | 7,342 | 2,208 | 0 | - | 86,063 | 84.38% | 76,760 | 92,138 |
| GRAND TOTAL | 654,450 | 100.00% | 61,013 | 59,199 | 67,640 | 68,549 | 24,278 | 80,536 | 115,117 | 77,405 | 44,166 | 16,340 | - | - | 614,243 | 93.86% | 664,528 | 770,530 |

Parks & Recreation Facility Use Requests:

| | 2019-20 | 2018-19 | 2017-18 | 2016-17 | 2015-16 | 2014-15 | 2013-14 | 2012-13 | 2011-12 |
|--------------|-----------|-----------|-----------|-----------|-----------|------------|-----------|-----------|------------|
| July | 10 | 24 | 18 | 4 | 3 | 15 | 2 | 2 | 13 |
| August | 10 | 10 | 15 | 11 | 18 | 4 | 4 | 3 | 0 |
| September | 7 | 4 | 3 | 5 | 4 | 5 | 3 | 1 | 3 |
| October | 10 | 6 | 4 | 7 | 5 | 2 | 4 | 2 | 3 |
| November | 3 | 3 | 4 | 2 | 6 | 6 | 5 | 4 | 1 |
| December | 0 | 0 | 0 | 0 | 4 | 7 | 4 | 12 | 1 |
| January | 11 | 11 | 6 | 5 | 9 | 10 | 0 | 3 | 7 |
| February | 10 | 6 | 6 | 8 | 13 | 6 | 10 | 12 | 22 |
| March | 4 | 8 | 11 | 12 | 9 | 12 | 19 | 10 | 5 |
| April | 8 | 5 | 8 | 13 | 8 | 16 | 12 | 11 | 10 |
| May | | 9 | 12 | 2 | 8 | 10 | 9 | 7 | 13 |
| June | | 1 | 3 | 6 | 11 | 10 | 18 | 14 | 23 |
| Total | 73 | 87 | 90 | 75 | 98 | 103 | 90 | 81 | 101 |

Pending Grievances Summary:

| Date of Grievance | Union | Subject | Status | Cost thru 4/30/20 |
|-------------------|--------|---|--|-------------------|
| 3/27/17 | FIRE | Union claims that City has calculated their leave time incorrectly | <ul style="list-style-type: none"> ▪ 4/20/17 - Hearing held with the City Manager ▪ 5/16/17 - Second meeting scheduled for further discussion ▪ 5/26/17 Grievance denied by City Manager ▪ 6/27/17 Arbitration requested by Union | \$287.50 |
| 4/02/20 | SEA | Union claims that the CBA was violated when employee was furloughed due to lack of work resulting from COVID-19 | <ul style="list-style-type: none"> ▪ 4/03/20 Grievance denied by Finance Director; ▪ 4/20/20 Hearing held (virtually) with City Manager; ▪ 4/30/20 Grievance denied by City Manager; ▪ 5/4/20 Demand for Arbitration received from Union | \$0.00 |
| 4/13/20 | AFSCME | Union claims that employee was placed on unpaid Administrative Leave without just cause | <ul style="list-style-type: none"> ▪ 4/14/20 Grievance denied by DPW Director ▪ 5/05/20 Grievance denied by City Manager | \$350.00 |

Impact Fee Revenues:

| | Total Revenue as of 6/30/2019 | Revenue Year-to-Date | Transfer Out FY20 Year-to-date | Total Revenue as of 4/30/20 |
|------------------------------------|-------------------------------|----------------------|--------------------------------|-----------------------------|
| School | \$66,254.09 | \$6,909.04 | -0- | \$73,163.13 |
| Police | \$211.32 | \$445.19 | -0- | \$656.51 |
| Fire | \$12,497.65 | \$986.20 | -0- | \$13,483.85 |
| Parks | \$1,745.58 | \$1,624.95 | -0- | \$3,370.53 |
| Roads | \$12,256.22 | \$1,282.30 | -0- | \$13,538.52 |
| Library | \$3,205.64 | \$869.74 | -0- | \$4,075.38 |
| Total Impact Fees Collected | \$96,170.50 | 12,117.42 | -0- | \$108,287.92 |

Expendable Trust Balances:

| | Balance as of 4/30/20 |
|--|-----------------------|
| Non-Capital Reserve Account | \$236,271.81 |
| Accrued Leave Reserve Account | \$251,880.76 |
| Winter Maintenance Reserve Account | \$ 80,758.83 |
| Health Insurance Stabilization Account | \$171,324.84 |
| Motorcycle Week Account | \$109,173.99 |
| Fire Stabilization Account | -0- |

Tax Increment Financing Balances:

| | Balance as of 4/30/20 |
|----------|-----------------------|
| Downtown | \$1,015,860.73 |
| Lakeport | \$8,129.00 |
| Weirs | (\$81,125.37) |

Boat Taxes:

| Report as of Date: | Through 4/30/20 | | |
|--------------------|-----------------|----------------------|-------------|
| FISCAL YEAR | BUDGET | Year to date Revenue | % of Budget |
| 2015 | \$90,000 | \$23,094.98 | 25.66% |
| 2016 | \$90,000 | \$23,448.15 | 26.05% |
| 2017 | \$85,000 | \$20,102.20 | 23.65% |
| 2018 | \$85,000 | \$26,408.31 | 31.07% |
| 2019 | \$85,000 | \$26,752.52 | 31.47% |
| 2020 | \$90,000 | \$33,225.88 | 36.92% |

| | General Fund Revenues* | | | General Fund Expenditures | | |
|------|------------------------|--------------------------|---------|---------------------------|------------------------|---------|
| | Budgeted | Realized as of 4/30/2019 | | Budgeted | Realized as of 4/30/20 | |
| | | Amount | Percent | | Amount | Percent |
| 2016 | \$ 6,004,639 | \$6,078,148 | 101.2% | \$26,568,894 | \$21,268,992 | 80.1% |
| 2017 | \$ 6,586,233 | \$5,889,882 | 89.4% | \$27,590,902 | \$21,698,911 | 78.6% |
| 2018 | \$ 8,029,176 | \$6,725,184 | 83.6% | \$29,620,947 | \$26,923,732 | 90.9% |
| 2019 | \$ 8,114,878 | \$6,828,065 | 84.1% | \$30,659,544 | \$23,516,632 | 76.7% |
| 2020 | \$ 8,499,359 | \$7,007,886 | 82.5% | \$31,450,111 | \$23,237,930 | 73.8% |

*Does not include property tax collections noted elsewhere in this report

EMS Billing History:

| Laconia Fire Department EMS Billing Report | | | | | | | | | | | |
|--|--|----------------------------|--|-----------------------------|-----------------------|-----------------------|------------|--------------------|---------------------|-----------------------------|---------------------|
| Month 2019-20 | Total # Ambulance Responses 2018-19 EMS & Fire | #of Trips 2018-19 Billable | Total # Ambulance Responses 2019-20 EMS & Fire | # of Trips 2019-20 Billable | Gross Charge | Net Charge | % Billable | Write Offs | Payments | % of Payments to Net Charge | Balance Due |
| Jul | 348 | 296 | 319 | 288 | \$214,724.40 | \$113,023.23 | 53% | \$18,768.21 | \$77,611.36 | 69% | \$17,423.74 |
| Aug | 372 | 292 | 294 | 232 | \$205,443.80 | \$100,991.68 | 49% | \$17,642.10 | \$71,749.98 | 71% | \$17,642.10 |
| Sep | 324 | 256 | 310 | 263 | \$223,681.40 | \$107,083.73 | 48% | \$13,855.90 | \$67,924.03 | 63% | \$24,630.77 |
| Oct | 343 | 280 | 325 | 276 | \$233,602.80 | \$114,795.51 | 49% | \$14,331.41 | \$70,402.51 | 61% | \$29,157.50 |
| Nov | 319 | 254 | 293 | 264 | \$204,456.40 | \$96,783.01 | 47% | \$3,796.00 | \$62,891.63 | 65% | \$29,635.78 |
| Dec | 298 | 235 | 304 | 274 | \$243,830.60 | \$126,011.46 | 52% | \$1,844.39 | \$78,226.57 | 62% | \$45,640.49 |
| Jan | 347 | 265 | 301 | 250 | \$224,459.80 | \$120,204.44 | 54% | \$700.00 | \$73,737.58 | 61% | \$45,325.06 |
| Feb | 320 | 256 | 274 | 249 | \$213,694.80 | \$118,140.39 | 55% | \$1,500.00 | \$57,486.93 | 49% | \$57,895.95 |
| Mar | 378 | 319 | 262 | 208 | \$192,988.60 | \$97,138.33 | 50% | \$900.00 | \$50,808.31 | 52% | \$45,430.02 |
| Apr | 312 | 254 | 237 | 154 | \$119,660.20 | \$65,365.51 | 55% | \$1,250.00 | \$4,146.04 | 6% | \$59,969.47 |
| May | | | | | | | | | | | |
| June | | | | | | | | | | | |
| Totals | 3361 | 2707 | 2919 | 2458 | \$2,076,542.80 | \$1,059,537.29 | 51% | \$74,588.01 | \$614,984.94 | 58% | \$372,750.88 |

Laconia Fire Department EMS Billing Report

| Month '18-'19 | # of All Trips 2017-18 | # of Trips 2018-19 Billable | Gross Charge | Net Charge | % Billable | Write Offs | Payments | % of Payments to Net Charge | Balance Due |
|---------------|------------------------|-----------------------------|-----------------------|-----------------------|------------|---------------------|---------------------|-----------------------------|--------------------|
| Jul | 332 | 301 | \$245,803.60 | \$125,378.29 | 51% | \$37,558.13 | \$85,318.08 | 68% | \$2,652.55 |
| Aug | 330 | 315 | \$250,814.40 | \$133,336.15 | 53% | \$38,508.58 | \$89,124.35 | 67% | \$900.50 |
| Sep | 265 | 285 | \$235,964.00 | \$120,354.34 | 51% | \$33,272.15 | \$80,210.24 | 67% | \$1,559.85 |
| Oct | 303 | 297 | \$250,178.20 | \$132,135.58 | 53% | \$32,606.56 | \$86,745.51 | 66% | \$4,991.77 |
| Nov | 287 | 272 | \$229,216.00 | \$116,889.48 | 51% | \$29,043.41 | \$80,439.98 | 69% | \$2,897.46 |
| Dec | 277 | 257 | \$203,940.20 | \$100,425.75 | 49% | \$23,344.40 | \$71,931.65 | 72% | \$1,681.91 |
| Jan | 297 | 279 | \$239,861.80 | \$116,554.43 | 49% | \$27,052.40 | \$79,430.50 | 68% | \$7,532.16 |
| Feb | 275 | 273 | \$223,832.20 | \$109,089.89 | 49% | \$22,167.42 | \$75,306.73 | 69% | \$9,761.88 |
| Mar | 263 | 335 | \$274,339.00 | \$127,224.30 | 46% | \$20,864.20 | \$92,430.37 | 73% | \$11,700.35 |
| Apr | 279 | 254 | \$222,627.40 | \$107,234.92 | 48% | \$23,500.81 | \$81,668.03 | 76% | \$2,643.66 |
| May | 289 | 258 | \$225,732.00 | \$113,270.64 | 50% | \$28,437.39 | \$70,680.44 | 62% | \$12,883.79 |
| June | 350 | 299 | \$236,241.60 | \$114,761.75 | 49% | \$22,329.60 | \$82,066.63 | 72% | \$10,032.13 |
| Totals | 3547 | 3425 | \$2,838,550.40 | \$1,416,655.52 | 50% | \$338,685.05 | \$975,352.51 | 69% | \$69,238.01 |

Department of Public Works – Storm Cost Summary:

| Storm Cost Summary - Per Storm Event | | | | | | | | | |
|--------------------------------------|-----------|---------|---------|----------------|-----------|-----------|-----------|-----------|------------------|
| Date | Condition | OT Hrs. | OT Cost | OS Contractors | Tons Salt | Cost Salt | Tons Sand | Cost Sand | Total Storm Cost |
| 4/9 | Snow | 6 | 240 | 0 | 16 | \$886 | 0 | | \$1,126 |
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| Total | | 6 | 240 | 0 | 16 | \$886 | 0 | | \$1,126 |

| Allocations | Budget | Expended This Month | Expended To Date | Balance Thru April, 2020 |
|--|-----------|---------------------|------------------|--------------------------|
| Winter Maintenance | \$365,000 | \$886 | \$312,211 | \$52,789 |
| Winter Maintenance Outside Contractors | \$54,000 | | \$21,024 | \$32,976 |
| Winter Maintenance Overtime | \$50,000 | \$240 | \$72,998 | (\$22,998) |
| | | | | |