



Financial & Operational Trends – December, 2019

Net gain in construction value from Building Permit Reports: *Please note that the current year information is not available at this time. Please check next month's report for updated information.*

	Current year:	One year ago:	Two years ago:
April 1 – November 30	\$ million	\$14.0 million	\$17.5 million

Fire & Rescue Call Data:

Month	November 2019	2018	2017	2016
Total number of emergencies	356	403	409	412
Percent fire calls	28%	29%	30%	30%
Percent calls downtown area*	63%	57%	67%	67%
Busiest time period by hour	9AM	10AM, 3PM, 4PM	3PM, 5PM, 6PM	11AM
Percent of all calls 11pm to 7am	18%	21%	24%	18%
Status 1 or 2 high-risk patients	25	22	30	20
Number multiple/back-to-back	111	158	223	220
Percent of multiple calls EMS	78%	73%	68%	70%
% of emergency responses within 6 min. response time (year-to-date)	79%	68%	78%	83%
Dates w/more than 20 incidents	11/1 & 11/18: 18 calls	Nov 4: 19 calls	Nov. 1, 7, 9, 21, 29: 21+ calls each day	Nov. 5 & 8: 23 calls ea.
# of times working 3 or more calls	12	15	33	34
Total calls year to date	4,390	4,649	4,571	4,270

*Downtown area covers N.Main St. to Elm St.; Union to Mechanic, and to the By-Pass

Public Assistance Data:

City Relief				
Fiscal Year	2020	2019	2018	2017
Jul	\$957	\$6,068	\$6,454	\$5,590
Aug	\$5,046	\$5,603	\$6,700	\$5,057
Sept	\$2,981	\$5,008	\$1,624	\$2,310
Oct	\$2,989	\$8,406	\$3,664	\$3,250
Nov	\$2,872	\$9,725	\$7,816	\$3,250
Dec		\$7,436	\$6,516	\$4,606
Jan		\$5,138	\$6,050	\$4,239
Feb		\$8,738	\$5,063	\$2,693
Mar		\$5,671	\$5,232	\$3,184
Apr		\$6,898	\$8,395	\$3,487
May		\$4,319	\$6,262	\$4,351
Jun		\$1,710	\$2,793	\$4,485
Gross Relief	\$14,845	\$74,720	\$66,569	\$46,502
Reimbursements/Liens/refunds	\$ 3,479	\$1,951	\$ 691	\$ 5,206
01-477-499-0000				
Net Cost of Welfare	\$11,366	\$72,769	\$65,878	\$41,296

Laconia Police Department – Monthly Activity Highlights:

ACTIVITY	(November) THIS MONTH	CORRESPONDING MONTH LAST YEAR	TOTAL THIS YEAR TO DATE	TOTAL LAST YEAR TO DATE	% +/-
Calls for service	1,862	1,236	19,324	19,340	-0.08
Criminal offenses investigated	267	232	3,481	3,617	-3.76
Criminal off. cleared by arrest	200	167	2,360	2,257	4.56
Total # of physical arrests	120	101	1,392	1,367	1.83
M/V – Stops	479	166	4,199	3,881	8.19
M/V – Summonses	28	13	323	350	-7.71
M/V – Written warnings	375	95	3,337	2,862	16.60
Accidents – Fatal	0	0	1	2	-50.00
Accidents – Total	42	42	531	555	-4.32
Accidents w/injury	7	7	128	146	-12.33
Parking tags issued	117	84	1,743	2,043	-14.68
DWI	5	1	57	45	26.67
Intoxication	25	19	336	351	-4.27

TYPE OF INCIDENT	# OF CALLS
November, 2019:	
Domestic disturbance	30
All other disturbances	89
Suicidal subjects	5
Attempted suicide	0
Suicide	0
Violation of restraining order	8
Barricaded subject	0

	# OF VOLUNTEER HOURS
Volunteer Hours (LPD)	26
Volunteer Hours (VSU)	18.5
Victims Served	7

Property Tax Collection:

	July Warrant Amt.	Dec. Warrant Amt.	Collected thru		Percentage Collected
2013	\$19,134,704	\$20,235,081	\$18,819,469	11/30/13	47.80%
2014	\$19,558,097	\$20,640,342	\$19,062,247	11/30/14	47.42%
2015	\$20,036,102	\$21,298,380	\$19,507,282	11/30/15	47.19%
2016	\$20,785,170	\$21,260,229	\$20,621,475	11/30/16	49.05%
2017	\$21,075,701	\$21,895,151	\$20,902,241	11/30/17	48.64%
2018	\$21,442,154	\$23,765,321	\$21,605,061	11/30/18	47.79%
2019	\$22,563,270	\$23,935,265	\$26,526,330	11/30/19	57.05%

Motor Vehicle Registration:

Report as of Date: FISCAL YEAR	Through 11/30/19 BUDGET	Year to date Revenue	Municipal Transportation Revenue	Total Motor Vehicle Revenue	% of Budget
2015	\$2,175,000	\$970,392		\$970,392	44.6%
2016	\$2,325,000	\$1,054,227		\$1,054,227	45.3%
2017	\$2,500,000	\$1,065,068		\$1,065,068	42.6%
2018	\$2,674,000	\$1,134,792	\$38,435	\$1,173,227	43.9%
2019	\$2,875,000	\$1,244,782	\$39,180	\$1,283,962	44.7%
2020	\$3,085,000	\$1,236,698	\$40,435	\$1,277,133	41.4%

OVERTIME BY DEPARTMENT - Through November 30, 2019
FY20 Budget

	FY20 Budget		FY20 Expenses													PRIOR YR	PRIOR YR	
	Amount	% of Total	July	August	September	October	November	December	January	February	March	April	May	June	YTD Total	Percent	YTD EXP	TOTAL EXP
FINANCE	500	0.08%	0	0	0	0	0	0	0	0	0	0	0	0	-	0.00%	182	536
LICENSE	250	0.04%	0	0	0	0	0	0	0	0	0	0	0	0	-	0.00%	-	11
PLANNING	2,000	0.31%	120	236	452	348	449	0	0	0	0	0	0	0	1,605	80.27%	1,180	2,990
CODE	-	0.00%	0	25	104	33	33	0	0	0	0	0	0	0	195	0.00%	80	136
ASSESSING	-	0.00%	380	61	7	11	48	0	0	0	0	0	0	0	507	0.00%	87	472
CITY CLERK	500	0.08%	0	15	100	0	121	0	0	0	0	0	0	0	236	47.18%	770	884
POLICE																		
Overtime			9,782	15,527	17,352	14,199	-7,808	0	0	0	0	0	0	0	49,052		64,965	171,482
Holiday OT			0	0	0	0	0	0	0	0	0	0	0	0	-			
Incident OT			0	0	0	0	278	0	0	0	0	0	0	0	278			
Court OT			0	0	0	0	1,164	0	0	0	0	0	0	0	1,164			
Shift Coverage OT			0	0	0	0	335	0	0	0	0	0	0	0	335			
TOTAL	125,000	19.10%	9,782	15,527	17,352	14,199	-6,031	0	0	0	0	0	0	0	50,829	39.24%	64,965	171,482
FIRE																		
Sick Hurt Coverage	37,000		1,292	1,841	1,588	5,403	812	0	0	0	0	0	0	0	10,936		16,743	53,982
Personal Time Coverage	39,000		5,692	6,964	1,798	3,762	2,178	0	0	0	0	0	0	0	20,394		20,188	32,899
Vacation Coverage	57,000		13,714	15,398	12,609	8,399	3,534	0	0	0	0	0	0	0	53,654		51,660	95,760
Subtotal	133,000		20,698	24,203	15,994	17,564	6,524	0	0	0	0	0	0	0	84,983		88,591	182,641
Extra Duty Coverage	47,000		4,763	3,707	6,736	3,523	11,166	0	0	0	0	0	0	0	29,896		27,246	50,269
Holiday Pay	122,000		12,409	0	11,520	10,881	10,542	0	0	0	0	0	0	0	45,352		63,564	114,162
Subtotal	169,000		17,171	3,707	18,256	14,405	21,708	0	0	0	0	0	0	0	75,248		90,810	164,431
TOTALS	302,000	46.15%	37,869	27,910	34,251	31,969	28,232	0	0	0	0	0	0	0	160,231	53.06%	179,401	347,072
WELFARE	200	0.03%	0	9	0	18	0	0	0	0	0	0	0	0	27	13.74%	111	331
PARKS & RECREATION	8,000	1.22%	1,626	-201	344	260	402	0	0	0	0	0	0	0	2,432	30.39%	5,308	10,454
SOLID WASTE	11,000	1.68%	940	3,967	173	821	201	0	0	0	0	0	0	0	6,102	55.47%	5,770	9,521
PUBLIC WORKS	83,000																	
Striping			0	0	0	0	0	0	0	0	0	0	0	0	-		-	-
Office			679	1,426	1,097	1,079	1,054	0	0	0	0	0	0	0	5,335		3,770	10,457
Road Maintenance			649	700	600	219	1,296	0	0	0	0	0	0	0	3,464		6,482	6,577
Winter Maintenance			0	0	0	0	129	0	0	0	0	0	0	0	129		-	-
Plowing			0	0	0	0	4,457	0	0	0	0	0	0	0	4,457		9,898	94,515
OT - Temp Plowing			0	0	0	0	0	0	0	0	0	0	0	0	-		-	385
Sanding/Salting			0	0	0	0	0	0	0	0	0	0	0	0	-		-	-
City Engineering			252	439	283	339	557	0	0	0	0	0	0	0	1,871		158	914
Drain Maintenance			138	0	0	18	0	0	0	0	0	0	0	0	156		14	237
Parking/Traffic Control			294	60	0	0	0	0	0	0	0	0	0	0	354		1,613	3,222
Signs			0	0	0	0	0	0	0	0	0	0	0	0	-		-	-
Parking Garage			0	0	0	0	0	0	0	0	0	0	0	0	-		-	-
TOTALS	83,000	12.68%	2,012	2,625	1,980	1,655	7,493	0	0	0	0	0	0	0	15,765	18.99%	21,935	116,306
SANITARY SEWER	20,000																	
WRBP			303	746	640	1,237	942	0	0	0	0	0	0	0	3,868		4,130	##### #
Sewer Maintenance			350	57	152	412	248	0	0	0	0	0	0	0	1,219		1,254	4,023
TOTALS	20,000	3.06%	653	803	792	1,650	1,189	0	0	0	0	0	0	0	5,087	25.43%	5,384	18,806
EMS - AMBULANCE																		
Sick Hurt Coverage	11,000		0	1,902	0	2,628	0	0	0	0	0	0	0	0	4,530		3,046	8,853
Personal Time Coverage	11,000		0	2,333	472	1,329	1,456	0	0	0	0	0	0	0	5,591		2,173	6,245
Vacation Coverage	27,000		1,898	2,298	3,273	4,159	490	0	0	0	0	0	0	0	12,118		4,319	8,388
Subtotal	49,000		1,898	6,534	3,745	8,117	1,946	0	0	0	0	0	0	0	22,239		9,539	23,486
Extra Duty Coverage	35,000		3,365	1,688	6,912	7,342	6,127	0	0	0	0	0	0	0	25,434		18,583	51,844
Holiday Pay	18,000		2,368	0	1,428	2,126	1,278	0	0	0	0	0	0	0	7,201		9,120	16,808
SUBTOTAL	53,000		5,734	1,688	8,340	9,468	7,405	0	0	0	0	0	0	0	32,635		27,702	68,652
TOTALS	102,000	15.59%	7,631	8,222	12,085	17,585	9,351	0	0	0	0	0	0	0	54,874	53.80%	37,241	92,138
GRAND TOTAL	654,450	100.00%	61,013	59,199	67,640	68,549	41,489	-	-	-	-	-	-	-	297,891	45.52%	322,412	771,139

Parks & Recreation Facility Use Requests:

	2019-20	2018-19	2017-18	2016-17	2015-16	2014-15	2013-14	2012-13	2011-12
July	10	24	18	4	3	15	2	2	13
August	10	10	15	11	18	4	4	3	0
September	7	4	3	5	4	5	3	1	3
October	10	6	4	7	5	2	4	2	3
November	3	3	4	2	6	6	5	4	1
December		0	0	0	4	7	4	12	1
January		11	6	5	9	10	0	3	7
February		6	6	8	13	6	10	12	22
March		8	11	12	9	12	19	10	5
April		5	8	13	8	16	12	11	10
May		9	12	2	8	10	9	7	13
June		1	3	6	11	10	18	14	23
Total	40	87	90	75	98	103	90	81	101

Pending Grievances Summary:

Date of Grievance	Union	Subject	Status	Cost through 11/30/19
3/27/17	FIRE	Union claims that City has calculated their leave time incorrectly	<ul style="list-style-type: none"> ▪ 4/20/17 - Hearing held with the City Manager ▪ 5/16/17 - Second meeting scheduled for further discussion ▪ 5/26/17 Grievance denied by City Manager ▪ 6/27/17 Arbitration requested by Union 	\$287.50

Impact Fee Revenues:

	Total Revenue as of 6/30/2019	Revenue Year-to-Date	Transfer Out FY20 Year-to-date	Total Revenue as of 11/30/19
School	\$66,254.09	\$2,401.09	-0-	\$68,655.18
Police	\$211.32	\$154.90	-0-	\$366.22
Fire	\$12,497.65	\$349.00	-0-	\$12,846.65
Parks	\$1,745.58	\$555.75	-0-	\$2,301.33
Roads	\$12,256.22	\$472.75	-0-	\$12,728.97
Library	\$3,205.64	\$293.82	-0-	\$3,499.46
Total Impact Fees Collected	\$96,170.50	\$4,227.31	-0-	\$100,397.81

Expendable Trust Balances:

	Balance as of 11/30/19
Non-Capital Reserve Account	\$235,064.73
Accrued Leave Reserve Account	\$251,793.13
Winter Maintenance Reserve Account	\$80,735.45
Health Insurance Stabilization Account	\$171,265.33
Motorcycle Week Account	\$93,805.68
Fire Stabilization Account	\$-0-

Tax Increment Financing Balances:

	Balance as of 11/30/19
Downtown	\$1,124,411.76
Lakeport	\$29,631.00
Weirs	\$26,706.39

Boat Taxes:

Report as of Date:	Through 11/30/19		
FISCAL YEAR	BUDGET	Year to date Revenue	% of Budget
2015	\$90,000	\$14,479.62	16.1%
2016	\$90,000	\$13,607.43	15.1%
2017	\$85,000	\$11,090.48	13.0%
2018	\$85,000	\$16,870.94	19.8%
2019	\$85,000	\$16,342.30	19.2%
2020	\$90,000	\$29,763.29	33.1%

EMS Billing History:

Laconia Fire Department EMS Billing Report											
Month 2019-20	Total # Ambulance Responses 2018-19 EMS & Fire	# of Trips 2018-19 Billable	Total # Ambulance Responses 2019-20 EMS & Fire	# of Trips 2019-20 Billable	Gross Charge	Net Charge	% Billable	Write Offs	Payments	% of Payments to Net Charge	Balance Due
Jul	348	301	319	290	\$214,760.40	\$117,333.31	55%	\$3,514.00	\$68,720.71	59%	\$44,804.95
Aug	372	326	294	239	\$205,487.00	\$105,403.39	51%	\$300.00	\$65,759.87	62%	\$38,940.42
Sep	324	288	310	246	\$197,754.20	\$98,668.72	50%	\$800.00	\$53,942.02	55%	\$43,798.74
Oct	343	303	325	286	\$228,364.80	\$133,223.77	58%	\$2,250.00	\$93,452.97	70%	\$93,452.97
Nov	319	281	293	201	\$84,142.80	\$43,991.80	52%	\$700.00	\$0.00	0%	\$43,291.80
Dec											
Jan											
Feb											
Mar											
Apr											
May											
June											
Totals	1706	1499	1541	1262	\$930,509.20	\$498,620.99	54%	\$7,564.00	\$281,875.57	57%	\$264,288.88

Laconia Fire Department EMS Billing Report									
Month '18-'19	# of All Trips 2017-18	# of Trips 2018-19 Billable	Gross Charge	Net Charge	% Billable	Write Offs	Payments	% of Payments to Net Charge	Balance Due
Jul	332	301	\$245,798.00	\$124,684.00	51%	\$37,595.00	\$85,318.00	68%	\$1,921.00
Aug	330	326	\$250,814.00	\$133,336.00	53%	\$37,451.00	\$89,124.00	67%	\$1,959.00
Sep	265	289	\$235,964.00	\$120,354.00	51%	\$32,783.00	\$79,712.00	66%	\$2,624.00
Oct	303	306	\$250,178.00	\$132,666.00	53%	\$32,607.00	\$86,476.00	65%	\$5,791.00
Nov	287	281	\$229,216.00	\$116,889.00	51%	\$27,483.00	\$80,440.00	69%	\$4,534.00
Dec	277	259	\$203,940.00	\$100,501.00	49%	\$23,344.00	\$71,757.00	71%	\$1,932.00
Jan	297	284	\$239,862.00	\$116,489.00	49%	\$23,976.00	\$79,059.00	68%	\$10,916.00
Feb	275	277	\$223,829.00	\$109,100.00	49%	\$21,225.00	\$73,482.00	67%	\$12,439.00
Mar	263	385	\$274,337.00	\$130,557.00	48%	\$19,781.00	\$90,837.00	70%	\$17,709.00
Apr	279	274	\$222,627.00	\$107,925.00	48%	\$22,917.00	\$78,487.00	73%	\$7,099.00
May	289	265	\$225,739.00	\$113,962.00	50%	\$23,940.00	\$69,665.00	61%	\$19,088.00
June	350	303	\$234,356.00	\$116,905.00	50%	\$11,752.00	\$75,426.00	65%	\$30,272.00
Totals	3547	3550	\$2,836,660.00	\$1,423,368.00	50%	\$314,854.00	\$959,783.00	67%	\$116,284.00

Department of Public Works – Storm Cost Summary:

Storm Cost Summary - Per Storm Event									
Date	Condition	OT Hrs.	OT Cost	OS Contractors	Tons Salt	Cost Salt	Tons Sand	Cost Sand	Total Storm Cost
11/24	Mix	118	\$4,720	\$1,875	78	\$4,317	18	\$141	\$11,053
Total		118	\$4,720	\$1,875	78	\$4,317	18	\$141	\$11,053

Allocations	Budget	Expended This Month	Expended To Date	Balance Thru November, 2019
Winter Maintenance	\$365,000	\$4,458	\$4,458	\$360,542
Winter Maintenance Outside Contractors	\$54,000	\$1,875	\$1,875	\$52,125
Winter Maintenance Overtime	\$70,000	\$4,720	\$4,720	\$65,280