



## Financial & Operational Trends – September, 2019

### Net gain in construction value from Building Permit Reports:

	Current year:	One year ago:	Two years ago:
April 1 - August 31	\$7.9 million	\$7.2 million	\$12.3 million

### Fire & Rescue Call Data:

Month	August 2019	2018	2017	2016
Total number of emergencies	379	483	446	436
Percent fire calls	36%	32%	27%	30%
Percent calls downtown area*	66%	63%	68%	59%
Busiest time period by hour	5PM, 7PM	12 noon 8.5%	5:00 PM	7:00 PM
Percent of all calls 11pm to 7am	18%	20%	22%	20%
Number of critical care patients	20	31	45	14
Number multiple/back-to-back	166	265	207	212
Percent of multiple calls EMS	71%	64%	67%	66%
% of emergency responses within 6 min. response time (year-to-date)	79%	81%	83%	82%
Dates w/more than 20 incidents	8/18, 8/30 (18 calls ea.)	Aug. 3, 8, 9, 15, 20	Aug. 1,4,23,24 - 20 calls	Aug. 1 & 24 - 19 calls
# of times working 3 or more calls	15	36	32	36
Total calls year to date	3,227	3,427	3,256	3,105

\*Downtown area covers N.Main St. to Elm St.; Union to Mechanic, and to the By-Pass

### Public Assistance Data:

City Relief				
Fiscal Year	2020	2019	2018	2017
Jul	\$957	\$6,068	\$6,454	\$5,590
Aug	\$5,046	\$5,603	\$6,700	\$5,057
Sept		\$5,008	\$1,624	\$2,310
Oct		\$8,406	\$3,664	\$3,250
Nov		\$9,725	\$7,816	\$3,250
Dec		\$7,436	\$6,516	\$4,606
Jan		\$5,138	\$6,050	\$4,239
Feb		\$8,738	\$5,063	\$2,693
Mar		\$5,671	\$5,232	\$3,184
Apr		\$6,898	\$8,395	\$3,487
May		\$4,319	\$6,262	\$4,351
Jun		\$1,710	\$2,793	\$4,485
Gross Relief	\$6,003	\$74,720	\$66,569	\$46,502
Reimbursements/Liens/refunds	\$1,667	\$1,951	\$ 691	\$ 5,206
01-477-499-0000				
Net Cost of Welfare	\$4,336	\$72,769	\$65,878	\$41,296

**Laconia Police Department – Monthly Activity Highlights:**

ACTIVITY	(August) THIS MONTH	CORRESPONDING MONTH LAST YEAR	TOTAL THIS YEAR TO DATE	TOTAL LAST YEAR TO DATE	% +/-
Calls for service	1,938	1,906	13,914	14,854	-6.33
Criminal offenses investigated	312	381	2,477	2,668	-7.16
Criminal off. cleared by arrest	178	266	1,723	1,709	0.82
Total # of physical arrests	121	152	1,007	1,030	-2.23
M/V – Stops	348	185	3,050	3,271	-6.76
M/V – Summonses	17	18	234	291	-19.59
M/V – Written warnings	239	115	2,380	2,517	-5.44
Accidents – Fatal	0	0	1	2	-50.00
Accidents – Total	51	52	399	421	-5.23
Accidents w/injury	12	2	101	116	-12.93
Parking tags issued	307	336	1,465	1,935	-24.29
DWI	9	4	43	37	16.22
Intoxication	43	51	242	276	-12.32

TYPE OF INCIDENT	# OF CALLS
<b>August, 2019:</b>	
Domestic disturbance	33
All other disturbances	123
Suicidal subjects	9
Attempted suicide	0
Suicide	0
Violation of restraining order	10
Barricaded subject	0

	# OF VOLUNTEER HOURS
<b>Volunteer Hours (LPD)</b>	9
<b>Volunteer Hours (VSU)</b>	9.5
<b>Victims Served</b>	0

**Property Tax Collection:**

	July Warrant Amt.	Dec. Warrant Amt.	Collected thru		Percentage Collected
2013	\$19,134,704	\$20,235,081	\$18,250,481	8/31/13	95.38%
2014	\$19,558,097	\$20,640,342	\$18,607,462	8/31/14	95.14%
2015	\$20,036,102	\$21,298,380	\$19,133,824	8/31/15	95.50%
2016	\$20,785,170	\$21,260,229	\$19,924,154	8/31/16	95.86%
2017	\$21,075,701	\$21,895,151	\$20,348,628	8/31/17	96.55%
2018	\$21,442,154	\$23,765,321	\$21,146,146	8/31/18	98.62%
2019	\$22,563,270		\$21,865,189	8/31/19	96.91%

**Motor Vehicle Registration:**

Report as of Date: FISCAL YEAR	Through 8/31/19 BUDGET	Year to date Revenue	Municipal Transportation Revenue	Total Motor Vehicle Revenue	% of Budget
2015	\$2,175,000	\$386,775	-0-	\$386,775	17.8%
2016	\$2,325,000	\$393,304	-0-	\$393,304	16.9%
2017	\$2,500,000	\$398,334	-0-	\$398,334	15.9%
2018	\$2,674,000	\$446,411	\$16,175	\$462,586	17.3%
2019	\$2,875,000	\$439,915	\$16,445	\$456,360	15.9%
2020	\$3,085,000	\$516,508	\$17,160	\$533,668	17.3%

OVERTIME BY DEPARTMENT - Through August 31, 2019

FY20 Budget			FY20 Expenses														FY19 YTD	
	Amount	% of Total	July	August	September	October	November	December	January	February	March	April	May	June	YTD Total	Percent	TOTALS	FY19 EXP
<b>FINANCE</b>	500	0.08%	0	0	0	0	0	0	0	0	0	0	0	0	-	0.00%	33	536
<b>LICENSE</b>	250	0.04%	0	0	0	0	0	0	0	0	0	0	0	0	-	0.00%	-	11
<b>PLANNING</b>	2,000	0.31%	120	76	0	0	0	0	0	0	0	0	0	0	196	9.81%	521	2,990
<b>CODE</b>	-	0.00%	0	25	0	0	0	0	0	0	0	0	0	0	25	0.00%	8	136
<b>ASSESSING</b>	-	0.00%	380	51	0	0	0	0	0	0	0	0	0	0	431	0.00%	-	472
<b>CITY CLERK</b>	500	0.08%	0	15	0	0	0	0	0	0	0	0	0	0	15	3.00%	163	884
<b>POLICE</b>	125,000	19.10%	9,782	13,516	0	0	0	0	0	0	0	0	0	0	23,298	18.64%	32,743	171,482
<b>FIRE</b>																		
Sick Hurt Coverage	37,000		1,292	1,841	0	0	0	0	0	0	0	0	0	0	3,133		4,913	53,982
Personal Time Coverage	39,000		5,692	4,729	0	0	0	0	0	0	0	0	0	0	10,421		9,488	32,899
Vacation Coverage	57,000		13,714	11,210	0	0	0	0	0	0	0	0	0	0	24,924		20,480	95,760
<b>Subtotal</b>	<b>133,000</b>		<b>20,698</b>	<b>17,780</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>-</b>	<b>38,478</b>		<b>34,881</b>	<b>182,641</b>
Extra Duty Coverage	47,000		4,763	2,928	0	0	0	0	0	0	0	0	0	0	7,691		13,742	50,269
Holiday Pay	122,000		12,409	0	0	0	0	0	0	0	0	0	0	0	12,409		10,623	114,162
<b>Subtotal</b>	<b>169,000</b>		<b>17,171</b>	<b>2,928</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>-</b>	<b>20,099</b>		<b>24,365</b>	<b>164,431</b>
<b>TOTALS</b>	<b>302,000</b>	<b>46.15%</b>	<b>37,869</b>	<b>20,708</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>-</b>	<b>58,577</b>	<b>19.40%</b>	<b>59,246</b>	<b>347,072</b>
<b>WELFARE</b>	200	0.03%	0	9	0	0	0	0	0	0	0	0	0	0	9	4.58%	17	331
<b>PARKS &amp; RECREATION</b>	8,000	1.22%	1,626	-262	0	0	0	0	0	0	0	0	0	0	1,364	17.05%	2,387	10,454
<b>SOLID WASTE</b>	11,000	1.68%	940	2,804	0	0	0	0	0	0	0	0	0	0	3,744	34.03%	3,906	9,521
<b>PUBLIC WORKS</b>	83,000																	
Striping			0	0	0	0	0	0	0	0	0	0	0	0	-		-	-
Office			679	1,173	0	0	0	0	0	0	0	0	0	0	1,852		1,178	10,457
Road Maintenance			649	585	0	0	0	0	0	0	0	0	0	0	1,234		2,111	6,577
Winter Maintenance			0	0	0	0	0	0	0	0	0	0	0	0	-		-	-
Plowing			0	0	0	0	0	0	0	0	0	0	0	0	-		-	94,515
OT - Temp Plowing			0	0	0	0	0	0	0	0	0	0	0	0	-		-	385
Sanding/Salting			0	0	0	0	0	0	0	0	0	0	0	0	-		37	-
City Engineering			252	254	0	0	0	0	0	0	0	0	0	0	506		-	914
Drain Maintenance			138	0	0	0	0	0	0	0	0	0	0	0	138		-	237
Parking/Traffic Control			294	60	0	0	0	0	0	0	0	0	0	0	354		1,498	3,222
Signs			0	0	0	0	0	0	0	0	0	0	0	0	-		-	-
Parking Garage			0	0	0	0	0	0	0	0	0	0	0	0	-		-	-
<b>TOTALS</b>	<b>83,000</b>	<b>12.68%</b>	<b>2,012</b>	<b>2,072</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>-</b>	<b>4,084</b>	<b>4.92%</b>	<b>4,824</b>	<b>116,306</b>
<b>SANITARY SEWER</b>	20,000																	
WRBP			303	582	0	0	0	0	0	0	0	0	0	0	885		2,284	14,783
Sewer Maintenance			350	0	0	0	0	0	0	0	0	0	0	0	350		9	4,023
<b>TOTALS</b>	<b>20,000</b>	<b>3.06%</b>	<b>653</b>	<b>582</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>-</b>	<b>1,235</b>	<b>6.17%</b>	<b>2,293</b>	<b>18,806</b>
<b>EMS - AMBULANCE</b>																		
Sick Hurt Coverage	11,000		0	1,902	0	0	0	0	0	0	0	0	0	0	1,902		757	8,853
Personal Time Coverage	11,000		0	1,354	0	0	0	0	0	0	0	0	0	0	1,354		1,269	6,245
Vacation Coverage	27,000		1,898	2,298	0	0	0	0	0	0	0	0	0	0	4,196		2,258	8,388
<b>Subtotal</b>	<b>49,000</b>		<b>1,898</b>	<b>5,554</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>-</b>	<b>7,452</b>		<b>4,284</b>	<b>23,486</b>
Extra Duty Coverage	35,000		3,365	1,169	0	0	0	0	0	0	0	0	0	0	4,534		3,734	51,844
Holiday Pay	18,000		2,368	0	0	0	0	0	0	0	0	0	0	0	2,368		1,214	16,808
<b>SUBTOTAL</b>	<b>53,000</b>		<b>5,734</b>	<b>1,169</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>6,903</b>		<b>4,948</b>	<b>68,652</b>
<b>TOTALS</b>	<b>102,000</b>	<b>15.59%</b>	<b>7,631</b>	<b>6,723</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>-</b>	<b>14,354</b>	<b>14.07%</b>	<b>9,232</b>	<b>92,138</b>
<b>GRAND TOTAL</b>	<b>654,450</b>	<b>100.00%</b>	<b>61,013</b>	<b>46,319</b>											<b>107,332</b>	<b>16.40%</b>	<b>115,374</b>	<b>771,139</b>

**Parks & Recreation Facility Use Requests:**

	2019-20	2018-19	2017-18	2016-17	2015-16	2014-15	2013-14	2012-13	2011-12
July	10	24	18	4	3	15	2	2	13
August	10	10	15	11	18	4	4	3	0
September		4	3	5	4	5	3	1	3
October		6	4	7	5	2	4	2	3
November		3	4	2	6	6	5	4	1
December		0	0	0	4	7	4	12	1
January		11	6	5	9	10	0	3	7
February		6	6	8	13	6	10	12	22
March		8	11	12	9	12	19	10	5
April		5	8	13	8	16	12	11	10
May		9	12	2	8	10	9	7	13
June		1	3	6	11	10	18	14	23
<b>Total</b>	<b>20</b>	<b>87</b>	<b>90</b>	<b>75</b>	<b>98</b>	<b>103</b>	<b>90</b>	<b>81</b>	<b>101</b>

**Pending Grievances Summary:**

Date of Grievance	Union	Subject	Status	Cost through 8/31/19
3/27/17	FIRE	Union claims that City has calculated their leave time incorrectly	<ul style="list-style-type: none"> <li>▪ 4/20/17 - Hearing held with the City Manager</li> <li>▪ 5/16/17 - Second meeting scheduled for further discussion</li> <li>▪ 5/26/17 Grievance denied by City Manager</li> <li>▪ 6/27/17 Arbitration requested by Union</li> </ul>	\$287.50

**Impact Fee Revenues:**

	Total Revenue as of 6/30/2019	Revenue Year-to-Date	Transfer Out FY20 Year-to-date	Total Revenue as of 8/31/19
School	\$66,254.09	-0-	-0-	\$66,254.09
Police	\$211.32	-0-	-0-	\$211.32
Fire	\$12,497.65	-0-	-0-	\$12,497.65
Parks	\$1,745.58	-0-	-0-	\$1,745.58
Roads	\$12,256.22	-0-	-0-	\$12,256.22
Library	\$3,205.64	-0-	-0-	\$3,205.64
<b>Total Impact Fees Collected</b>	<b>\$96,170.50</b>	<b>-0-</b>	<b>-0-</b>	<b>\$96,170.50</b>

**Expendable Trust Balances:**

	Balance as of 8/31/19
Non-Capital Reserve Account	\$223,974.03
Accrued Leave Reserve Account	\$251,730.37
Winter Maintenance Reserve Account	\$80,715.32
Health Insurance Stabilization Account	\$171,222.64
Motorcycle Week Account	\$153,041.76
Fire Stabilization Account	-0-

**Tax Increment Financing Balances:**

	Balance as of 8/31/19
Downtown	\$1,205,617.93
Lakeport	\$29,631.00
Weirs	\$503.10

**Boat Taxes:**

Report as of Date:	Through 8/31/19		
FISCAL YEAR	BUDGET	Year to date Revenue	% of Budget
2015	\$90,000	\$10,538.56	11.71%
2016	\$90,000	\$11,234.03	12.48%
2017	\$85,000	\$8,297.88	9.76%
2018	\$85,000	\$12,907.38	15.19%
2019	\$85,000	\$12,436.68	14.63%
2020	\$90,000	\$27,295.33	30.33%

**EMS Billing History:**

<b>Laconia Fire Deptment EMS Billing Report</b>									
Month 2019-20	#of Trips 2018-19 Billable	# of Trips 2019-20 Billable	Gross Charge	Net Charge	% Billable	Write Offs	Payments	% of Payments to Net Charge	Balance Due
Jul	301	266	\$189,329.00	\$111,326.00	59%	\$900.00	\$40,585.00	36%	\$69,841.00
Aug	326	180	\$99,591.00	\$55,119.00	55%	\$0.00	\$6,560.00	12%	\$48,559.00
Sep									
Oct									
Nov									
Dec									
Jan									
Feb									
Mar									
Apr									
May									
June									
<b>Totals</b>		<b>446</b>	<b>\$288,920.00</b>	<b>\$166,445.00</b>	<b>58%</b>	<b>\$900.00</b>	<b>\$47,145.00</b>	<b>28%</b>	<b>\$118,400.00</b>

<b>Laconia Fire Deptment EMS Billing Report</b>									
Month '18-'19	# of All Trips 2017-18	# of Trips 2018-19 Billable	Gross Charge	Net Charge	% Billable	Write Offs	Payments	% of Payments to Net Charge	Balance Due
Jul	332	301	\$245,780.00	\$124,676.00	51%	\$35,013.00	\$85,318.00	68%	\$4,496.00
Aug	330	326	\$250,814.00	\$133,323.00	53%	\$36,751.00	\$89,028.00	67%	\$2,741.00
Sep	265	288	\$235,003.00	\$121,786.00	52%	\$32,602.00	\$79,321.00	65%	\$5,792.00
Oct	303	306	\$250,187.00	\$135,093.00	54%	\$29,184.00	\$85,597.00	63%	\$14,970.00
Nov	287	279	\$229,134.00	\$118,790.00	52%	\$22,646.00	\$79,049.00	67%	\$12,663.00
Dec	277	258	\$202,294.00	\$100,541.00	50%	\$19,780.00	\$69,834.00	69%	\$7,364.00
Jan	297	279	\$232,711.00	\$113,665.00	49%	\$20,725.00	\$76,117.00	67%	\$13,297.00
Feb	275	276	\$224,488.00	\$112,501.00	50%	\$14,460.00	\$69,605.00	62%	\$27,297.00
Mar	263	383	\$272,356.00	\$129,847.00	48%	\$7,553.00	\$85,154.00	66%	\$35,832.00
Apr	279	274	\$222,640.00	\$107,720.00	48%	\$2,848.00	\$71,576.00	66%	\$38,103.00
May	289	263	\$223,497.00	\$112,497.00	50%	\$1,200.00	\$67,708.00	60%	\$43,696.00
June	350	299	\$229,985.00	\$117,283.00	51%	\$1,665.00	\$61,224.00	52%	\$54,394.00
<b>Totals</b>	<b>3547</b>	<b>3532</b>	<b>\$2,818,889.00</b>	<b>\$1,427,722.00</b>	<b>51%</b>	<b>\$224,427.00</b>	<b>\$919,531.00</b>	<b>64%</b>	<b>\$260,645.00</b>

EMS Expenses:

**EMS EXPENSES FY19  
THROUGH JUNE 30, 2019**

Account Description	Net Budget	Year to Date Actual	Balance Available	Percent Used
REGULAR SALARIES	\$ 315,742.00	\$ 313,643.22	\$ 2,098.78	99.34%
EXTRA DUTY COVERAGE	\$ 35,000.00	\$ 49,488.97	\$ (14,488.97)	141.40%
SICK-INJURY COVERAGE	\$ 10,000.00	\$ 8,852.94	\$ 1,147.06	88.53%
PERSONAL COVERAGE	\$ 10,000.00	\$ 6,663.42	\$ 3,336.58	66.63%
HOLIDAYS	\$ 17,000.00	\$ 16,808.59	\$ 191.41	98.87%
VACATION	\$ 26,000.00	\$ 8,834.28	\$ 17,165.72	33.98%
LONGEVITY	\$ 360.00	\$ 180.00	\$ 180.00	50.00%
EDUCATIONAL STIPEND	\$ -	\$ 3,600.00	\$ (3,600.00)	
SALARY ADJUSTMENT	\$ 4,031.00	\$ -	\$ 4,031.00	0.00%
MEDICARE EXP	\$ 6,618.00	\$ 6,108.15	\$ 509.85	92.30%
WORKERS COMPENSATION	\$ 25,000.00	\$ 21,408.27	\$ 3,591.73	85.63%
HEALTH INSURANCE EXP	\$ 94,188.00	\$ 100,195.79	\$ (6,007.79)	106.38%
NH RETIREMENT EXP	\$ 145,461.00	\$ 133,164.89	\$ 12,296.11	91.55%
TELEPHONE	\$ -	\$ 745.68	\$ (745.68)	
POSTAGE EXPENSE	\$ -	\$ 13.54	\$ (13.54)	
MISC SUPPLIES	\$ 6,000.00	\$ 1,336.42	\$ 4,663.58	22.27%
MEDICAL SUPPLIES	\$ 60,000.00	\$ 50,791.19	\$ 9,208.81	84.65%
PROPERTY & LIABILITY INSURANCE	\$ 10,000.00	\$ 6,734.08	\$ 3,265.92	67.34%
VEHICLE REPAIRS	\$ 25,000.00	\$ 25,000.01	\$ (0.01)	100.00%
INTERNAL SERVICE FUND	\$ 75,000.00	\$ 75,000.00	\$ -	100.00%
GAS/FUEL EXPENSE	\$ 8,600.00	\$ -	\$ 8,600.00	0.00%
TRAINING EXPENSE	\$ 38,000.00	\$ 9,458.50	\$ 28,541.50	24.89%
TRAINING EXP - OTHER	\$ 4,000.00	\$ -	\$ 4,000.00	0.00%
PHYSICAL EXAMS	\$ 2,000.00	\$ 816.00	\$ 1,184.00	40.80%
BILLING/COLLECTION EXPENSE QUICK MED	\$ 65,000.00	\$ 45,591.58	\$ 19,408.42	70.14%
LOCK BOX EXPENSES	\$ -	\$ 4,547.20	\$ (4,547.20)	
EQUIPMENT EXP	\$ 15,000.00	\$ 14,218.75	\$ 781.25	94.79%
EQUIPMENT LEASE	\$ 27,000.00	\$ 28,620.22	\$ (1,620.22)	106.00%
<b>Total</b>	<b>\$ 1,025,000.00</b>	<b>\$ 931,821.69</b>	<b>\$ 93,178.31</b>	<b>90.91%</b>