



## Financial & Operational Trends – July, 2019

### Net gain in construction value from Building Permit Reports:

|                   | Current year: | One year ago: | Two years ago: |
|-------------------|---------------|---------------|----------------|
| April 1 - June 30 | \$3.9 million | \$3.8 million | \$9.5 million  |

### Fire & Rescue Call Data:

| Month   | June 2019     | 2018                              | 2017               | 2016               |
|---|---------------|-----------------------------------|--------------------|--------------------|
| Total number of emergencies   | 428           | 494                               | 458                | 455                |
| Percent fire calls  | 29%           | 30%                               | 28%                | 33%                |
| Percent calls downtown area*  | 66%           | 62%                               | 63%                | 65%                |
| Busiest time period by hour   | 6PM, 8PM, 3PM | 2PM, 5PM, 6PM, 9PM                | 9AM,10AM,1PM,2PM   | 4:00 PM            |
| Percent of all calls 11pm to 7am                                    | 18%           | 22%                               | 16%                | 19%                |
| Number of critical care patients                                    | 24            | 34                                | 37                 | 20                 |
| Number multiple/back-to-back  | 148           | 276                               | 252                | 258                |
| Percent of multiple calls EMS                                       | 71%           | 52%                               | 55%                | 57%                |
| % of emergency responses within 6 min. response time (year-to-date) | 80%           | 82%                               | 83%                | 86%                |
| Dates w/more than 20 incidents                                      | 6/8, 6/22     | 1/1,3,8,10,13,14,<br>16,23,21, 29 | June 19 - 28 calls | June 26 - 21 calls |
| # of times working 3 or more calls                                  | 9             | 64                                | 46                 | 41                 |
| Total calls year to date  | 2,436         | 2,482                             | 2,332              | 2,226              |

\*Downtown area covers N.Main St. to Elm St.; Union to Mechanic, and to the By-Pass

### Public Assistance Data:

| City Relief                  |          |          |          |          |
|------------------------------|----------|----------|----------|----------|
| Fiscal Year                  | 2019     | 2018     | 2017     | 2016     |
| Jul                          | \$6,068  | \$6,454  | \$5,590  | \$4,316  |
| Aug                          | \$5,603  | \$6,700  | \$5,057  | \$6,760  |
| Sept                         | \$5,008  | \$1,624  | \$2,310  | \$4,765  |
| Oct                          | \$8,406  | \$3,664  | \$3,250  | \$4,385  |
| Nov                          | \$9,725  | \$7,816  | \$3,250  | \$5,273  |
| Dec                          | \$7,436  | \$6,516  | \$4,606  | \$6,425  |
| Jan                          | \$5,138  | \$6,050  | \$4,239  | \$6,191  |
| Feb                          | \$8,738  | \$5,063  | \$2,693  | \$4,188  |
| Mar                          | \$5,671  | \$5,232  | \$3,184  | \$5,162  |
| Apr                          | \$6,898  | \$8,395  | \$3,487  | \$3,196  |
| May                          | \$4,319  | \$6,262  | \$4,351  | \$4,970  |
| Jun                          | \$1,710  | \$2,793  | \$4,485  | \$4,183  |
| Gross Relief                 | \$74,720 | \$66,569 | \$46,502 | \$59,814 |
| Reimbursements/Liens/refunds | \$1,951  | \$ 691   | \$ 5,206 | \$5,015  |
| 01-477-499-0000              |          |          |          |          |
| Net Cost of Welfare          | \$72,769 | \$65,878 | \$41,296 | \$54,799 |

**Laconia Police Department – Monthly Activity Highlights:**

| ACTIVITY                        | (June)<br>THIS MONTH | CORRESPONDING<br>MONTH LAST YEAR | TOTAL THIS<br>YEAR TO DATE | TOTAL LAST<br>YEAR TO DATE | % +/-   |
|---------------------------------|----------------------|----------------------------------|----------------------------|----------------------------|---------|
| Calls for service               | 2,099                | 2,111                            | 10,027                     | 10,898                     | -7.99   |
| Criminal offenses investigated  | 325                  | 406                              | 1,772                      | 1,917                      | -7.56   |
| Criminal off. cleared by arrest | 267                  | 265                              | 1,306                      | 1,216                      | 7.40    |
| Total # of physical arrests     | 147                  | 162                              | 748                        | 749                        | -0.13   |
| M/V – Stops                     | 509                  | 419                              | 2,397                      | 2,632                      | -8.93   |
| M/V – Summonses                 | 38                   | 57                               | 196                        | 235                        | -16.60  |
| M/V – Written warnings          | 329                  | 319                              | 1,809                      | 2,121                      | -14.71  |
| Accidents – Fatal               | 0                    | 1                                | 0                          | 2                          | -100.00 |
| Accidents – Total               | 59                   | 75                               | 285                        | 310                        | -8.06   |
| Accidents w/injury              | 29                   | 41                               | 78                         | 93                         | -16.13  |
| Parking tags issued             | 203                  | 409                              | 563                        | 936                        | -39.85  |
| DWI                             | 7                    | 8                                | 29                         | 33                         | -12.12  |
| Intoxication                    | 32                   | 52                               | 163                        | 193                        | -15.54  |

| TYPE OF INCIDENT               | # OF CALLS |
|--------------------------------|------------|
| <b>June, 2019:</b>             |            |
| Domestic disturbance           | 41         |
| All other disturbances         | 115        |
| Suicidal subjects              | 8          |
| Attempted suicide              | 0          |
| Suicide                        | 0          |
| Violation of restraining order | 10         |
| Barricaded subject             | 0          |

|                              | # OF VOLUNTEER<br>HOURS |
|------------------------------|-------------------------|
| <b>Volunteer Hours (LPD)</b> | 5                       |
| <b>Volunteer Hours (VSU)</b> | 15.5                    |
| <b>Victims Served</b>        | 21                      |

**Property Tax Collection:**

|      | July Warrant Amt. | Dec. Warrant Amt. | Collected thru |         | Percentage Collected |
|------|-------------------|-------------------|----------------|---------|----------------------|
| 2013 | \$19,134,704      | \$20,235,081      | \$38,934,165   | 6/30/13 | 98.38%               |
| 2014 | \$19,558,097      | \$20,640,342      | \$39,732,295   | 6/30/14 | 98.89%               |
| 2015 | \$20,036,102      | \$21,298,380      | \$40,771,297   | 6/30/15 | 98.84%               |
| 2016 | \$20,785,170      | \$21,260,229      | \$41,527,953   | 6/30/16 | 98.64%               |
| 2017 | \$21,075,701      | \$21,895,151      | \$42,540,346   | 6/30/17 | 98.77%               |
| 2018 | \$21,442,154      | \$23,765,321      | \$44,785,514   | 6/30/18 | 99.00%               |
| 2019 | \$22,563,270      |                   | \$17,040,459   | 6/30/19 | 75.52%               |

**Motor Vehicle Registration:**

| Report as of Date:<br>FISCAL YEAR | Through 6/30/2019<br>BUDGET | Year to date<br>Revenue | Municipal<br>Transportation Revenue | Total Motor<br>Vehicle Revenue | % of Budget |
|-----------------------------------|-----------------------------|-------------------------|-------------------------------------|--------------------------------|-------------|
| 2014                              | \$2,050,000                 | \$2,243,570             | \$-0-                               | \$2,243,570                    | 109.44%     |
| 2015                              | \$2,175,000                 | \$2,420,458             | \$-0-                               | \$2,420,458                    | 111.28%     |
| 2016                              | \$2,325,000                 | \$2,420,458             | \$-0-                               | \$2,420,458                    | 110.45%     |
| 2017                              | \$2,500,000                 | \$2,723,024             | \$-0-                               | \$2,723,024                    | 106.82%     |
| 2018                              | \$2,674,000                 | \$2,856,231             | \$96,415                            | \$2,952,646                    | 110.42%     |
| 2019                              | \$2,875,000                 | \$3,101,000             | \$97,050                            | \$3,198,050                    | 111.24%     |

OVERTIME BY DEPARTMENT - Through June 30, 2019

|                 |                         | FY19 Budget |            |        |        |         |        |        |        |        |         |        |        |        |        | 2019 YTD Totals |         | 2018 YTD | TOTAL    |
|-----------------|-------------------------|-------------|------------|--------|--------|---------|--------|--------|--------|--------|---------|--------|--------|--------|--------|-----------------|---------|----------|----------|
|                 |                         | Amount      | % of Total | Jul-18 | Aug-18 | Sep-18  | Oct-18 | Nov-18 | Dec-18 | Jan-19 | Feb-19  | Mar-19 | Apr-19 | May-19 | Jun-19 | Amount          | Percent | TOTALS   | 2018 EXP |
| 01-403-105-0000 | FINANCE                 | 500         | 0.07%      | 25     | 8      | 8       | 0      | 140    | 147    | 175    | 25      | 8      | 0      | 0      | -      | 536             | 107.21% | 461      | 461      |
| 01-404-105-0000 | LICENSE                 | 500         | 0.07%      | 0      | 0      | 0       | 0      | 0      | 0      | 0      | 11      | 0      | 0      | 0      | -      | 11              | 2.24%   | 73       | 73       |
| 01-405-105-0000 | PLANNING                | 2,000       | 0.30%      | 240    | 281    | 144     | 243    | 273    | 425    | 65     | 248     | 462    | 232    | 279    | 100    | 2,990           | 149.50% | 3,061    | 3,061    |
| 01-407-105-0000 | CODE                    | -           | 0.00%      | 0      | 8      | 32      | 24     | 16     | 16     | 0      | 0       | 24     | 8      | 0      | 8      | 136             | 0.00%   | 278      | 278      |
| 01-411-105-0000 | ASSESSING               | -           | 0.00%      | 0      | 0      | 0       | 0      | 87     | 13     | 11     | 32      | 95     | 11     | 88     | 138    | 472             | 0.00%   | 31       | 31       |
| 01-415-105-0000 | CITY CLERK              | 250         | 0.04%      | 56     | 107    | 247     | 14     | 345    | 0      | 27     | 0       | 0      | 88     | 0      | -      | 884             | 353.73% | 1,307    | 1,307    |
| 01-437-101-0050 | POLICE                  | 125,000     | 18.54%     | 15,595 | 17,148 | -12,738 | 22,360 | 22,600 | 7,576  | 26,495 | -21,428 | 17,267 | 49,973 | 22,459 | 4,177  | 171,482         | 137.19% | 124,683  | 124,683  |
|                 | FIRE                    |             |            |        |        |         |        |        |        |        |         |        |        |        |        |                 |         |          |          |
| 01-445-106-0000 | Sick Hurt Coverage      | 45,000      |            | 1,635  | 3,278  | 1,682   | 1,869  | 8,278  | 11,455 | 5,032  | 3,657   | 5,265  | 3,670  | 7,070  | 1,090  | 53,982          |         | 55,324   | 55,324   |
| 01-445-106-0001 | Personal Time Coverage  | 45,000      |            | 1,655  | 7,833  | 3,392   | 3,463  | 3,844  | 1,373  | 1,691  | 1,385   | 3,899  | 446    | 1,365  | 2,552  | 32,899          |         | 46,027   | 46,027   |
| 01-445-108-0000 | Vacation Coverage       | 50,000      |            | 6,189  | 14,291 | 11,908  | 9,473  | 9,800  | 4,652  | 1,766  | 7,892   | 11,152 | 2,371  | 9,120  | 7,148  | 95,760          |         | 113,765  | 113,765  |
|                 | Subtotal                | 140,000     |            | 9,479  | 25,402 | 16,982  | 14,806 | 21,922 | 17,480 | 8,489  | 12,933  | 20,317 | 6,487  | 17,555 | 10,789 | 182,641         |         | 215,116  | 215,116  |
| 01-445-105-0000 | Extra Duty Coverage     | 60,000      |            | 974    | 12,768 | 10,844  | 3,130  | -470   | 2,811  | 6,031  | 2,243   | 2,142  | 4,388  | 3,708  | 1,699  | 50,269          |         | 51,506   | 51,506   |
| 01-445-107-0000 | Holiday Pay             | 120,000     |            | 10,623 | 0      | 10,751  | 10,037 | 32,153 | 0      | 20,714 | 9,875   | 9,604  | 0      | 0      | 10,405 | 114,162         |         | 118,541  | 118,541  |
|                 | Subtotal                | 180,000     |            | 11,597 | 12,768 | 21,595  | 13,167 | 31,683 | 2,811  | 26,746 | 12,118  | 11,746 | 4,388  | 3,708  | 12,103 | 164,431         |         | 170,047  | 170,047  |
|                 | TOTALS                  | 320,000     | 47.46%     | 21,076 | 38,170 | 38,578  | 27,973 | 53,605 | 20,291 | 35,234 | 25,052  | 32,062 | 10,876 | 21,263 | 22,893 | 347,072         | 108.46% | 385,163  | 385,163  |
| 01-477-105-0000 | WELFARE                 | -           | 0.00%      | 0      | 17     | 9       | 51     | 35     | 45     | 85     | 26      | 7      | 27     | 29     | -      | 331             | 0.00%   | 256      | 256      |
| 01-479-105-0000 | PARKS & RECREATION      | 7,000       | 1.04%      | 1,380  | 1,007  | 925     | 909    | 1,087  | 636    | 332    | 779     | 1,014  | 382    | 341    | 1,662  | 10,454          | 149.34% | 8,430    | 8,430    |
| 01-493-105-0000 | SOLID WASTE             | 10,000      | 1.48%      | 846    | 3,060  | 231     | 517    | 1,115  | 511    | 348    | 48      | 259    | 1,299  | 1,287  | -      | 9,521           | 95.21%  | 11,037   | 11,037   |
|                 | PUBLIC WORKS            | 83,000      |            |        |        |         |        |        |        |        |         |        |        |        |        |                 |         |          |          |
| 01-500-105-0006 | Office                  |             |            | 380    | 798    | 798     | 521    | 1,273  | 928    | 955    | 1,303   | 853    | 942    | 920    | 785    | 10,457          |         | 9,391    | 9,391    |
| 01-500-105-0007 | Road Maintenance        |             |            | 727    | 1,384  | 452     | 2,980  | 938    | -5,366 | 498    | 1,262   | 602    | 951    | 1,555  | 594    | 6,577           |         | 15,222   | 15,222   |
| 01-502-105-0001 | Winter Maintenance      |             |            | 0      | 0      | 0       | 0      | 0      | 0      | 0      | 0       | 0      | 0      | 0      | -      | -               |         | 22,146   | 22,146   |
| 01-502-105-0003 | Plowing                 |             |            | 0      | 0      | 0       | 0      | 9,898  | 13,243 | 28,259 | 22,552  | 19,321 | 1,241  | 0      | -      | 94,515          |         | 74,604   | 74,604   |
| 01-502-105-0004 | OT - Temp Plowing       |             |            | 0      | 0      | 0       | 0      | 0      | 0      | 0      | 385     | 0      | 0      | 0      | -      | 385             |         | -        | -        |
| 01-502-105-0005 | Sanding/Salting         |             |            | 0      | 0      | 0       | 0      | 0      | 0      | 0      | 0       | 0      | 0      | 0      | -      | -               |         | 21       | 21       |
| 01-505-105-0000 | City Engineering        |             |            | 0      | 37     | 18      | 66     | 37     | 0      | 54     | 0       | 15     | 84     | 162    | 441    | 914             |         | 853      | 853      |
| 01-507-105-0000 | Drain Maintenance       |             |            | 0      | 0      | 14      | 0      | 0      | 0      | 0      | 118     | 0      | 0      | 0      | 105    | 237             |         | 311      | 311      |
| 01-510-105-0000 | Parking/Traffic Control |             |            | 745    | 752    | 0       | 0      | 116    | 116    | 0      | 0       | 0      | 0      | 0      | 1,494  | 3,222           |         | 197      | 197      |
| 01-513-105-0000 | Signs                   |             |            | 0      | 0      | 0       | 0      | 0      | 0      | 0      | 0       | 0      | 0      | 0      | -      | -               |         | -        | -        |
| 01-514-105-0000 | Parking Garage          |             |            | 0      | 0      | 0       | 0      | 0      | 0      | 0      | 0       | 0      | 0      | 0      | -      | -               |         | 17       | 17       |
|                 | TOTALS                  | 83,000      | 12.31%     | 1,852  | 2,971  | 1,283   | 3,567  | 12,261 | 8,920  | 29,766 | 25,620  | 20,791 | 3,219  | 2,637  | 3,419  | 116,306         | 140.13% | 122,762  | 122,762  |
|                 | SANITARY SEWER          | 28,000      |            |        |        |         |        |        |        |        |         |        |        |        |        |                 |         |          |          |
| 90-409-105-0000 | WRBP                    |             |            | 1,632  | 652    | 265     | 395    | 1,186  | 565    | 1,029  | 136     | 158    | 456    | 718    | 7,592  | 14,783          |         | 10,321   | 10,321   |
| 90-421-105-0000 | Sewer Maintenance       |             |            | 0      | 9      | 18      | 727    | 500    | 333    | 116    | 58      | 0      | 111    | 2,140  | 10     | 4,023           |         | 1,735    | 1,735    |
|                 | TOTALS                  | 28,000      | 4.15%      | 1,632  | 661    | 282     | 1,122  | 1,686  | 899    | 1,145  | 194     | 158    | 567    | 2,858  | 7,601  | 18,806          | 67.16%  | 12,056   | 12,056   |
|                 | EMS - AMBULANCE         |             |            |        |        |         |        |        |        |        |         |        |        |        |        |                 |         |          |          |
| 91-445-106-0000 | Sick Hurt Coverage      | 10,000      |            | -546   | 1,303  | 0       | 864    | 1,425  | 1,768  | 1,396  | 0       | 896    | 0      | 0      | 1,747  | 8,853           |         | 18,278   | 18,278   |
| 91-445-106-0001 | Personal Time Coverage  | 10,000      |            | 426    | 843    | 0       | 438    | 465    | 418    | 931    | 955     | 1,302  | 465    | 0      | -      | 6,245           |         | 16,436   | 16,436   |
| 91-445-108-0000 | Vacation Coverage       | 26,000      |            | 1,093  | 1,165  | 410     | 847    | 805    | 0      | 819    | 0       | 0      | 0      | 2,214  | 1,035  | 8,388           |         | 30,549   | 30,549   |
|                 | Subtotal                |             |            | 973    | 3,311  |         | 2,150  | 2,695  | 2,186  | 3,147  | 955     | 2,198  | 465    | 2,214  | 2,782  | 23,486          |         | 65,263   | 65,263   |
| 91-445-105-0000 | Extra Duty Coverage     | 35,000      |            | 706    | 3,028  | 3,512   | 9,900  | 1,437  | 3,051  | 9,187  | 5,350   | 3,752  | 2,926  | 2,816  | 6,181  | 51,844          |         | 76,194   | 76,194   |
| 91-445-107-0000 | Holiday Pay             | 17,000      |            | 1,746  | -532   | 1,664   | 1,533  | 4,708  | 0      | 2,615  | 1,376   | 2,312  | 0      | 0      | 1,386  | 16,808          |         | 15,484   | 15,484   |
|                 | SUBTOTAL                |             |            | 0      | 0      |         | 11,433 | 6,145  | 3,051  | 11,802 | 6,725   | 6,063  | 2,926  | 2,816  | -      | 68,652          |         | 91,677   | 91,677   |
|                 | TOTALS                  | 98,000      | 14.53%     | 973    | 3,311  | 0       | 13,583 | 8,840  | 5,237  | 14,949 | 7,681   | 8,261  | 3,392  | 5,030  | 2,782  | 92,138          | 94.02%  | 156,940  | 156,940  |
|                 | GRAND TOTAL             | 674,250     | 99.56%     |        |        |         |        |        |        |        |         |        | 70,071 | 56,271 |        | 771,139         | 114.37% | 826,538  | 826,537  |

**Parks & Recreation Facility Use Requests:**

|              | 2018-19   | 2017-18   | 2016-17   | 2015-16   | 2014-15    | 2013-14   | 2012-13   | 2011-12    | 2010-11   |
|--------------|-----------|-----------|-----------|-----------|------------|-----------|-----------|------------|-----------|
| July         | 24        | 18        | 4         | 3         | 15         | 2         | 2         | 13         | 2         |
| August       | 10        | 15        | 11        | 18        | 4          | 4         | 3         | 0          | 3         |
| September    | 4         | 3         | 5         | 4         | 5          | 3         | 1         | 3          | 5         |
| October      | 6         | 4         | 7         | 5         | 2          | 4         | 2         | 3          | 1         |
| November     | 3         | 4         | 2         | 6         | 6          | 5         | 4         | 1          | 4         |
| December     | 0         | 0         | 0         | 4         | 7          | 4         | 12        | 1          | 10        |
| January      | 11        | 6         | 5         | 9         | 10         | 0         | 3         | 7          | 2         |
| February     | 6         | 6         | 8         | 13        | 6          | 10        | 12        | 22         | 16        |
| March        | 8         | 11        | 12        | 9         | 12         | 19        | 10        | 5          | 10        |
| April        | 5         | 8         | 13        | 8         | 16         | 12        | 11        | 10         | 6         |
| May          | 9         | 12        | 2         | 8         | 10         | 9         | 7         | 13         | 6         |
| June         | 1         | 3         | 6         | 11        | 10         | 18        | 14        | 23         | 10        |
| <b>Total</b> | <b>87</b> | <b>90</b> | <b>75</b> | <b>98</b> | <b>103</b> | <b>90</b> | <b>81</b> | <b>101</b> | <b>75</b> |

**Pending Grievances Summary:**

| Date of Grievance | Union | Subject  | Status  | Cost through 6/30/19 |
|-------------------|-------|--|---|----------------------|
| 3/27/17           | FIRE  | Union claims that City has calculated their leave time incorrectly | <ul style="list-style-type: none"> <li>▪ 4/20/17 - Hearing held with the City Manager</li> <li>▪ 5/16/17 - Second meeting scheduled for further discussion</li> <li>▪ 5/26/17 Grievance denied by City Manager</li> <li>▪ 6/27/17 Arbitration requested by Union</li> </ul> | \$287.50             |

**Impact Fee Revenues:**

|                                    | Total Revenue as of 6/30/2018 | Revenue Year-to-Date | Transfer Out FY19 Year-to-date | Total Revenue as of 6/30/19 |
|------------------------------------|-------------------------------|----------------------|--------------------------------|-----------------------------|
| School                             | \$63,004.19                   | \$3,249.90           | \$-0-                          | \$66,254.09                 |
| Police                             | \$11,848.94                   | \$238.00             | (\$11,875.62)                  | \$211.32                    |
| Fire                               | \$11,968.20                   | \$529.45             | \$-0-                          | \$12,497.65                 |
| Parks                              | \$7,881.46                    | \$864.12             | (\$7,000.00)                   | \$1,745.58                  |
| Roads                              | \$11,513.67                   | \$742.55             | \$-0-                          | \$12,256.22                 |
| Library                            | \$2,744.50                    | \$461.14             | \$-0-                          | \$3,205.64                  |
| <b>Total Impact Fees Collected</b> | <b>\$108,960.96</b>           | <b>\$6,085.16</b>    | <b>(\$18,875.62)</b>           | <b>\$96,170.50</b>          |

**Expendable Trust Balances:**

|  | Balance as of 6/30/19 |
|--|-----------------------|
| Non-Capital Reserve Account            | \$233,116.58          |
| Accrued Leave Reserve Account          | \$251,686.92          |
| Winter Maintenance Reserve Account     | \$80,701.39           |
| Health Insurance Stabilization Account | \$171,193.09          |
| Motorcycle Week Account                | \$150,656.65          |
| Fire Stabilization Account             | \$-0-                 |

**Tax Increment Financing Balances:**

|          | Balance as of 6/30/19 |
|----------|-----------------------|
| Downtown | \$982,822.36          |
| Lakeport | \$21,502.00           |
| Weirs    | (\$154,071.90)        |

**Boat Taxes:**

| Report as of Date: | Through 6/30/19 |                      |             |
|--------------------|-----------------|----------------------|-------------|
| FISCAL YEAR        | BUDGET          | Year to date Revenue | % of Budget |
| 2014               | \$85,000        | \$89,981             | 105.86%     |
| 2015               | \$90,000        | \$85,754             | 90.47%      |
| 2016               | \$90,000        | \$81,426             | 95.28%      |
| 2017               | \$85,000        | \$75,266             | 88.55%      |
| 2018               | \$85,000        | \$90,568             | 106.55%     |
| 2019               | \$85,000        | \$96,741             | 113.81%     |

**EMS Billing History:**

| <b>Laconia Fire Department EMS Billing Report</b> |                        |                             |                       |                       |            |                     |                     |                             |                     |
|---|------------------------|-----------------------------|-----------------------|-----------------------|------------|---------------------|---------------------|-----------------------------|---------------------|
| Month '18-'19                                     | # of All Trips 2017-18 | # of Trips 2018-19 Billable | Gross Charge          | Net Charge            | % Billable | Write Offs          | Payments            | % of Payments to Net Charge | Balance Due         |
| Jul   | 332                    | 301                         | \$245,762.00          | \$124,676.00          | 51%        | \$34,913.00         | \$85,318.00         | 68%                         | \$4,596.00          |
| Aug   | 332                    | 326                         | \$250,814.00          | \$134,385.00          | 54%        | \$36,654.00         | \$88,599.00         | 66%                         | \$4,330.00          |
| Sep   | 265                    | 288                         | \$235,003.00          | \$121,894.00          | 52%        | \$32,415.00         | \$79,077.00         | 65%                         | \$6,332.00          |
| Oct   | 303                    | 306                         | \$250,187.00          | \$135,108.00          | 54%        | \$28,089.00         | \$85,213.00         | 63%                         | \$16,464.00         |
| Nov   | 287                    | 279                         | \$229,134.00          | \$118,790.00          | 52%        | \$21,297.00         | \$78,308.00         | 66%                         | \$16,329.00         |
| Dec   | 277                    | 258                         | \$202,294.00          | \$101,604.00          | 50%        | \$17,992.00         | \$67,924.00         | 67%                         | \$13,008.00         |
| Jan   | 297                    | 278                         | \$231,078.00          | \$114,353.00          | 49%        | \$11,086.00         | \$72,068.00         | 63%                         | \$28,401.00         |
| Feb   | 275                    | 272                         | \$217,876.00          | \$109,625.00          | 50%        | \$2,697.00          | \$64,861.00         | 59%                         | \$41,021.00         |
| Mar   | 263                    | 383                         | \$272,250.00          | \$131,338.00          | 48%        | \$2,581.00          | \$81,921.00         | 62%                         | \$46,437.00         |
| Apr   | 279                    | 272                         | \$219,631.00          | \$109,396.00          | 50%        | \$1,600.00          | \$62,605.00         | 57%                         | \$48,145.00         |
| May   | 289                    | 262                         | \$221,976.00          | \$113,048.00          | 51%        | \$1,100.00          | \$53,753.00         | 48%                         | \$58,358.00         |
| June  | 350                    | 210                         | \$149,152.00          | \$81,279.00           | 54%        | \$700.00            | \$2,241.00          | 3%                          | \$78,338.00         |
| <b>Totals</b>                                     |                        | <b>3435</b>                 | <b>\$2,725,157.00</b> | <b>\$1,395,496.00</b> | <b>51%</b> | <b>\$191,124.00</b> | <b>\$821,888.00</b> | <b>59%</b>                  | <b>\$361,759.00</b> |

## EMS EXPENSES FY19

| Account Number  | Account Description                  | Budget                 | Year to Date Actual  | Balance              | Percent Used  |
|-----------------|--------------------------------------|------------------------|----------------------|----------------------|---------------|
| 91-445-101-0000 | REGULAR SALARIES                     | \$ 315,742.00          | \$ 307,602.91        | \$ 8,139.09          | 97.42%        |
| 91-445-105-0000 | EXTRA DUTY COVERAGE                  | \$ 35,000.00           | \$ 51,843.54         | \$ (16,843.54)       | 148.12%       |
| 91-445-106-0000 | SICK-INJURY COVERAGE                 | \$ 10,000.00           | \$ 8,852.94          | \$ 1,147.06          | 88.53%        |
| 91-445-106-0001 | PERSONAL COVERAGE                    | \$ 10,000.00           | \$ 6,663.42          | \$ 3,336.58          | 66.63%        |
| 91-445-107-0000 | HOLIDAYS                             | \$ 17,000.00           | \$ 16,808.59         | \$ 191.41            | 98.87%        |
| 91-445-108-0000 | VACATION                             | \$ 26,000.00           | \$ 8,387.88          | \$ 17,612.12         | 32.26%        |
| 91-445-109-0000 | LONGEVITY                            | \$ 360.00              | \$ 180.00            | \$ 180.00            | 50.00%        |
| 91-445-112-0000 | EDUCATIONAL STIPEND                  | \$ -                   | \$ 3,600.00          | \$ (3,600.00)        |               |
| 91-445-115-0000 | SALARY ADJUSTMENT                    | \$ 4,031.00            | \$ -                 | \$ 4,031.00          | 0.00%         |
| 91-445-120-0000 | MEDICARE EXP                         | \$ 6,618.00            | \$ 6,013.94          | \$ 604.06            | 90.87%        |
| 91-445-125-0000 | WORKERS COMPENSATION                 | \$ 25,000.00           | \$ 21,408.27         | \$ 3,591.73          | 85.63%        |
| 91-445-130-0000 | HEALTH INSURANCE EXP                 | \$ 94,188.00           | \$ 101,303.67        | \$ (7,115.67)        | 107.55%       |
| 91-445-135-0000 | NH RETIREMENT EXP                    | \$ 145,461.00          | \$ 131,044.29        | \$ 14,416.71         | 90.09%        |
| 91-445-201-0000 | TELEPHONE                            | \$ -                   | \$ 670.41            | \$ (670.41)          |               |
| 91-445-207-0000 | POSTAGE EXPENSE                      | \$ -                   | \$ 13.54             | \$ (13.54)           |               |
| 91-445-214-0000 | MISC SUPPLIES                        | \$ 6,000.00            | \$ 1,202.35          | \$ 4,797.65          | 20.04%        |
| 91-445-214-0001 | MEDICAL SUPPLIES                     | \$ 60,000.00           | \$ 47,172.95         | \$ 12,827.05         | 78.62%        |
| 91-445-218-0000 | PROPERTY & LIABILITY INSURANCE       | \$ 10,000.00           | \$ 6,734.08          | \$ 3,265.92          | 67.34%        |
| 91-445-234-0000 | VEHICLE REPAIRS                      | \$ 25,000.00           | \$ 25,000.01         | \$ (0.01)            | 100.00%       |
| 91-445-234-0001 | INTERNAL SERVICE FUND                | \$ 75,000.00           | \$ 75,000.00         | \$ -                 | 100.00%       |
| 91-445-241-0000 | GAS/FUEL EXPENSE                     | \$ 8,600.00            | \$ -                 | \$ 8,600.00          | 0.00%         |
| 91-445-247-0000 | TRAINING EXPENSE                     | \$ 38,000.00           | \$ 9,458.50          | \$ 28,541.50         | 24.89%        |
| 91-445-247-0001 | TRAINING EXP - OTHER                 | \$ 4,000.00            | \$ -                 | \$ 4,000.00          | 0.00%         |
| 91-445-253-0000 | PHYSICAL EXAMS                       | \$ 2,000.00            | \$ 408.00            | \$ 1,592.00          | 20.40%        |
| 91-445-275-0000 | BILLING/COLLECTION EXPENSE QUICK MED | \$ 65,000.00           | \$ 41,786.20         | \$ 23,213.80         | 64.29%        |
| 91-445-275-0001 | LOCK BOX EXPENSES                    | \$ -                   | \$ 4,129.09          | \$ (4,129.09)        |               |
| 91-445-470-0000 | EQUIPMENT EXP                        | \$ 15,000.00           | \$ 11,059.07         | \$ 3,940.93          | 73.73%        |
| 91-497-401-0001 | EQUIPMENT LEASE                      | \$ 27,000.00           | \$ 28,620.22         | \$ (1,620.22)        | 106.00%       |
|                 | <b>TOTAL</b>                         | <b>\$ 1,025,000.00</b> | <b>\$ 914,963.87</b> | <b>\$ 110,036.13</b> | <b>89.26%</b> |