



Financial & Operational Trends – March, 2019

Net gain in construction value from Building Permit Reports:

	Current year:	One year ago:	Two years ago:
April 1 -February 28	\$14.8 million	\$18.3 million	\$16.4 million

Fire & Rescue Call Data:

Month	February, 2019	2018	2017	2016
Total number of emergencies	385	372	412	316
Percent fire calls	27%	25%	25%	26%
Percent calls downtown area*	75%	70%	69%	68%
Busiest time period by hour	11A, 3P	8AM & 4PM	10 AM & 4 PM	11:00 AM & noon
Percent of all calls 11pm to 7am	17%	17	21%	23%
Number of critical care patients	25	31%	18	7
Number multiple/back-to-back	154	179	205	145
Percent of multiple calls EMS	78%	70%	70%	68
% of emergency responses within 6 min. response time (year-to-date)	79%	76%	83%	87%
Dates w/more than 20 incidents	2/1, 2/4	2/5, 2/17,2/18	-	-
# of times working 3 or more calls	8	27	30	15
Total calls year to date	815 (13.8/day)	844	757	692

*Downtown area covers N.Main St. to Elm St.; Union to Mechanic, and to the By-Pass

Public Assistance Data:

City Relief				
Fiscal Year	2019	2018	2017	2016
Jul	\$6,068	\$6,454	\$5,590	\$4,316
Aug	\$5,603	\$6,700	\$5,057	\$6,760
Sept	\$5,008	\$1,624	\$2,310	\$4,765
Oct	\$8,406	\$3,664	\$3,250	\$4,385
Nov	\$9,725	\$7,816	\$3,250	\$5,273
Dec	\$7,436	\$6,516	\$4,606	\$6,425
Jan	\$5,138	\$6,050	\$4,239	\$6,191
Feb	\$8,738	\$5,063	\$2,693	\$4,188
Mar		\$5,232	\$3,184	\$5,162
Apr		\$8,395	\$3,487	\$3,196
May		\$6,262	\$4,351	\$4,970
Jun		\$2,793	\$4,485	\$4,183
Gross Relief	\$56,122	\$66,569	\$46,502	\$59,814
Reimbursements/Liens/refunds	\$889	\$ 691	\$ 5,206	\$5,015
01-477-499-0000				
Net Cost of Welfare	\$55,233	\$65,878	\$41,296	\$54,799

Laconia Police Department – Monthly Activity Highlights:

ACTIVITY	(February) THIS MONTH	CORRESPONDING MONTH LAST YEAR	TOTAL THIS YEAR TO DATE	TOTAL LAST YEAR TO DATE	% +/-
Calls for service	1,398	1,551	2,882	3,464	-16.80
Criminal offenses investigated	228	244	470	522	-9.96
Criminal off. cleared by arrest	196	150	391	350	11.71
Total # of physical arrests	117	104	233	210	10.95
M/V – Stops	337	430	771	1,044	-26.15
M/V – Summonses	21	37	47	80	-41.25
M/V – Written warnings	250	343	600	844	-28.91
Accidents – Fatal	0	0	0	0	0.00
Accidents – Total	46	45	106	102	3.92
Accidents w/injury	11	16	22	23	-4.35
Parking tags issued	57	53	147	102	44.12
DWI	2	7	8	12	-33.33
Intoxication	18	25	44	54	-18.52

TYPE OF INCIDENT	# OF CALLS
February, 2019:	
Domestic disturbance	31
All other disturbances	56
Suicidal subjects	7
Attempted suicide	0
Suicide	0
Violation of restraining order	7
Barricaded subject	0

	# OF VOLUNTEER HOURS
Volunteer Hours (LPD)	8
Volunteer Hours (VSU)	14.25
Victims Served	6

Property Tax Collection:

	July Warrant Amt.	Dec. Warrant Amt.	Collected thru		Percentage Collected
2012	\$18,830,369	\$19,687,790	\$37,253,875	2/28/13	96.72%
2013	\$19,134,704	\$20,235,081	\$38,269,778	2/28/14	97.21%
2014	\$19,558,097	\$20,640,342	\$38,864,602	2/28/15	96.68%
2015	\$20,036,102	\$21,298,380	\$40,016,393	2/28/16	96.81%
2016	\$20,785,170	\$21,260,229	\$40,982,495	2/28/17	97.47%
2017	\$21,075,701	\$21,895,151	\$41,980,355	2/28/18	97.69%
2018	\$21,442,154	\$23,765,321	\$44,283,364	2/28/19	97.96%

Motor Vehicle Registration:

Report as of Date: FISCAL YEAR	Through 2/28/19 BUDGET	Year to date Revenue	Municipal Transportation Revenue	Total Motor Vehicle Revenue	% of Budget
2014	\$2,050,000	\$1,427,422		\$1,427,422	69.63%
2015	\$2,175,000	\$1,526,172		\$1,526,172	70.17%
2016	\$2,325,000	\$1,667,967		\$1,667,967	71.74%
2017	\$2,500,000	\$1,729,651		\$1,729,651	69.17%
2018	\$2,674,000	\$1,836,920	\$59,190	\$1,896,110	70.90%
2019	\$2,875,000	\$1,968,709	\$65,955	\$2,034,664	70.77%

OVERTIME BY DEPARTMENT

	FY19 Budget	Jul-18	Aug-18	Sep-18	Oct-18	Nov-18	Dec-18	Jan-19	Feb-19	Mar-19	Apr-19	May-19	Jun-19	2019 YTD TOTALS	2018 YTD TOTALS	TOTAL 2018 EXP
ASSESSING																
Overtime	-	-	-	-	-	87	13	11	32	-	-	-	-	141	18	31
TOTALS						87	13	11	32					141	18	31
CITY CLERK																
Overtime	250	56	107	247	14	345	-	27	-	-	-	-	-	797	911	1,307
TOTALS	318.7%	56	107	247	14	345	-	27	-	-	-	-	-	797	911	1,307
CODE																
Overtime	-	-	8	32	24	16	16	-	-	-	-	-	-	96	174	278
TOTALS			8	32	24	16	16	-	-	-	-	-	-	96	174	278
FINANCE																
Overtime	500	25	8	8	-	140	147	175	25	-	-	-	-	528	351	461
TOTALS	105.6%	25	8	8	-	140	147	175	25	-	-	-	-	528	351	461
WELFARE																
Overtime	-	-	17	9	51	35	45	85	26	-	-	-	-	267	190	256
TOTALS			17	9	51	35	45	85	26	-	-	-	-	267	190	256
FIRE																
Sick Hurt Coverage	45,000	1,635	3,278	1,682	1,869	8,278	11,455	5,032	3,657	-	-	-	-	36,887	35,271	55,324
Personal Time Coverage	45,000	1,655	7,833	3,392	3,463	3,844	1,373	1,691	1,385	-	-	-	-	24,637	30,034	46,027
Vacation Coverage	50,000	6,189	14,291	11,908	9,473	9,800	4,652	1,766	7,892	-	-	-	-	65,969	77,778	113,765
Subtotal		9,479	25,402	16,982	14,806	21,922	17,480	8,489	12,933	-	-	-	-	127,493	143,084	215,116
Extra Duty Coverage	60,000	974	12,768	10,844	3,130	(470)	2,811	6,031	2,243	-	-	-	-	38,332	40,356	51,506
Holiday Pay	120,000	10,623	-	10,751	10,037	32,153	-	20,714	9,875	-	-	-	-	94,154	97,721	118,541
SUBTOTAL	320,000	11,597	12,768	21,595	13,167	31,683	2,811	26,746	12,118	-	-	-	-	132,485	138,077	170,047
TOTALS	81.2%	21,076	38,170	27,973	53,605	20,291	2,291	35,234	25,052	-	-	-	-	259,978	281,161	385,163
EMS - AMBULANCE																
Sick Hurt Coverage	10,000	(546)	1,303	-	864	1,425	1,768	1,396	-	-	-	-	-	6,210	12,980	18,278
Personal Time Coverage	10,000	426	843	-	438	465	418	931	955	-	-	-	-	4,478	9,826	16,436
Vacation Coverage	26,000	1,093	1,165	410	847	805	-	819	-	-	-	-	-	5,139	25,637	30,549
Subtotal		973	3,311		2,150	2,695	2,186	3,147	955	-	-	-	-	15,827	48,443	65,263
Extra Duty Coverage	35,000	706	3,028	3,512	9,900	1,437	3,051	9,187	5,350	-	-	-	-	36,170	54,583	76,194
Holiday Pay	17,000	1,746	(532)	1,664	1,533	4,708	-	2,615	1,376	-	-	-	-	13,110	14,086	15,484
SUBTOTAL		973	3,311	-	11,433	6,145	3,051	11,802	6,725	-	-	-	-	49,280	68,669	91,677
TOTALS		973	3,311	-	13,583	8,840	5,237	14,949	7,681	-	-	-	-	65,107	117,112	156,940
LICENSE																
Overtime	500	-	-	-	-	-	-	-	11	-	-	-	-	11	-	73
TOTALS	2.2%								11	-	-	-	-	11	-	73
PLANNING																
Overtime	2,000	240	281	144	243	273	425	65	248	-	-	-	-	1,918	1,667	3,061
TOTALS	95.9%	240	281	144	243	273	425	65	248	-	-	-	-	1,918	1,667	3,061
POLICE																
Overtime	125,000	15,595	17,148	(12,738)	22,360	22,600	7,576	26,495	(21,428)	-	-	-	-	77,607	114,239	124,683
TOTALS	62.1%	15,595	17,148	(12,738)	22,360	22,600	7,576	26,495	(21,428)	-	-	-	-	77,607	114,239	124,683
PARKS & RECREATION																
Overtime	7,000	1,380	1,007	925	909	1,087	636	332	779	-	-	-	-	7,056	4,332	8,430
TOTALS	100.8%	1,380	1,007	925	909	1,087	636	332	779	-	-	-	-	7,056	4,332	8,430
PUBLIC WORKS																
Office	83,000	380	798	798	521	1,273	928	955	1,303	-	-	-	-	6,956	4,749	9,391
Road Maintenance		727	1,384	452	2,980	938	(5,366)	498	1,262	-	-	-	-	2,875	12,322	15,222
Winter Maintenance		-	-	-	-	-	-	-	-	-	-	-	-	-	10,181	22,146
Plowing		-	-	-	-	9,898	13,243	28,259	22,552	-	-	-	-	73,952	58,494	74,604
Sanding/Salting		-	-	-	-	-	-	-	-	-	-	-	-	-	21	21
City Engineering		-	37	18	66	37	-	54	-	-	-	-	-	212	783	853
Drain Maintenance		-	-	14	-	-	-	-	118	-	-	-	-	132	311	311
Parking/Traffic Control		745	752	-	-	116	116	-	-	-	-	-	-	1,728	105	197
Signs		-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Parking Garage		-	-	-	-	-	-	-	-	-	-	-	-	-	17	17
TOTALS	103.4%	1,852	2,971	1,283	3,567	12,261	8,920	29,766	25,235	-	-	-	-	85,855	86,982	122,762
SOLID WASTE																
Overtime	10,000	846	3,060	231	517	1,115	511	348	48	-	-	-	-	6,676	5,868	11,037
TOTALS	66.8%	846	3,060	231	517	1,115	511	348	48	-	-	-	-	6,676	5,868	11,037
SANITARY SEWER																
WRBP	28,000	1,632	652	265	395	1,186	565	1,029	136	-	-	-	-	5,860	7,372	10,321
Sewer Maintenance		-	9	18	727	500	333	116	58	-	-	-	-	1,761	847	1,735
TOTALS	27.2%	1,632	661	282	1,122	1,686	899	1,145	194	-	-	-	-	7,621	8,219	12,056
														513,658	621,224	

Parks & Recreation Facility Use Requests:

	2018-19	2017-18	2016-17	2015-16	2014-15	2013-14	2012-13	2011-12	2010-11
July	24	18	4	3	15	2	2	13	2
August	10	15	11	18	4	4	3	0	3
September	4	3	5	4	5	3	1	3	5
October	6	4	7	5	2	4	2	3	1
November	3	4	2	6	6	5	4	1	4
December	0	0	0	4	7	4	12	1	10
January	11	6	5	9	10	0	3	7	2
February	6	6	8	13	6	10	12	22	16
March		11	12	9	12	19	10	5	10
April		8	13	8	16	12	11	10	6
May		12	2	8	10	9	7	13	6
June		3	6	11	10	18	14	23	10
Total	64	90	75	98	103	90	81	101	75

Pending Grievances Summary:

Date of Grievance	Union	Subject	Status	Cost through 2/28/19
3/27/17	FIRE	Union claims that City has calculated their leave time incorrectly	<ul style="list-style-type: none"> ▪ 4/20/17 - Hearing held with the City Manager ▪ 5/16/17 - Second meeting scheduled for further discussion ▪ 5/26/17 Grievance denied by City Manager ▪ 6/27/17 Arbitration requested by Union 	\$287.50

Impact Fee Revenues:

	Total Revenue as of 6/30/2018	Revenue Year-to-Date	Transfer Out FY19 Year-to-date	Total Revenue as of 2/28/19
School	\$63,004.19	\$1,339.19	\$0	\$64,343.38
Police	\$11,848.94	\$93.35	(\$11,875.62)	\$66.67
Fire	\$ 11,968.20	\$204.45	\$0	\$12,172.65
Parks	\$7,881.46	\$344.37	(\$7,000.00)	\$1,225.83
Roads	\$11,513.67	\$269.80	\$0	\$11,783.47
Library	\$ 2,744.50	\$185.91	\$0	\$2,930.41
Total Impact Fees Collected	\$108,960.96	\$2,437.07	(\$18,875.62)	\$92,522.41

Expendable Trust Balances:

	Balance as of 2/28/19
Non-Capital Reserve Account	\$190,305.62
Accrued Leave Reserve Account	\$251,604.19
Winter Maintenance Reserve Account	\$80,674.87
Health Insurance Stabilization Account	\$171,136.82
Motorcycle Week Account	\$110,828.44
Fire Stabilization Account	\$0

Tax Increment Financing Balances:

	Balance as of 2/28/19
Downtown	\$1,052,786.50
Lakeport	\$21,502.00
Weirs	(\$99,652.90)

Boat Taxes:

Report as of Date:	Through 2/28/19		
FISCAL YEAR	BUDGET	Year to date Revenue	% of Budget
2014	\$85,000	\$19,406	22.83%
2015	\$90,000	\$16,126	17.92%
2016	\$90,000	\$15,459	17.18%
2017	\$85,000	\$12,158	14.30%
2018	\$85,000	\$18,346	21.58%
2019	\$85,000	\$18,531	21.80%

EMS Billing History:

Laconia Fire Deptment EMS Billing Report									
Month	# of Trips 2017	# of Trips 2018 Billable	Gross Charge	Net Charge	% Billable	Write Offs	Payments	% of Payments to Net Charge	Balance Due
Jul	332	301	\$245,762.00	\$124,658.00	51%	\$16,067.00	\$81,295.00	65%	\$26,851.00
Aug	332	326	\$250,823.00	\$135,640.00	54%	\$10,149.00	\$85,283.00	63%	\$37,475.00
Sep	265	288	\$235,303.00	\$124,475.00	53%	\$8,130.00	\$77,286.00	62%	\$37,017.00
Oct	303	306	\$250,203.00	\$137,542.00	55%	\$6,073.00	\$80,017.00	58%	\$51,060.00
Nov	287	278	\$228,004.00	\$126,921.00	56%	\$3,834.00	\$68,531.00	54%	\$53,857.00
Dec	277	257	\$201,169.00	\$105,021.00	52%	\$3,716.00	\$56,933.00	54%	\$44,290.00
Jan	297	269	\$222,441.00	\$117,470.00	53%	\$2,268.00	\$45,335.00	39%	\$69,868.00
Feb	275	249	\$192,132.00	\$118,050.00	61%	\$900.00	\$8,889.00	8%	\$108,269.00
Mar									
Apr									
May									
June									
Totals		2274	\$1,825,837.00	\$989,777.00	54%	\$51,137.00	\$503,569.00	51%	\$428,687.00

Department of Public Works - Storm Cost Summary:

Storm Cost Summary - Per Storm Event									
Date	Condition	OT Hrs.	OT Cost	OS Contractors	Tons Salt	Cost Salt	Tons Sand	Cost Sand	Total Storm Cost
2/4	Ice	10	\$ 400		32	\$ 1,771	0		\$ 2,171
2/5	Ice	9	\$ 360		16	\$ 886	0		\$ 1,246
2/6	Snow/ice	107	\$ 4,280	\$1,690	82	\$ 4,539	0		\$ 10,509
2/7	Rain/ice	0	\$ -0-		160	\$ 8,856	44	\$ 344	\$ 9,200
2/8	Ice	10	\$ 400		16	\$ 886	0		\$ 1,286
2/9	Ice	16.5	\$ 660		16	\$ 886	24	\$ 187	\$ 1,733
2/12	Snow/sleet	128	\$ 5,120		232	\$12,841	40	\$ 312	\$ 18,274
2/13	Refreeze	12	\$ 480	\$1,690	32	\$ 1,771	0		\$ 3,941
2/15	refreeze	15	\$ 600		32	\$ 1,771	0		\$ 2,371
2/18	snow	97	\$ 3,880	\$1,690	122	\$ 6,753	0		\$ 12,323
2/21	snow	95.25	\$ 3,810	\$1,690	180	\$ 9,963	16	\$ 125	\$ 15,588
2/24	snow	0	\$ -0-		156	\$ 8,635	24	\$ 187	\$ 8,822
2/25	refreeze	34.25	\$ 1,370		68	\$ 3,764	32	\$ 250	\$ 5,384
2/27	snow	85	\$ 3,400	\$1,690	164	\$ 9,077	32	\$ 250	\$ 14,417
Total			\$24,760	\$8,450	1,308	\$72,398	212	\$1,656	\$107,264

Allocations	Budget	Expended This Month	Expended To Date	Balance Thru February, 2019
Winter Maintenance	\$365,000.00	\$74,054	\$369,875	(\$4,875)
Winter Maintenance Outside Contractors	\$34,000.00	\$ 8,450	\$ 26,915	\$5,395
Winter Maintenance Overtime	\$50,000.00	\$24,760	\$ 73,952	(\$23,952)