



Financial & Operational Trends – October, 2021

Net gain in construction value from Building Permit Reports

	Current year:	One year ago:	Two years ago:
April 1 – September 30	\$28.6 million	\$18.0 million	\$9.8 million

Fire & Rescue Call Data:

Month	October 2021	2020	2019	2018
Total number of emergencies	409	392	390	404
Percent fire calls	31%	46%	32%	29%
Percent calls downtown area*	75%	72%	70%	55%
Busiest time period by hour	4PM, 6PM, 7PM, 8PM	7PM	2PM, 6PM, 7PM	8A,9A,10A,11A,5P,6P,8P
Percent of all calls 11pm to 7am	21%	15%	17%	20%
Number of critical care patients	39	26	24	28
Number multiple/back-to-back	147	153	119	187
Percent of multiple calls EMS	77%	75%	80%	73%
% of emergency responses within 6 min. response time (year-to-date)	78%	79%	80%	81%
Dates with more than 20 incidents	9/9 (22), 9/17 (23), 9/18 (22)	9/30 (22)	9/11 (21)	9/7, 9/14, 9/28
# of times working 3 or more calls	14	13	5	20
Total calls year to date	3,628	3,293	3,617	3,831

*Downtown area covers N.Main St. to Elm St. to Union to Mechanic, and to the By-Pass **Does not include multiple calls related to gas leaks

Public Assistance Data:

City Relief				
Fiscal Year	2022	2021	2020	2019
Jul	\$211	\$1,965	\$ 957	\$6,068
Aug	\$3,690	\$830	\$5,046	\$5,603
Sept	\$776	\$780	\$2,981	\$5,008
Oct		\$484	\$2,989	\$8,406
Nov		\$1,430	\$2,872	\$9,725
Dec		\$2,342	\$6,208	\$7,436
Jan		\$2,615	\$2,125	\$5,138
Feb		\$3,412	\$1,132	\$8,738
Mar		\$1,358	\$1,777	\$5,671
Apr		\$1,330	\$1,383	\$6,898
May		\$922	\$5,248	\$4,319
Jun		\$6,593	\$660	\$1,710
Gross Relief	\$4,677	\$24,061	\$33,378	\$74,720
Reimbursements/Liens/refunds	\$ 60	\$1,802	\$6,190	\$1,951
01-477-499-0000				
Net Cost of Welfare	\$4,617	\$22,259	\$27,188	\$72,769

Laconia Police Department – Monthly Activity Highlights:

ACTIVITY	(September) THIS MONTH	CORRESPONDING MONTH LAST YEAR	TOTAL THIS YEAR TO DATE	TOTAL LAST YEAR TO DATE	% +/-
Calls for service	2,035	2,700	21,360	19,006	12.39
Criminal offenses investigated	275	410	2,590	2,755	-5.99
Criminal off. cleared by arrest	175	205	1,711	1,476	15.92
Total # of physical arrests	98	112	958	880	8.86
M/V – Stops	686	680	7,919	5,084	55.76
M/V – Summonses	38	26	428	245	74.69
M/V – Written warnings	584	610	6,843	4,579	49.44
Accidents – Fatal	0	1	0	2	-100.00
Accidents – Total	36	38	411	344	19.48
Accidents w/injury	9	12	101	88	14.77
Parking tags issued	62	123	1,093	1,123	-2.67
DWI	7	5	43	48	-10.42
Intoxication	23	25	222	266	-16.54

September 2021: TYPE OF INCIDENT	# OF CALLS
Domestic disturbance	26
All other disturbances	94
Suicidal subjects	5
Attempted suicide	0
Suicide	0
Violation of restraining order	11
Barricaded subject	0

	# OF VOLUNTEER HOURS
Volunteer Hours (LPD)	5
Volunteer Hours (VSU)	0
Victims Served	0

Property Tax Collection:

	July Warrant Amt.	Dec. Warrant Amt.	Collected thru		Percentage Collected
2014	\$19,558,097	\$20,640,342	\$18,833,410	9/30/14	96.29%
2015	\$20,036,102	\$21,298,380	\$19,255,309	9/30/15	96.10%
2016	\$20,785,170	\$21,260,229	\$20,140,586	9/30/16	96.90%
2017	\$21,075,701	\$21,895,151	\$20,507,094	9/30/17	97.30%
2018	\$21,442,154	\$23,765,321	\$21,358,843	9/30/18	99.61%
2019	\$22,563,270	\$23,935,265	\$22,027,825	9/30/19	97.63%
2020	\$23,203,364	\$23,612,210	\$22,628,940	9/30/20	97.52%
2021	\$23,395,524		\$23,043,015	9/30/21	98.49%

Motor Vehicle Registration:

Report as of Date: FISCAL YEAR	Through 9/30/2021 BUDGET	Year to date Revenue	Municipal Transportation Revenue	Total Motor Vehicle Revenue	% of Budget
2017	\$2,500,000	\$587,044	-0-	\$587,044	23.5%
2018	\$2,674,000	\$638,543	\$23,235	\$638,543	24.7%
2019	\$2,875,000	\$693,746	\$23,390	\$693,746	24.9%
2020	\$3,085,000	\$754,454	\$24,785	\$754,454	25.3%
2021	\$3,150,000	\$778,258	\$25,415	\$803,673	25.5%
2022	\$3,270,000	\$826,009	\$27,160	\$853,169	26.1%

OVERTIME BY DEPARTMENT FY22

As of : 9/30/2021

	Budget	July	August	September	October	November	December	January	February	March	April	May	June	YTD Total	% Used	PRIOR YR YTD EXP	PRIOR YR TOTAL EXP
FINANCE	500	0	0	128.57	0	0	0	0	0	0	0	0	0	129	25.71%	108	272
LICENSE	250	0	0	0	0	0	0	0	0	0	0	0	0	-	0.00%	6	6
PLANNING	2,500	485	255.85	184.44	0	0	0	0	0	0	0	0	0	925	37.00%	1,029	4,820
CODE	500	134	0	6.92	0	0	0	0	0	0	0	0	0	141	28.25%	30	144
ASSESSING	500	0	0	0	0	0	0	0	0	0	0	0	0	-	0.00%	-	72
CITY CLERK	1000	0	0	65.79	0	0	0	0	0	0	0	0	0	66	6.58%	481	814
POLICE																	
Misc. Overtime	140000	2,932	2,852	1,500.37	0	0	0	0	0	0	0	0	0	7,285		13,523	23,249
Holiday OT		6,946	0	6,629.04	0	0	0	0	0	0	0	0	0	13,575		14,060	68,044
Incident OT		972	1,424	910.47	0	0	0	0	0	0	0	0	0	3,307		2,962	17,920
Court OT		871	107	111.69	0	0	0	0	0	0	0	0	0	1,090		717	3,904
Shift Coverage OT		7,565	5,126	1,400.04	0	0	0	0	0	0	0	0	0	14,092		7,497	30,950
TOTAL	140,000	19,287	9,510	10,552	0	0	0	0	0	0	0	0	0	39,349	28.11%	38,758	144,067
FIRE																	
Extra Duty Coverage	70,000	13,198	10,326	12,560.85	0	0	0	0	0	0	0	0	0	36,085	51.55%	24,547	97,138
Sick Hurt Coverage	80,000	3,792	12,628	15,368.98	0	0	0	0	0	0	0	0	0	31,789	39.74%	24,903	115,977
Personal Time Coverage	75,000	2,069	6,982	8,407.70	0	0	0	0	0	0	0	0	0	17,458	23.28%	11,827	53,689
Holiday Pay	127,500	13,330	0	13,403.35	0	0	0	0	0	0	0	0	0	26,734	20.97%	24,217	130,256
Vacation Coverage	134,000	16,765	12,082	12,656.88	0	0	0	0	0	0	0	0	0	41,504	30.97%	42,597	121,917
TOTALS	486,500	49,155	42,018	62,398	0	0	0	0	0	0	0	0	0	153,570	31.57%	128,091	518,976
WELFARE	1,000	0	0.00	0	0	0	0	0	0	0	0	0	0	-	0.00%	25	98
PARKS & RECREATION	9,000	1,023	203	222.98	0	0	0	0	0	0	0	0	0	1,449	16.10%	1,198	4,839
SOLID WASTE	7,000	1,246	943	815.27	0	0	0	0	0	0	0	0	0	3,005	42.92%	2,268	4,539
PUBLIC WORKS	0																
Striping		0	0	0	0	0	0	0	0	0	0	0	0	-		-	-
Office		559	582	561.6	0	0	0	0	0	0	0	0	0	1,703		1,634	7,291
Road Maintenance	15660	1,541	2194	1,120.61	0	0	0	0	0	0	0	0	0	4,856		3,243	13,296
Winter Maintenance	67967	0	0	0	0	0	0	0	0	0	0	0	0	-		-	11,254
Plowing		0	0	0	0	0	0	0	0	0	0	0	0	-		-	35,914
OT - Temp Plowing		0	0	0	0	0	0	0	0	0	0	0	0	-		-	669
Sanding/Salting		0	0	0	0	0	0	0	0	0	0	0	0	-		-	-
City Engineering	1929	638	384	337.96	0	0	0	0	0	0	0	0	0	1,360		1,803	7,389
Drain Maintenance	397	0	0	0	0	0	0	0	0	0	0	0	0	-		300	960
Parking/Traffic Control	1047	0	0	0	0	0	0	0	0	0	0	0	0	-		-	-
Signs		0	0	0	0	0	0	0	0	0	0	0	0	-		-	-
Parking Garage		0	0	0	0	0	0	0	0	0	0	0	0	-		-	-
TOTALS	87,000	2,738	3,160	2,020	0	0	0	0	0	0	0	0	-	7,918	9.10%	6,981	76,774
SANITARY SEWER	15,000																
WRBP		578	1,486	532.6	0	0	0	0	0	0	0	0	0	2,596		2,037	8,231
Sewer Maintenance		1,575	1,468	1,541.29	0	0	0	0	0	0	0	0	0	4,584		1,322	9,123
TOTALS	15,000	2,153	2,954	2,074	0	0	0	0	0	0	0	0	-	7,180	47.87%	3,359	17,354
EMS - AMBULANCE																	
Extra Duty Coverage	52,000	6,429	3,737	8,353.88	0	0	0	0	0	0	0	0	0	18,519	35.61%	16,040	147,540
Sick Hurt Coverage	39,000	2,449	3,156	3,789.48	0	0	0	0	0	0	0	0	0	9,394	24.09%	14,227	72,756
Personal Time Coverage	21,600	0	523	838.26	0	0	0	0	0	0	0	0	0	1,361	6.30%	2,663	6,571
Holiday Pay	18,870	2,573	0	2,255.70	0	0	0	0	0	0	0	0	0	4,829	25.59%	6,354	21,456
Vacation Coverage	33,500	0	1,537	4,694.76	0	0	0	0	0	0	0	0	0	6,232	18.60%	6,941	18,645
TOTALS	164,970	11,450	8,953	19,932	0	0	0	0	0	0	0	0	0	40,335	24.45%	46,225	266,968
GRAND TOTAL	915,720	87,671	67,997	98,399	-	-	-	-	-	-	-	-	-	254,067	27.75%	228,559	1,039,742

Parks & Recreation Facility Use Requests:

	2021-22	2020-21	2019-20	2018-19	2017-18	2016-17	2015-16	2014-15	2013-14
July	8	5	10	24	18	4	3	15	2
August	8	9	10	10	15	11	18	4	4
September	4	7	7	4	3	5	4	5	3
October		7	10	6	4	7	5	2	4
November		7	3	3	4	2	6	6	5
December		0	0	0	0	0	4	7	4
January		0	11	11	6	5	9	10	0
February		9	10	6	6	8	13	6	10
March		6	4	8	11	12	9	12	19
April		19	8	5	8	13	8	16	12
May		13	3	9	12	2	8	10	9
June		13	8	1	3	6	11	10	18
Total	20	95	84	87	90	75	98	103	90

Pending Grievances Summary:

Date of Grievance	Union	Subject	Status	Cost thru 9/30/21
11/6/20	FIRE	Union wants FFs on a Laconia School department health plan to receive Opt Out payments	<ul style="list-style-type: none"> ▪ 11/6/20 Denied by Fire Chief ▪ 11/16/20 Hearing held and denied by City Manager ▪ 12/7/20 Demand for Arbitration received from Union ▪ 6/8/21 Arbitration hearing scheduled ▪ Arbitration postponed; new hearing date to be scheduled ▪ 8/3/21 Arbitration hearing held, decision pending 	\$6,284.00

Impact Fee Revenues:

	Total Revenue as of 6/30/2021	Revenue Year-to-Date	Transfer Out FY21 Year-to-date	Total Revenue as of 9/30/21
School	\$77,018.34	\$0.00	\$0.00	\$77,018.34
Police	\$1,710.26	\$1,563.56	\$0.00	\$3,273.82
Fire	\$15,906.00	\$3,263.87	\$0.00	\$19,169.87
Parks	\$2,208.87	\$0.00	\$0.00	\$2,208.87
Roads	\$17,420.29	\$8,395.67	\$0.00	\$25,815.96
Library	\$5,433.87	\$0.00	\$0.00	\$5,433.87
Total Impact Fees Collected	\$119,697.63	\$13,223.10	\$0.00	\$132,920.73

Expendable Trust Balances:

	Balance as of 9/30/21
Non-Capital Reserve Account	\$432,785.04
Accrued Leave Reserve Account	\$292,085.27
Winter Maintenance Reserve Account	\$80,770.29
Health Insurance Stabilization Account	\$171,446.45
Motorcycle Week Account	\$65,072.83
Fire Stabilization Account	-0-

Tax Increment Financing Balances:

	Balance as of 9/30/21
Downtown	\$1,221,439.43
Lakeport	\$45,889.00
Weirs	- \$294.91

Boat Taxes:

Report as of Date:	Through 9/30/21		
FISCAL YEAR	BUDGET	Year to date Revenue	% of Budget
2017	\$85,000	\$10,793.04	12.7%
2018	\$85,000	\$16,398.26	19.3%
2019	\$85,000	\$15,527.36	18.3%
2020	\$90,000	\$29,080.57	32.3%
2021	\$100,000	\$31,253.16	31.1%
2022	\$110,000	\$26,309.50	23.9%

	General Fund Revenues*			General Fund Expenditures		
	Budgeted	Realized as of 9/30/2020		Budgeted	Amount	
		Amount	%		Amount	%
2018	\$ 8,029,176	\$ 2,319,510	28.9%	\$ 29,620,947	\$ 6,469,614	21.8%
2019	\$ 8,114,878	\$ 1,847,337	22.8%	\$ 30,659,544	\$ 7,012,374	22.9%
2020	\$ 8,499,359	\$ 1,796,375	21.1%	\$ 31,504,852	\$ 6,966,129	22.1%
2021	\$ 8,699,290	\$ 1,558,716	17.9%	\$ 31,383,486	\$ 7,134,114	22.7%
2022	\$ 9,026,499	\$ 1,832,132	20.3%	\$ 32,502,933	\$ 7,089,051	21.81%

*Does not include property tax collections noted elsewhere in this report

EMS Billing History:

Laconia Fire Department EMS Billing Report											
Month 2021-22	Total # Ambulance Responses 2020-21 EMS & Fire	# of Trips 2020-21 Billable	Total # Ambulance Responses 2021-22 EMS & Fire	# of Trips 2021-22 Billable	Gross Charge	Net Charge	% Billable	Write Offs	Payments	% of Payments to Net Charge	Balance Due
Jul	337	235	377	285	\$291,494.60	\$153,345.19	53%	\$1,650.00	\$92,300.36	52%	\$68,224.80
Aug	279	200	411	295	\$296,285.20	\$139,408.64	47%	\$779.28	\$73,541.87	49%	\$58,184.24
Sep	303	200	334	207	\$212,217.60	\$111,077.45	52%	\$0.00	\$11,203.34	10%	\$99,431.19
Oct											
Nov											
Dec											
Jan											
Feb											
Mar											
Apr											
May											
June											
Totals	919	635	1122	787	\$799,997.40	\$403,831.28	50%	\$2,429.28	\$177,045.57	44%	\$225,840.23

Laconia Fire Department EMS Billing Report

Month 2020-21	Total # Ambulance Responses 2019-20 EMS & Fire	# of Trips 2019-20 Billable	Total # Ambulance Responses 2020-21 EMS & Fire	# of Trips 2020-21 Billable	Gross Charge	Net Charge	% Billable	Write Offs	Payments	% of Payments to Net Charge	Balance Due
Jul	319	288	337	235	\$224,274.60	\$114,241.23	51%	\$2,842.40	\$79,308.66	69%	\$17,869.32
Aug	294	232	279	200	\$186,862.00	\$99,110.64	52%	\$667.81	\$69,812.49	70%	\$25,601.55
Sep	310	263	303	200	\$209,743.20	\$103,831.02	49%	\$100.00	\$78,902.29	73%	\$20,961.45
Oct	325	276	308	222	\$229,831.40	\$109,651.56	47%	\$200.00	\$80,785.72	68%	\$25,598.48
Nov	293	264	278	203	\$206,278.60	\$96,033.12	47%	\$700.00	\$64,753.01	65%	\$26,314.35
Dec	304	275	329	242	\$228,260.00	\$117,042.96	51%	\$979.63	\$80,538.45	68%	\$27,596.60
Jan	301	250	303	223	\$227,186.00	\$119,755.91	53%	\$800.00	\$85,072.37	58%	\$32,488.56
Feb	274	249	269	212	\$204,583.20	\$96,773.93	48%	\$1,300.00	\$65,193.75	65%	\$28,278.50
Mar	262	214	305	226	\$215,779.00	\$104,965.52	51%	\$2,507.12	\$59,564.24	52%	\$38,873.68
Apr	237	189	287	200	\$192,932.80	\$93,401.41	51%	\$1,045.35	\$53,773.22	53%	\$33,378.08
May	291	212	273	192	\$189,037.00	\$102,409.77	55%	\$400.00	\$55,086.75	54%	\$42,639.82
June	320	228	378	288	\$282,933.20	\$152,335.20	55%	\$400.00	\$85,568.08	56%	\$60,852.03
Totals	3530	2940	3649	2643	\$2,597,701.00	\$1,309,552.27	50%	\$11,942.31	\$858,359.03	66%	\$380,452.42