



## Financial & Operational Trends – September, 2021

### Net gain in construction value from Building Permit Reports

	Current year:	One year ago:	Two years ago:
April 1 – August 31	\$23.2 million	\$13.5 million	\$ 7.9 million

### Fire & Rescue Call Data:

Month	August 2021	2020	2019	2018
Total number of emergencies	503	379	379	483
Percent fire calls	29%	38%	36%	32%
Percent calls downtown area*	74%	57%	66%	63%
Busiest time period by hour	9AM, 2PM	9AM, 3PM	5PM, 7PM	12 noon 8.5%
Percent of all calls 11pm to 7am	22%	17%	18%	20%
Number of critical care patients	33	18	20	31
Number multiple/back-to-back	255	138	166	265
Percent of multiple calls EMS	80%	62%	71%	64%
% of emergency responses within 6 min. response time (year-to-date)	77%	79%	79%	81%
Dates with more than 20 incidents	8/7, 8/13, 8/14, 8/16, 8/20	8/4 (36), 8/25 (26)	8/18, 8/30 (18 calls each)	Aug. 3, 8, 9, 15, 20
# of times working 3 or more calls	24	17	15	36
Total calls year to date	3,219	2,901	3,227	3,427

\*Downtown area covers N.Main St. to Elm St. to Union to Mechanic, and to the By-Pass      \*\*Does not include multiple calls related to gas leaks

### Public Assistance Data:

City Relief				
Fiscal Year	2022	2021	2020	2019
Jul	\$211	\$1,965	\$ 957	\$6,068
Aug	\$3,690	\$830	\$5,046	\$5,603
Sept		\$780	\$2,981	\$5,008
Oct		\$484	\$2,989	\$8,406
Nov		\$1,430	\$2,872	\$9,725
Dec		\$2,342	\$6,208	\$7,436
Jan		\$2,615	\$2,125	\$5,138
Feb		\$3,412	\$1,132	\$8,738
Mar		\$1,358	\$1,777	\$5,671
Apr		\$1,330	\$1,383	\$6,898
May		\$922	\$5,248	\$4,319
Jun		\$6,593	\$660	\$1,710
Gross Relief	\$3,901	\$24,061	\$33,378	\$74,720
Reimbursements/Liens/refunds	\$4,979	\$1,802	\$6,190	\$1,951
01-477-499-0000				
Net Cost of Welfare	(\$1,078)	\$22,259	\$27,188	\$72,769

**Laconia Police Department – Monthly Activity Highlights:**

ACTIVITY	(August) THIS MONTH	CORRESPONDING MONTH LAST YEAR	TOTAL THIS YEAR TO DATE	TOTAL LAST YEAR TO DATE	% +/-
Calls for service	1,945	2,995	19,325	16,306	18.51
Criminal offenses investigated	280	426	2,299	2,345	-1.96
Criminal off. cleared by arrest	178	237	1,527	1,271	20.14
Total # of physical arrests	94	140	851	768	10.81
M/V – Stops	475	607	7,233	4,404	64.24
M/V – Summonses	36	40	388	219	77.17
M/V – Written warnings	362	513	6,241	3,969	57.24
Accidents – Fatal	0	0	0	1	-100.00
Accidents – Total	53	45	375	306	22.55
Accidents w/injury	9	16	92	76	21.05
Parking tags issued	160	337	1,024	1,000	2.40
DWI	1	12	36	43	-16.28
Intoxication	29	42	192	241	-20.33

August 2021: TYPE OF INCIDENT	# OF CALLS
Domestic disturbance	37
All other disturbances	126
Suicidal subjects	9
Attempted suicide	0
Suicide	0
Violation of restraining order	13
Barricaded subject	0

	# OF VOLUNTEER HOURS
<b>Volunteer Hours (LPD)</b>	0
<b>Volunteer Hours (VSU)</b>	0
<b>Victims Served</b>	0

**Property Tax Collection:**

	July Warrant Amt.	Dec. Warrant Amt.	Collected thru		Percentage Collected
2014	\$19,558,097	\$20,640,342	\$18,607,462	8/31/14	95.14%
2015	\$20,036,102	\$21,298,380	\$19,133,824	8/31/15	95.50%
2016	\$20,785,170	\$21,260,229	\$19,924,154	8/31/16	95.86%
2017	\$21,075,701	\$21,895,151	\$20,348,628	8/31/17	96.55%
2018	\$21,442,154	\$23,765,321	\$21,146,146	8/31/18	98.62%
2019	\$22,563,270	\$23,935,265	\$21,865,189	8/31/19	96.91%
2020	\$23,203,364	\$23,612,210	\$22,401,495	8/31/20	96.54%
2021	\$23,395,524		\$22,764,004	8/31/21	97.30%

**Motor Vehicle Registration:**

Report as of Date: FISCAL YEAR	Through 8/31/2021 BUDGET	Year to date Revenue	Municipal Transportation Revenue	Total Motor Vehicle Revenue	% of Budget
2017	\$2,500,000	\$398,334	-0-	\$398,334	15.9%
2018	\$2,674,000	\$446,411	\$16,175	\$462,586	17.3%
2019	\$2,875,000	\$439,915	\$16,445	\$456,360	15.9%
2020	\$3,085,000	\$516,508	\$17,160	\$533,668	17.3%
2021	\$3,150,000	\$530,399	\$17,330	\$547,729	17.4%
2022	\$3,270,000	\$575,022	\$18,270	\$593,292	18.1%

OVERTIME BY DEPARTMENT FY22

As of : 8/31/2021

	Budget	July	August	September	October	November	December	January	February	March	April	May	June	YTD Total	% Used	PRIOR YR YTD EXP	PRIOR YR TOTAL EXP
<b>FINANCE</b>	<b>500</b>	0	0	0	0	0	0	0	0	0	0	0	0	-	0.00%	108	272
<b>LICENSE</b>	<b>250</b>	0	0	0	0	0	0	0	0	0	0	0	0	-	0.00%	6	6
<b>PLANNING</b>	<b>2,500</b>	485	256	0	0	0	0	0	0	0	0	0	0	741	29.62%	685	4,820
<b>CODE</b>	<b>500</b>	134	0	0	0	0	0	0	0	0	0	0	0	134	26.86%	15	144
<b>ASSESSING</b>	<b>500</b>	0	0	0	0	0	0	0	0	0	0	0	0	-	0.00%	0	72
<b>CITY CLERK</b>	<b>1000</b>	0	0	0	0	0	0	0	0	0	0	0	0	-	0.00%	181	814
<b>POLICE</b>																	
Misc. Overtime	140000	2,932	2,852	0	0	0	0	0	0	0	0	0	0	5,785		8602	23,249
Holiday OT		6,946	0	0	0	0	0	0	0	0	0	0	0	6,946		8407	68,044
Incident OT		972	1,424	0	0	0	0	0	0	0	0	0	0	2,397		1942	17,920
Court OT		871	107	0	0	0	0	0	0	0	0	0	0	978		416	3,904
Shift Coverage OT		7,565	5,126	0	0	0	0	0	0	0	0	0	0	12,691		6260	30,950
<b>TOTAL</b>	<b>140,000</b>	<b>19,287</b>	<b>9,510</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>28,797</b>	<b>20.57%</b>	<b>25,626</b>	<b>144,067</b>
<b>FIRE</b>																	
Extra Duty Coverage	70,000	13,198	10,522	0	0	0	0	0	0	0	0	0	0	23,721	33.89%	13,052	97,138
Sick Hurt Coverage	80,000	3,792	12,628	0	0	0	0	0	0	0	0	0	0	16,420	20.53%	17,726	115,977
Personal Time Coverage	75,000	2,069	6,982	0	0	0	0	0	0	0	0	0	0	9,051	12.07%	8,925	53,689
Holiday Pay	127,500	13,330	0	0	0	0	0	0	0	0	0	0	0	13,330	10.46%	12,760	130,256
Vacation Coverage	134,000	16,765	12,082	0	0	0	0	0	0	0	0	0	0	28,847	21.53%	28,951	121,917
<b>TOTALS</b>	<b>486,500</b>	<b>49,155</b>	<b>42,214</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>91,369</b>	<b>18.78%</b>	<b>81,414</b>	<b>518,976</b>
<b>WELFARE</b>	<b>1,000</b>	0	0.00	0	0	0	0	0	0	0	0	0	0	-	0.00%	0	98
<b>PARKS &amp; RECREATION</b>	<b>9,000</b>	1,023	203	0	0	0	0	0	0	0	0	0	0	1,226	13.63%	904.21	4,839
<b>SOLID WASTE</b>	<b>7,000</b>	1,246	943	0	0	0	0	0	0	0	0	0	0	2,189	31.27%	2,233.24	4,539
<b>PUBLIC WORKS</b>	<b>0</b>																
Striping		0	0	0	0	0	0	0	0	0	0	0	0	-		-	-
Office		559	582	0	0	0	0	0	0	0	0	0	0	1,141		1,111	7,291
Road Maintenance	15660	1,541	2194	0	0	0	0	0	0	0	0	0	0	3,736		2,719	13,296
Winter Maintenance	67967	0	0	0	0	0	0	0	0	0	0	0	0	-		0	11,254
Plowing		0	0	0	0	0	0	0	0	0	0	0	0	-		0	35,914
OT - Temp Plowing		0	0	0	0	0	0	0	0	0	0	0	0	-		0	669
Sanding/Salting		0	0	0	0	0	0	0	0	0	0	0	0	-		0	-
City Engineering	1929	638	384	0	0	0	0	0	0	0	0	0	0	1,022		1,487	7,389
Drain Maintenance	397	0	0	0	0	0	0	0	0	0	0	0	0	-		263	960
Parking/Traffic Control	1047	0	0	0	0	0	0	0	0	0	0	0	0	-		-	-
Signs		0	0	0	0	0	0	0	0	0	0	0	0	-		-	-
Parking Garage		0	0	0	0	0	0	0	0	0	0	0	0	-		-	-
<b>TOTALS</b>	<b>87,000</b>	<b>2,738</b>	<b>3,160</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>5,898</b>	<b>6.78%</b>	<b>5,581</b>	<b>76,774</b>
<b>SANITARY SEWER</b>	<b>15,000</b>																
WRBP		578	1,486	0	0	0	0	0	0	0	0	0	0	2,063		1,445	8,231
Sewer Maintenance		1,575	1,468	0	0	0	0	0	0	0	0	0	0	3,043		849	9,123
<b>TOTALS</b>	<b>15,000</b>	<b>2,153</b>	<b>2,954</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>5,107</b>	<b>34.04%</b>	<b>2,293</b>	<b>17,354</b>
<b>EMS - AMBULANCE</b>																	
Extra Duty Coverage	52,000	6,429	3,737	0	0	0	0	0	0	0	0	0	0	10,165	19.55%	11,669	147,540
Sick Hurt Coverage	39,000	2,449	3,156	0	0	0	0	0	0	0	0	0	0	5,605	14.37%	7,952	72,756
Personal Time Coverage	21,600	0	523	0	0	0	0	0	0	0	0	0	0	523	2.42%	0	6,571
Holiday Pay	18,870	2,573	0	0	0	0	0	0	0	0	0	0	0	2,573	13.64%	4,319	21,456
Vacation Coverage	33,500	0	1,537	0	0	0	0	0	0	0	0	0	0	1,537	4.59%	6,131	18,645
<b>TOTALS</b>	<b>164,970</b>	<b>11,450</b>	<b>8,953</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>20,403</b>	<b>12.37%</b>	<b>30,070</b>	<b>266,968</b>
<b>GRAND TOTAL</b>	<b>915,720</b>	<b>87,671</b>	<b>68,194</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>155,864</b>	<b>17.02%</b>	<b>149,117</b>	<b>1,039,742</b>

**Parks & Recreation Facility Use Requests:**

	2021-22	2020-21	2019-20	2018-19	2017-18	2016-17	2015-16	2014-15	2013-14
July	8	5	10	24	18	4	3	15	2
August	8	9	10	10	15	11	18	4	4
September		7	7	4	3	5	4	5	3
October		7	10	6	4	7	5	2	4
November		7	3	3	4	2	6	6	5
December		0	0	0	0	0	4	7	4
January		0	11	11	6	5	9	10	0
February		9	10	6	6	8	13	6	10
March		6	4	8	11	12	9	12	19
April		19	8	5	8	13	8	16	12
May		13	3	9	12	2	8	10	9
June		13	8	1	3	6	11	10	18
<b>Total</b>	<b>16</b>	<b>95</b>	<b>84</b>	<b>87</b>	<b>90</b>	<b>75</b>	<b>98</b>	<b>103</b>	<b>90</b>

**Pending Grievances Summary:**

Date of Grievance	Union	Subject	Status	Cost thru 8/31/21
11/6/20	FIRE	Union wants FFs on a Laconia School department health plan to receive Opt Out payments	<ul style="list-style-type: none"> <li>▪ 11/6/20 Denied by Fire Chief</li> <li>▪ 11/16/20 Hearing held and denied by City Manager</li> <li>▪ 12/7/20 Demand for Arbitration received from Union</li> <li>▪ 6/8/21 Arbitration hearing scheduled</li> <li>▪ Arbitration postponed; new hearing date to be scheduled</li> <li>▪ 8/3/21 Arbitration hearing held, decision pending</li> </ul>	\$1,505.00

**Impact Fee Revenues:**

	Total Revenue as of 6/30/2021	Revenue Year-to-Date	Transfer Out FY21 Year-to-date	Total Revenue as of 8/31/21
School	\$77,018.34	-0-	-0-	\$77,018.34
Police	\$1,710.26	\$773.78	-0-	\$2,484.04
Fire	\$15,906.00	\$1,279.23	-0-	\$17,185.23
Parks	\$2,208.87	-0-	-0-	\$2,208.87
Roads	\$17,420.29	\$3,514.09	-0-	\$20,934.38
Library	\$5,433.87	-0-	-0-	\$5,433.87
<b>Total Impact Fees Collected</b>	<b>\$119,697.63</b>	<b>\$5,567.10</b>	<b>-0-</b>	<b>\$125,264.73</b>

**Expendable Trust Balances:**

	Balance as of 8/31/21
Non-Capital Reserve Account	\$432,778.04
Accrued Leave Reserve Account	\$292,073.27
Winter Maintenance Reserve Account	\$80,769.63
Health Insurance Stabilization Account	\$171,439.40
Motorcycle Week Account	\$46,097.83
Fire Stabilization Account	-0-

**Tax Increment Financing Balances:**

	Balance as of 8/31/21
Downtown	\$971,612.56
Lakeport	\$37,760.00
Weirs	(\$144,107.27)

**Boat Taxes:**

Report as of Date:	Through 8/31/21		
FISCAL YEAR	BUDGET	Year to date Revenue	% of Budget
2017	\$85,000	\$8,297.88	9.76%
2018	\$85,000	\$12,907.38	15.19%
2019	\$85,000	\$12,346.68	14.63%
2020	\$90,000	\$27,295.33	30.33%
2021	\$100,000	\$26,515.71	26.52%
2022	\$110,000	\$20,198.74	18.36%

	General Fund Revenues*			General Fund Expenditures		
	Budgeted	Realized as of 8/31/2020		Budgeted	Amount	
		Amount	%		Amount	%
2018	\$ 8,029,176	\$ 1,574,729	19.61%	\$ 29,637,864	\$ 4,130,619	13.94%
2019	\$ 8,114,878	\$ 1,427,359	17.59%	\$ 30,659,544	\$ 4,902,819	15.99%
2020	\$ 8,499,359	\$ 1,338,932	15.75%	\$ 31,450,111	\$ 4,875,946	15.50%
2021	\$ 8,699,290	\$ 990,515	11.39%	\$ 31,504,853	\$ 4,952,267	15.72%
2022	\$ 9,026,499	\$ 1,278,385	14.16%	\$ 32,782,933	\$ 4,908,289	14.97%

\*Does not include property tax collections noted elsewhere in this report

**EMS Billing History:**

Laconia Fire Department EMS Billing Report											
Month	Total # Ambulance Responses 2020-21 EMS & Fire	# of Trips 2020-21 Billable	Total # Ambulance Responses 2021-22 EMS & Fire	# of Trips 2021-22 Billable	Gross Charge	Net Charge	% Billable	Write Offs	Payments	% of Payments to Net Charge	Balance Due
Jul	337	235	377	285	\$291,514.40	\$153,803.52	53%	\$1,650.00	\$79,916.67	52%	\$68,224.80
Aug	279	200	411	204	\$210,764.80	\$101,547.43	48%	\$0.00	\$20,020.41	20%	\$79,033.29
Sep											
Oct											
Nov											
Dec											
Jan											
Feb											
Mar											
Apr											
May											
June											
<b>Totals</b>	<b>616</b>	<b>435</b>	<b>788</b>	<b>489</b>	<b>\$502,279.20</b>	<b>\$255,350.95</b>	<b>51%</b>	<b>\$1,650.00</b>	<b>\$99,937.08</b>	<b>39%</b>	<b>\$147,258.09</b>

**Laconia Fire Department EMS Billing Report**

Month 2020-21	Total # Ambulance Responses 2019-20 EMS & Fire	# of Trips 2019-20 Billable	Total # Ambulance Responses 2020-21 EMS & Fire	# of Trips 2020-21 Billable	Gross Charge	Net Charge	% Billable	Write Offs	Payments	% of Payments to Net Charge	Balance Due
Jul	319	288	337	235	\$224,274.60	\$114,241.23	51%	\$2,842.40	\$79,308.66	69%	\$17,869.32
Aug	294	232	279	200	\$186,862.00	\$99,110.64	52%	\$667.81	\$69,812.49	70%	\$25,601.55
Sep	310	263	303	200	\$209,743.20	\$103,831.02	49%	\$100.00	\$78,902.29	73%	\$20,961.45
Oct	325	276	308	222	\$229,831.40	\$109,651.56	47%	\$200.00	\$80,785.72	68%	\$25,598.48
Nov	293	264	278	203	\$206,278.60	\$96,033.12	47%	\$700.00	\$64,753.01	65%	\$26,314.35
Dec	304	275	329	242	\$228,260.00	\$117,042.96	51%	\$979.63	\$80,538.45	68%	\$27,596.60
Jan	301	250	303	223	\$227,186.00	\$119,755.91	53%	\$800.00	\$85,072.37	58%	\$32,488.56
Feb	274	249	269	212	\$204,583.20	\$96,773.93	48%	\$1,300.00	\$65,193.75	65%	\$28,278.50
Mar	262	214	305	226	\$215,779.00	\$104,965.52	51%	\$2,507.12	\$59,564.24	52%	\$38,873.68
Apr	237	189	287	200	\$192,932.80	\$93,401.41	51%	\$1,045.35	\$53,773.22	53%	\$33,378.08
May	291	212	273	192	\$189,037.00	\$102,409.77	55%	\$400.00	\$55,086.75	54%	\$42,639.82
June	320	228	378	288	\$282,933.20	\$152,335.20	55%	\$400.00	\$85,568.08	56%	\$60,852.03
<b>Totals</b>	<b>3530</b>	<b>2940</b>	<b>3649</b>	<b>2643</b>	<b>\$2,597,701.00</b>	<b>\$1,309,552.27</b>	<b>50%</b>	<b>\$11,942.31</b>	<b>\$858,359.03</b>	<b>66%</b>	<b>\$380,452.42</b>